



Powering the Region's Real Estate Industry

NORTHWEST
MULTIPLE LISTING SERVICE®

2023

Grant

Annual Statistical Review and Highlights



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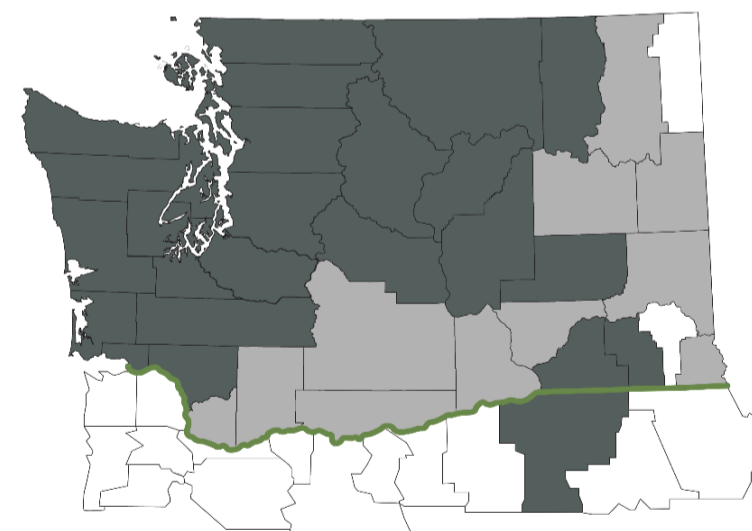
Member Offices

2,562



Total Members/Subscribers

32,478



Counties

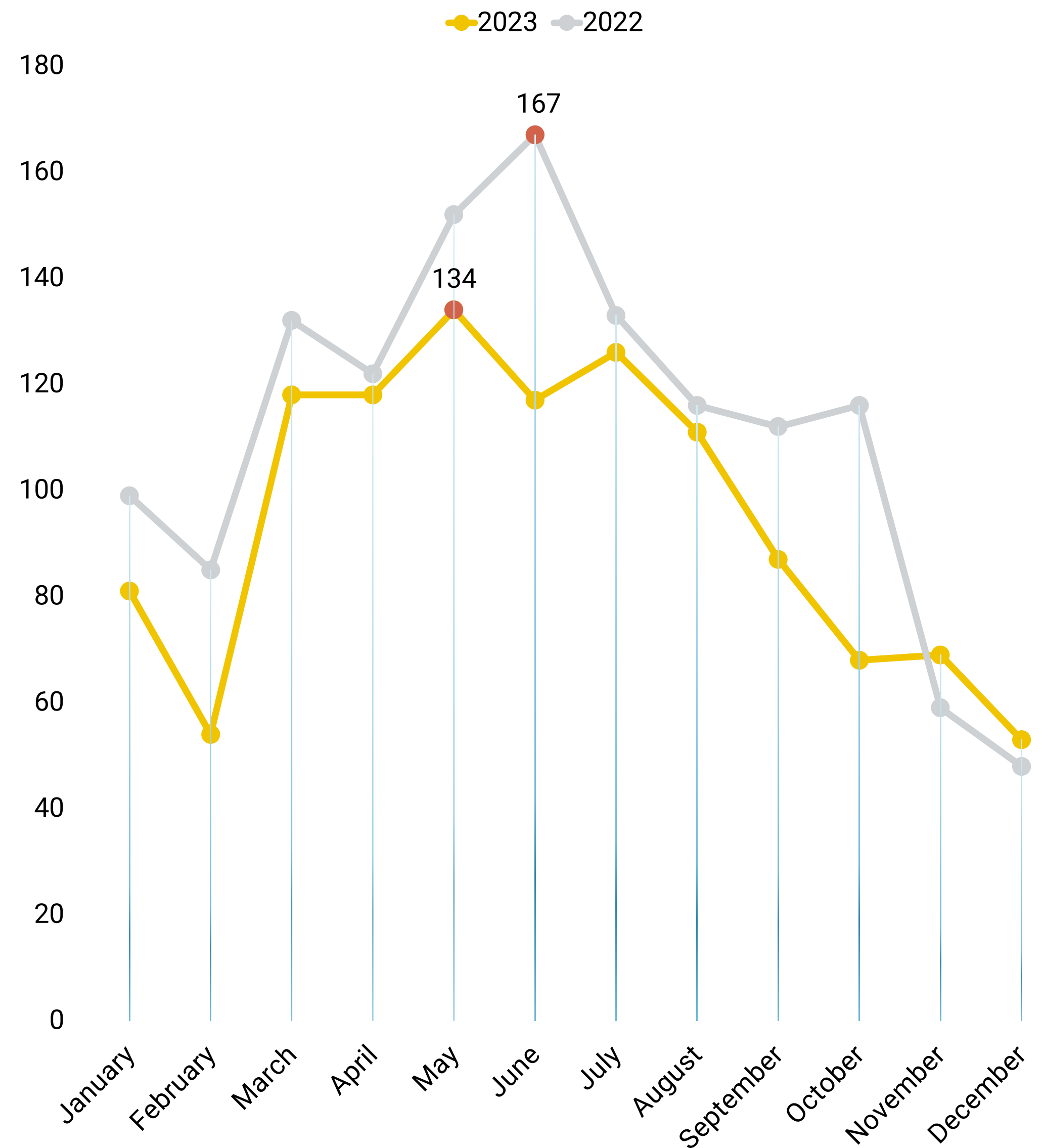
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Grant: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	81	99	-18.18%
February	54	85	-36.47%
March	118	132	-10.61%
April	118	122	-3.28%
May	134	152	-11.84%
June	117	167	-29.94%
July	126	133	-5.26%
August	111	116	-4.31%
September	87	112	-22.32%
October	68	116	-41.38%
November	69	59	16.95%
December	53	48	10.42%
Total	1,136	1,341	
% chg.			-15.29%

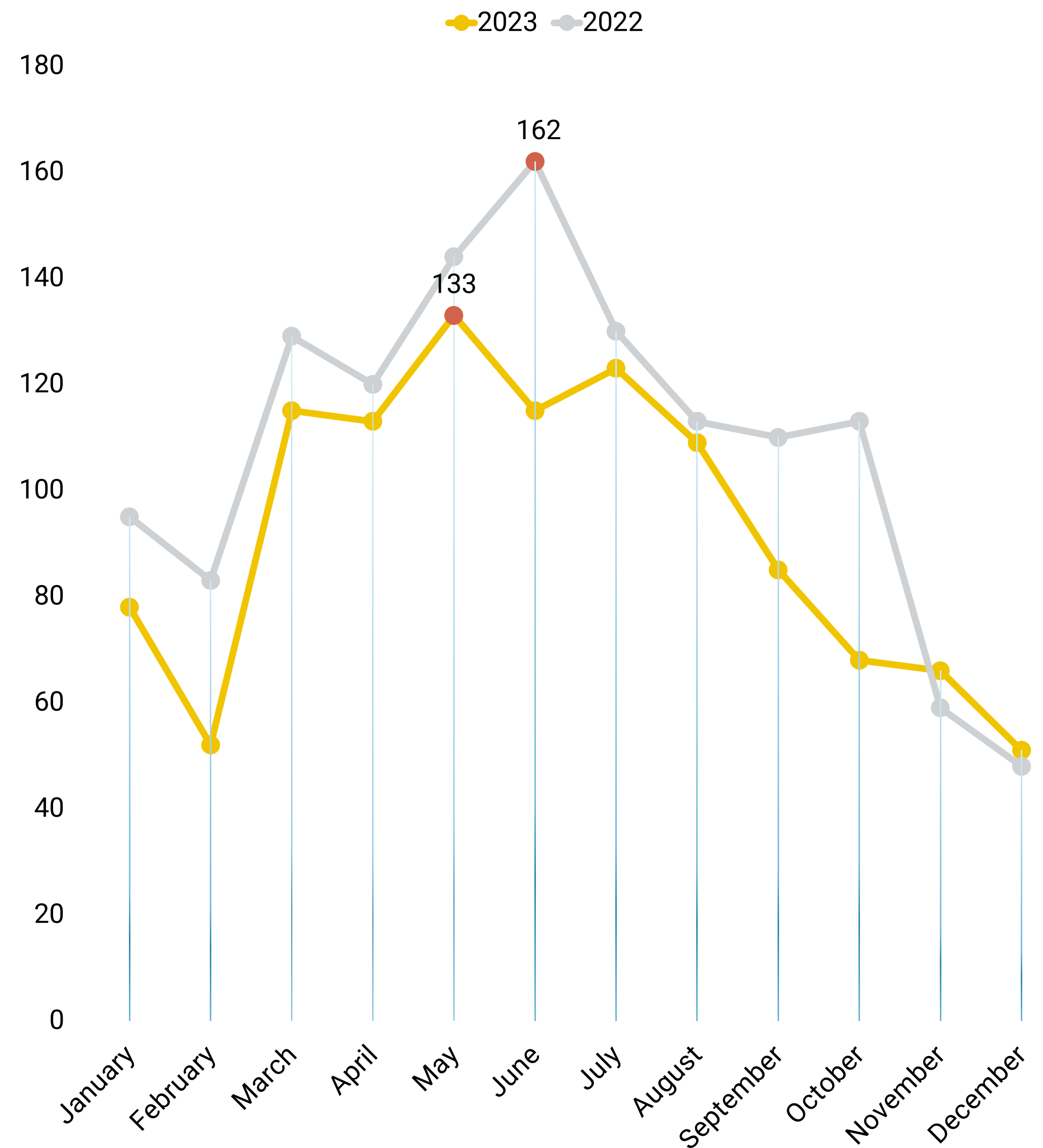


Grant: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	78	95	-17.89%
February	52	83	-37.35%
March	115	129	-10.85%
April	113	120	-5.83%
May	133	144	-7.64%
June	115	162	-29.01%
July	123	130	-5.38%
August	109	113	-3.54%
September	85	110	-22.73%
October	68	113	-39.82%
November	66	59	11.86%
December	51	48	6.25%
Total	1,108	1,306	
% chg.			-15.16%

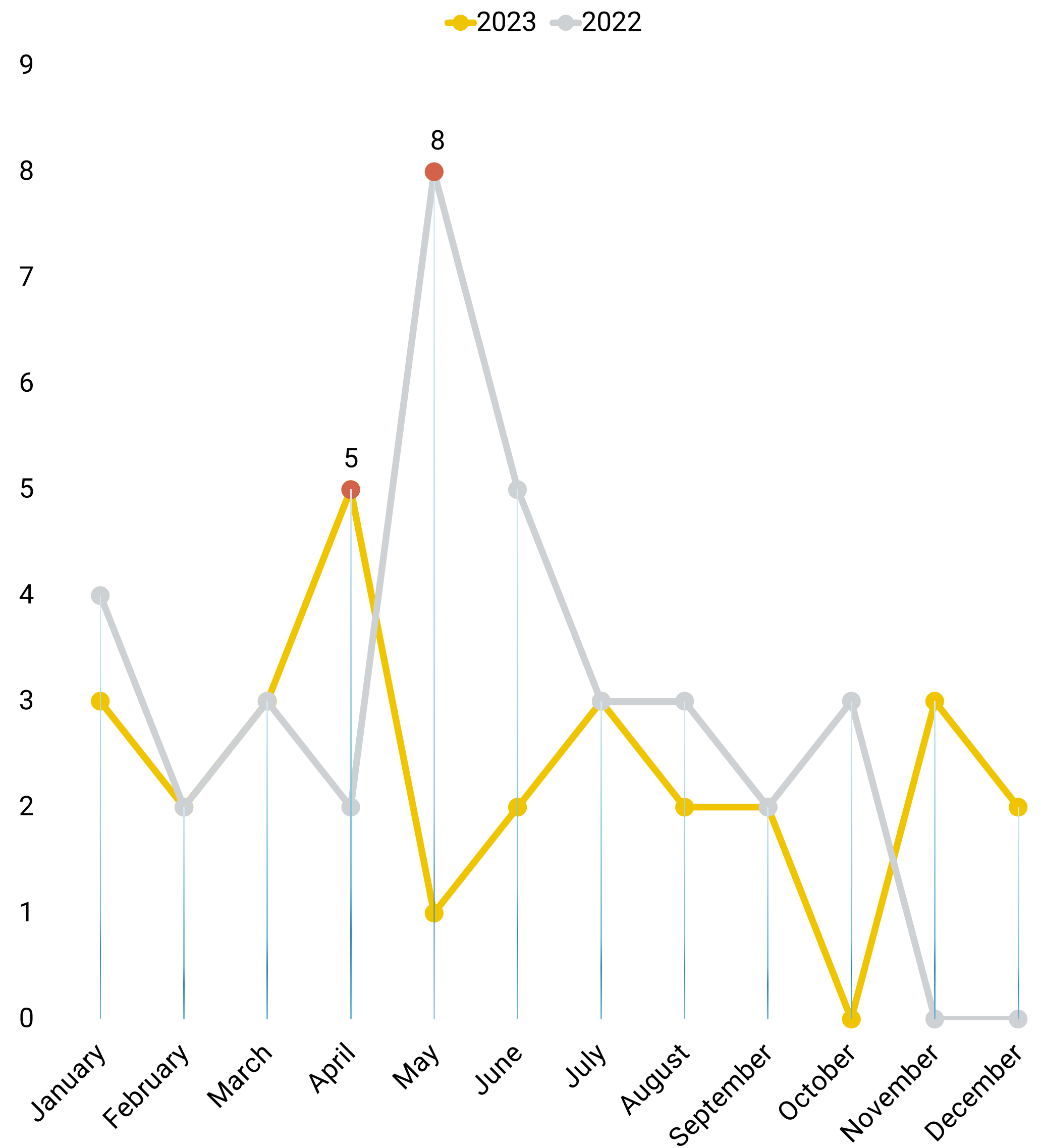


Grant: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	3	4	-25.00%
February	2	2	0.00%
March	3	3	0.00%
April	5	2	150.00%
May	1	8	-87.50%
June	2	5	-60.00%
July	3	3	0.00%
August	2	3	-33.33%
September	2	2	0.00%
October	0	3	-100.00%
November	3	0	0.00%
December	2	0	0.00%
Total	28	35	
% chg.			-20.00%

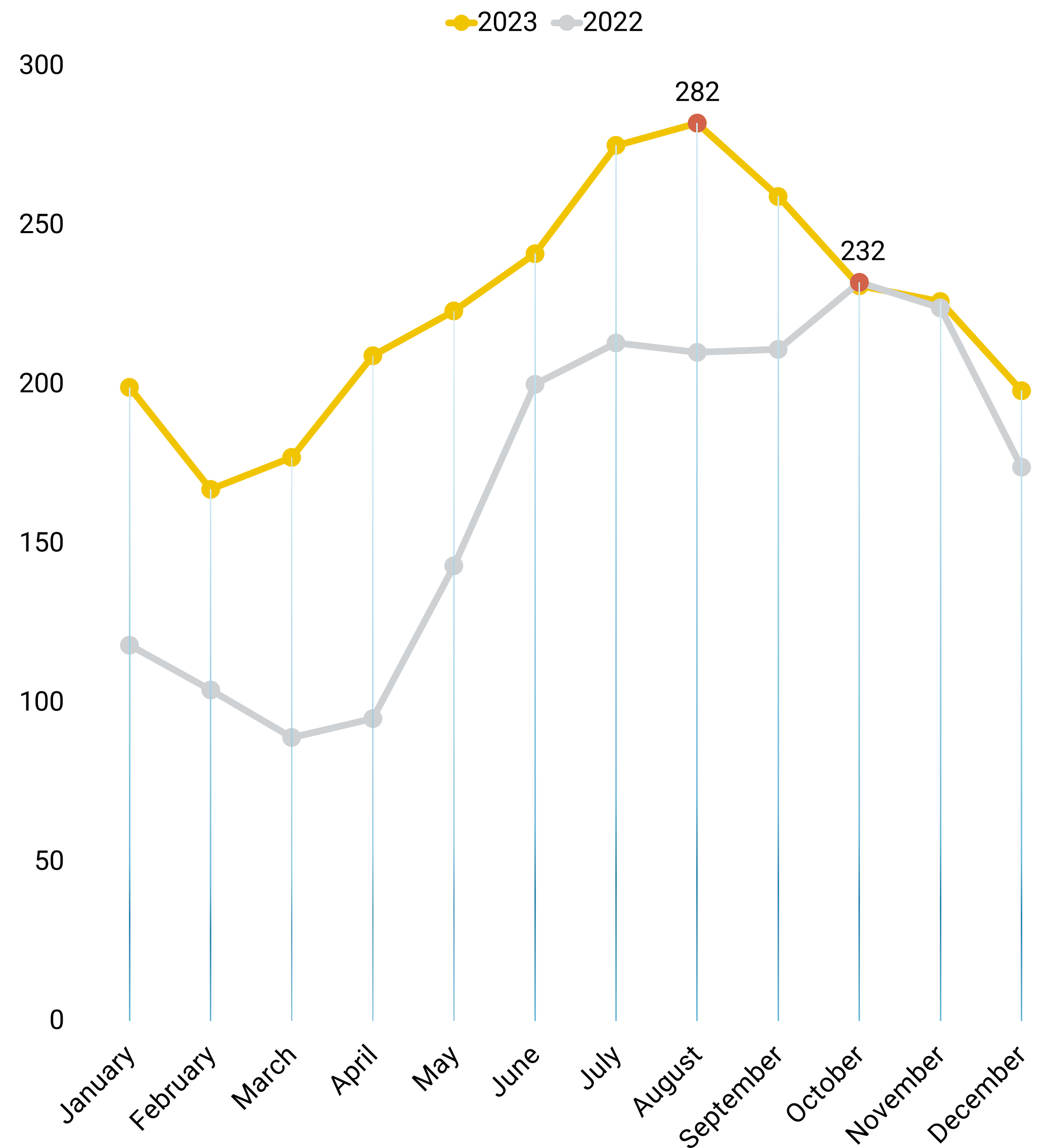


Grant: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	199	118	68.64%
February	167	104	60.58%
March	177	89	98.88%
April	209	95	120.00%
May	223	143	55.94%
June	241	200	20.50%
July	275	213	29.11%
August	282	210	34.29%
September	259	211	22.75%
October	231	232	-0.43%
November	226	224	0.89%
December	198	174	13.79%
Total	2,687	2,013	
% chg.			33.48%

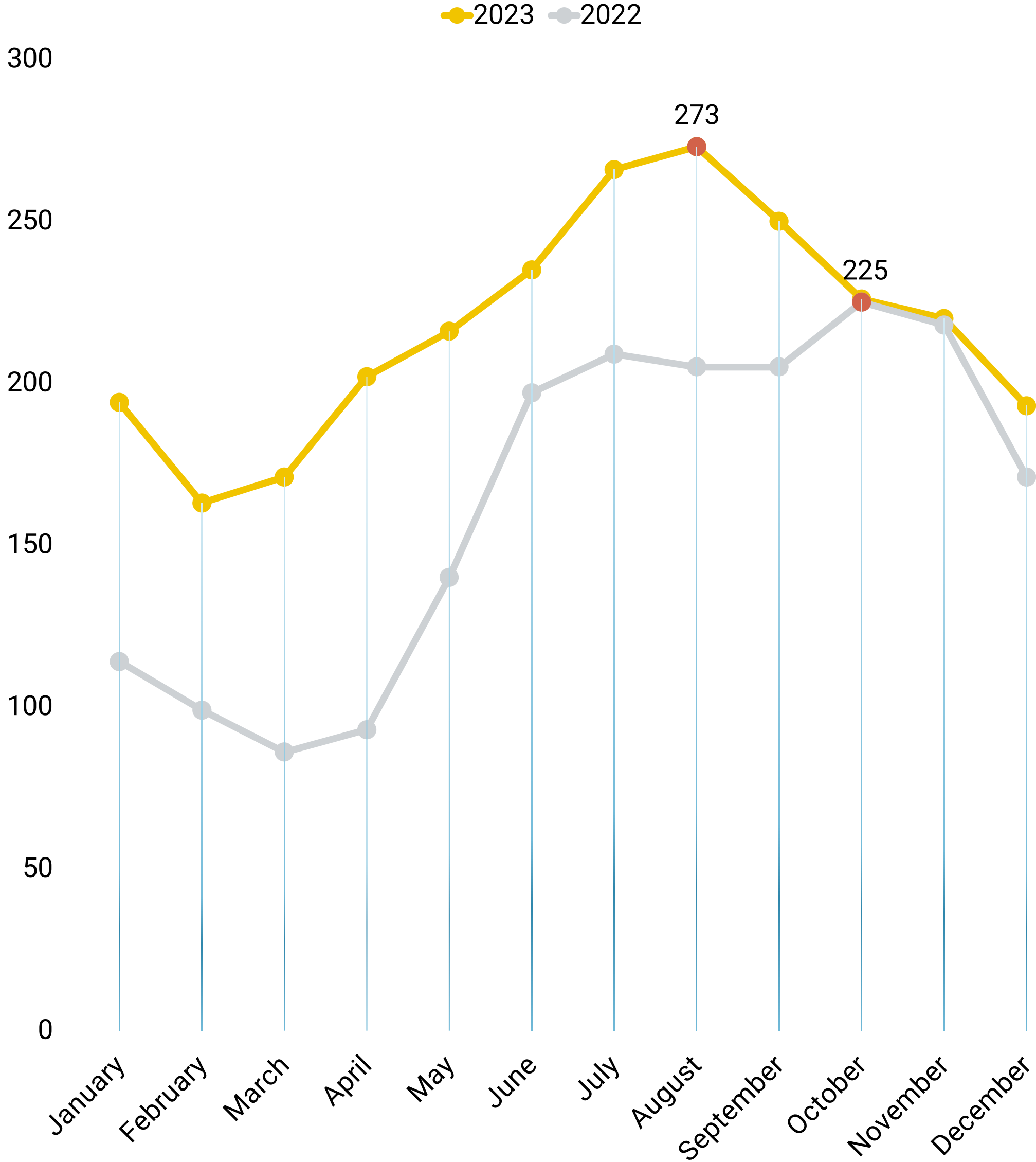


Grant: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	194	114	70.18%
February	163	99	64.65%
March	171	86	98.84%
April	202	93	117.20%
May	216	140	54.29%
June	235	197	19.29%
July	266	209	27.27%
August	273	205	33.17%
September	250	205	21.95%
October	226	225	0.44%
November	220	218	0.92%
December	193	171	12.87%
Total	2,609	1,962	
% chg.			32.98%

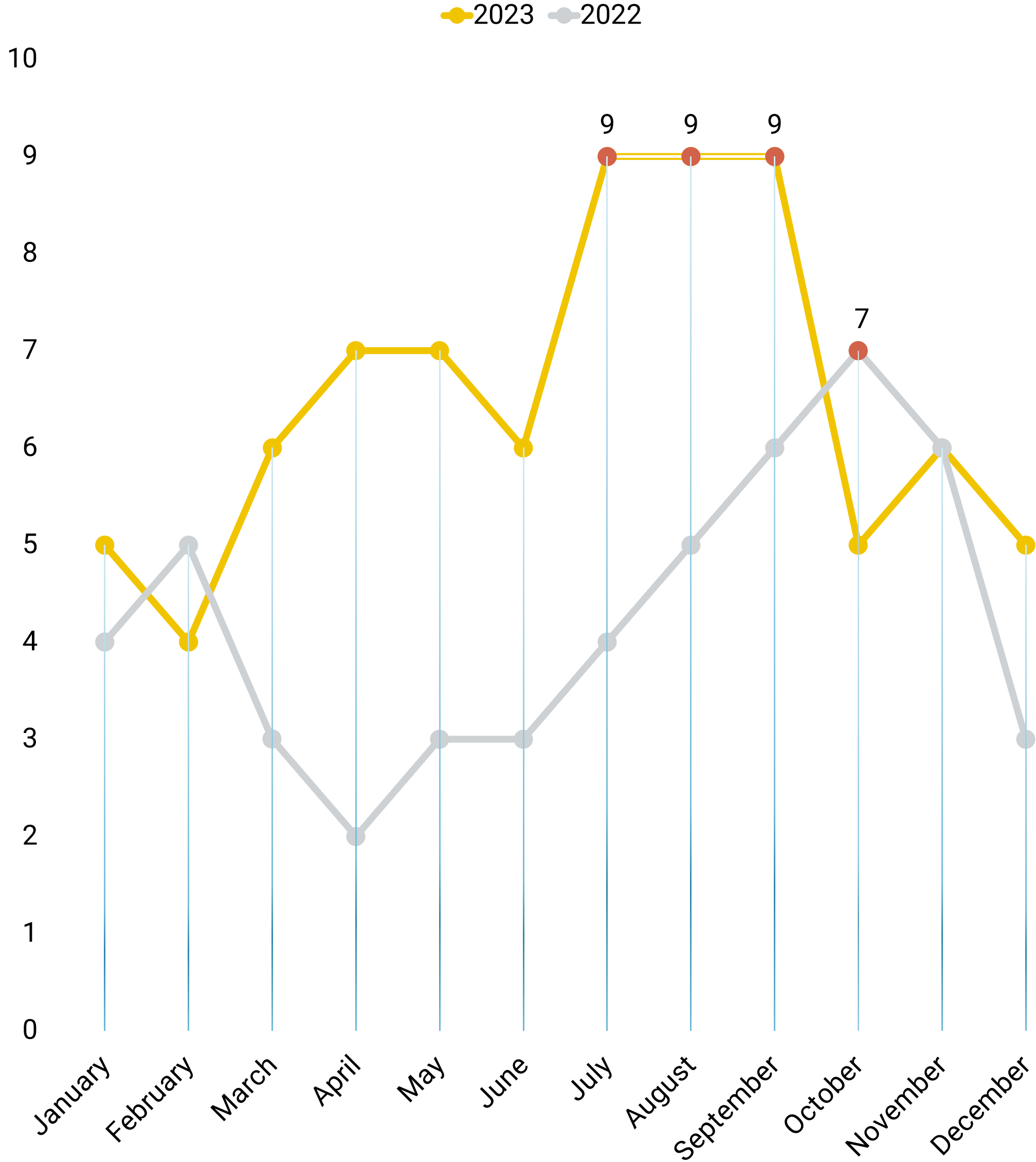


Grant: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	5	4	25.00%
February	4	5	-20.00%
March	6	3	100.00%
April	7	2	250.00%
May	7	3	133.33%
June	6	3	100.00%
July	9	4	125.00%
August	9	5	80.00%
September	9	6	50.00%
October	5	7	-28.57%
November	6	6	0.00%
December	5	3	66.67%
Total	78	51	
% chg.			52.94%



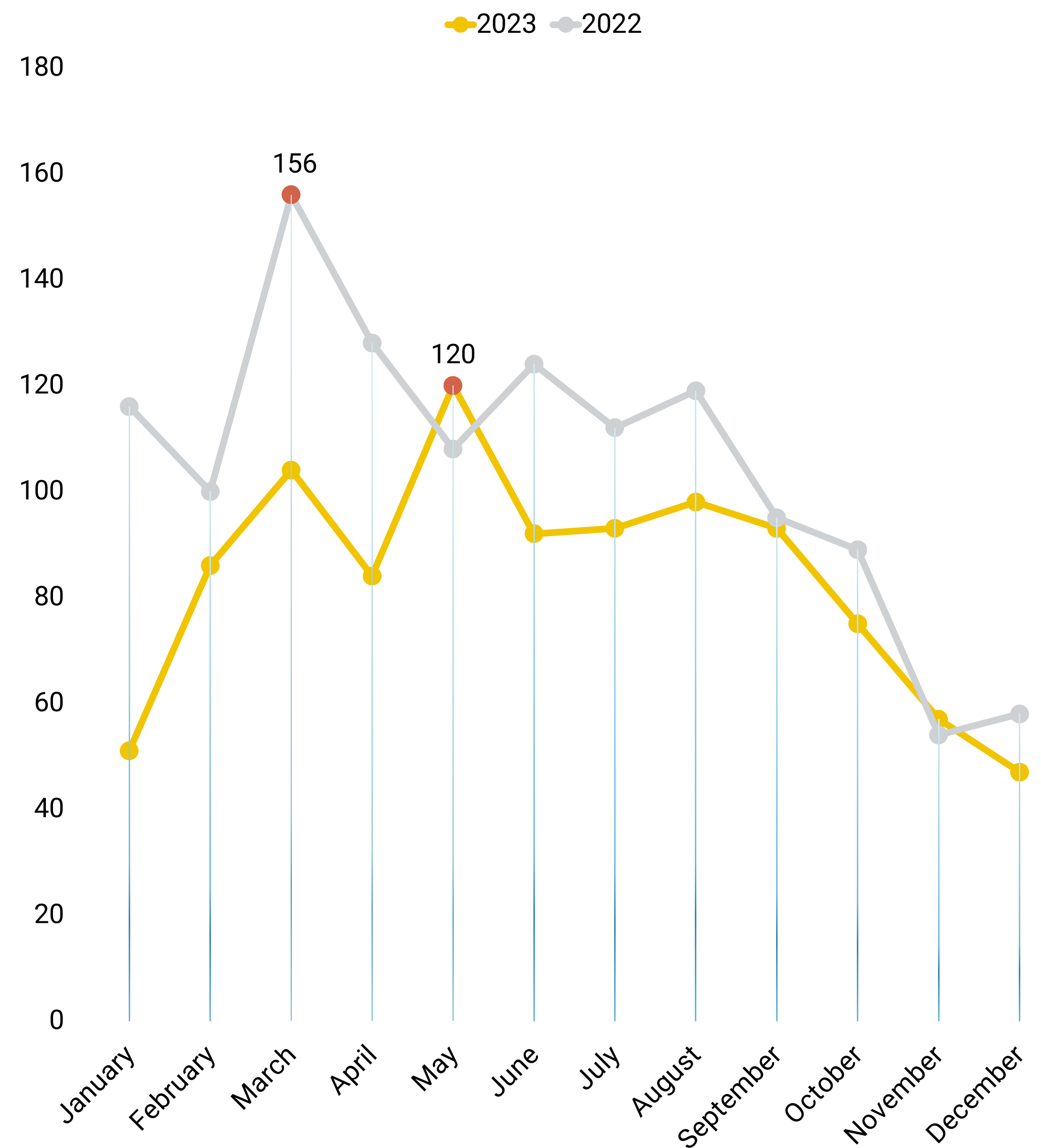
Grant: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	51	116	-56.03%
February	86	100	-14.00%
March	104	156	-33.33%
April	84	128	-34.38%
May	120	108	11.11%
June	92	124	-25.81%
July	93	112	-16.96%
August	98	119	-17.65%
September	93	95	-2.11%
October	75	89	-15.73%
November	57	54	5.56%
December	47	58	-18.97%
Total	1,000	1,259	
% chg.			-20.57%



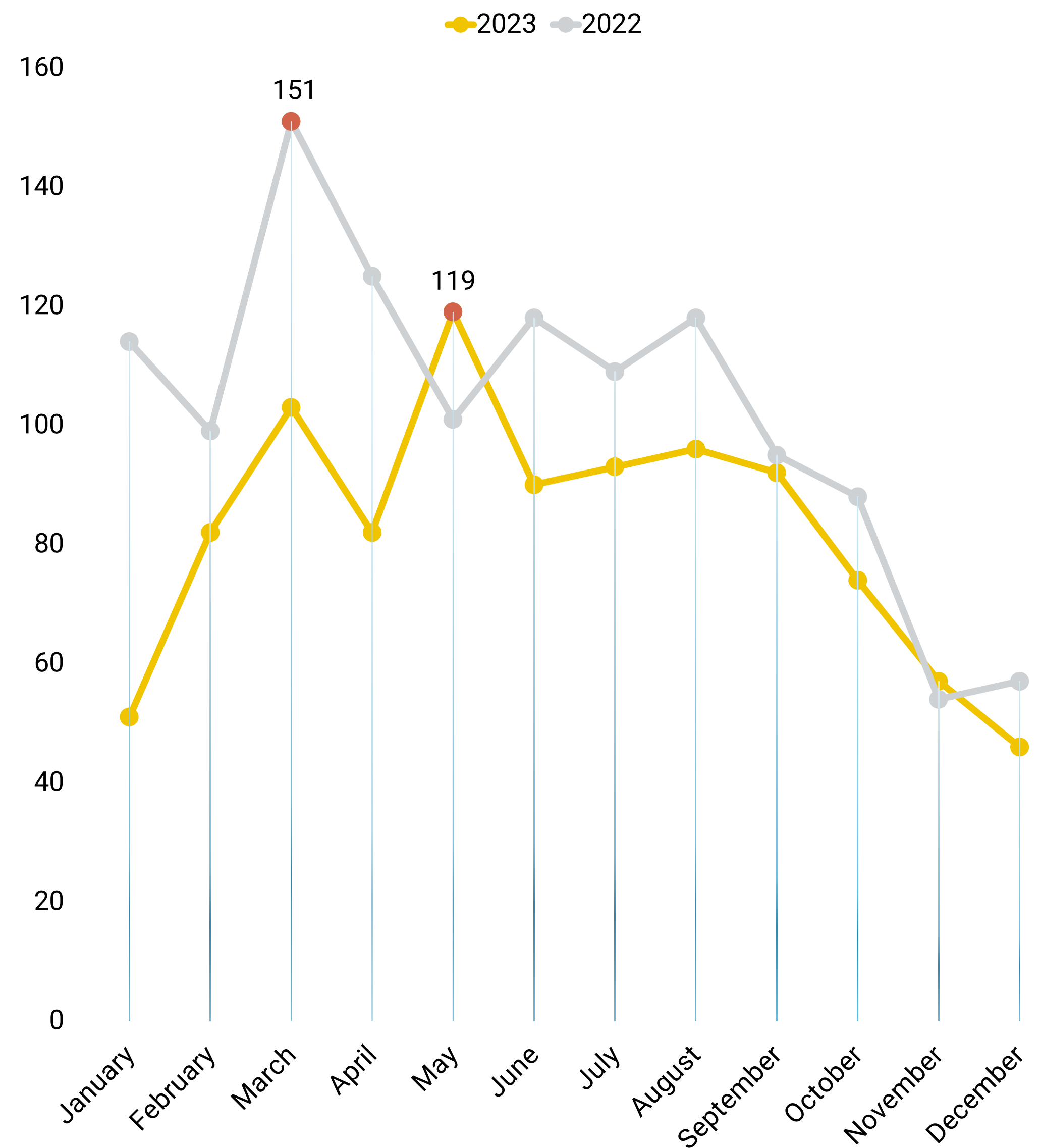
Grant: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	51	114	-55.26%
February	82	99	-17.17%
March	103	151	-31.79%
April	82	125	-34.40%
May	119	101	17.82%
June	90	118	-23.73%
July	93	109	-14.68%
August	96	118	-18.64%
September	92	95	-3.16%
October	74	88	-15.91%
November	57	54	5.56%
December	46	57	-19.30%
Total	985	1,229	
% chg.			-19.85%



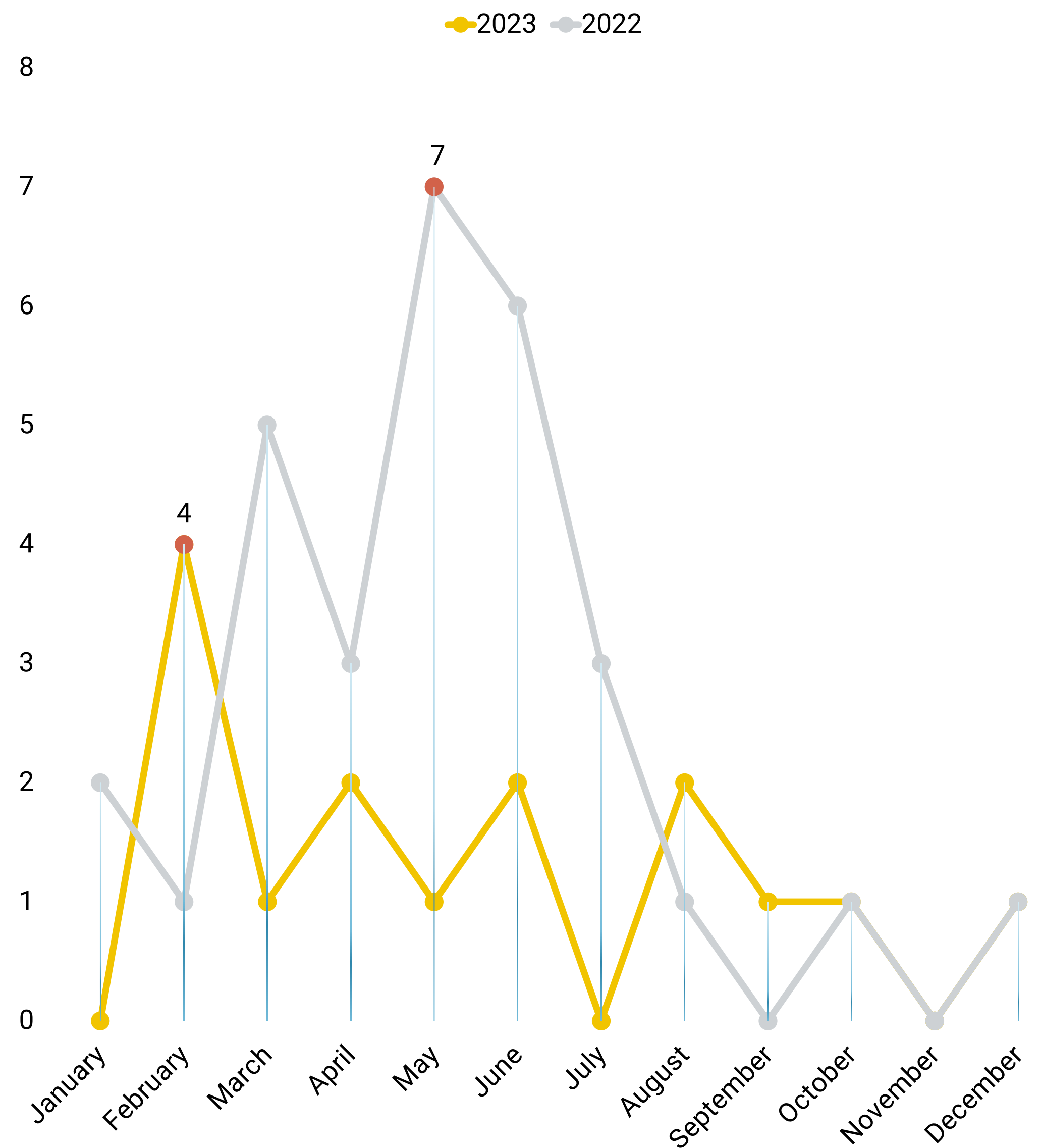
Grant: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	0	2	-100.00%
February	4	1	300.00%
March	1	5	-80.00%
April	2	3	-33.33%
May	1	7	-85.71%
June	2	6	-66.67%
July	0	3	-100.00%
August	2	1	100.00%
September	1	0	0.00%
October	1	1	0.00%
November	0	0	0.00%
December	1	1	0.00%
Total	15	30	
% chg.			-50.00%

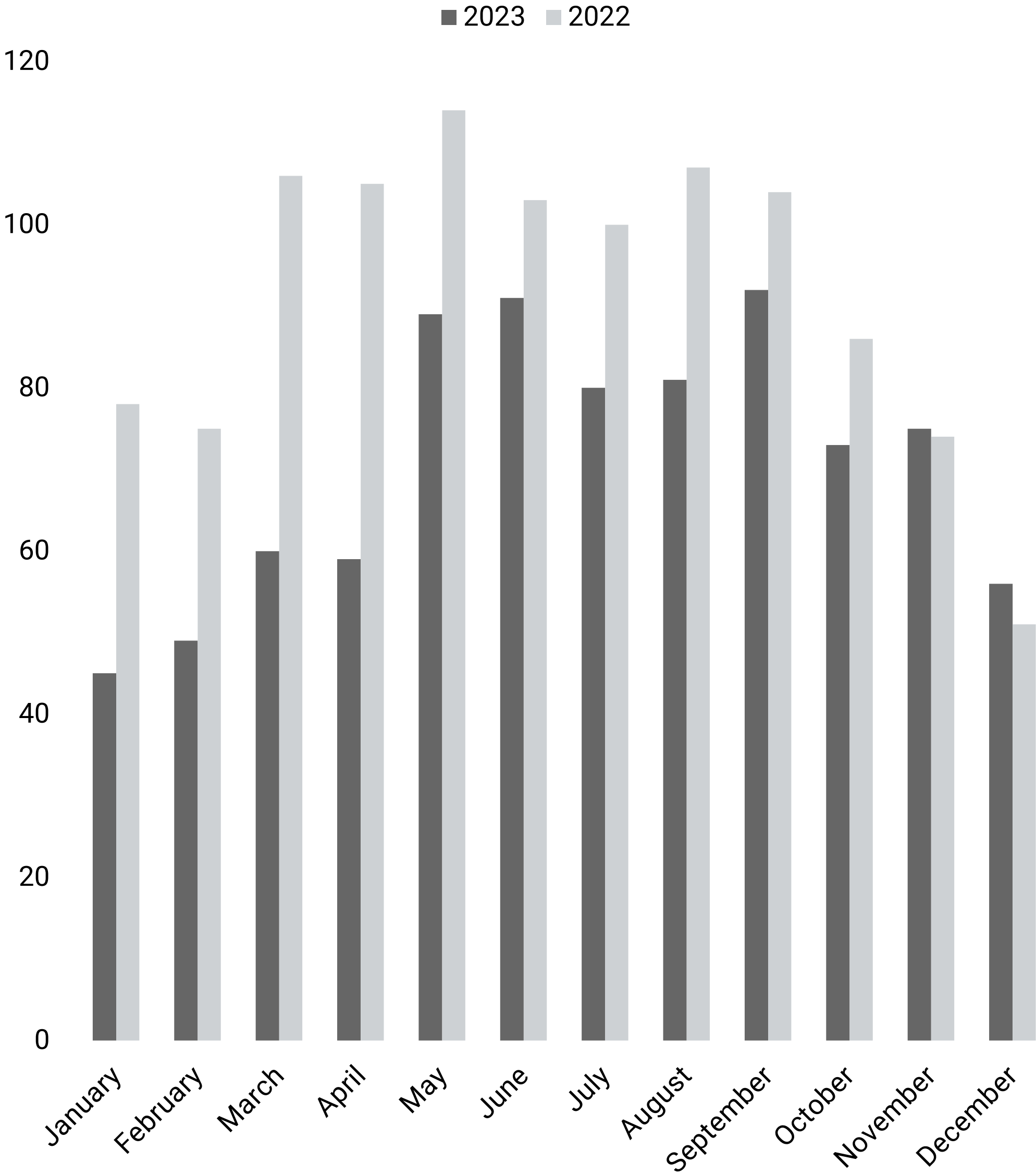


Grant: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2023	2022	% chg.
January	45	78	-42.31%
February	49	75	-34.67%
March	60	106	-43.40%
April	59	105	-43.81%
May	89	114	-21.93%
June	91	103	-11.65%
July	80	100	-20.00%
August	81	107	-24.30%
September	92	104	-11.54%
October	73	86	-15.12%
November	75	74	1.35%
December	56	51	9.80%
Total	850	1,103	
% chg.			-22.94%

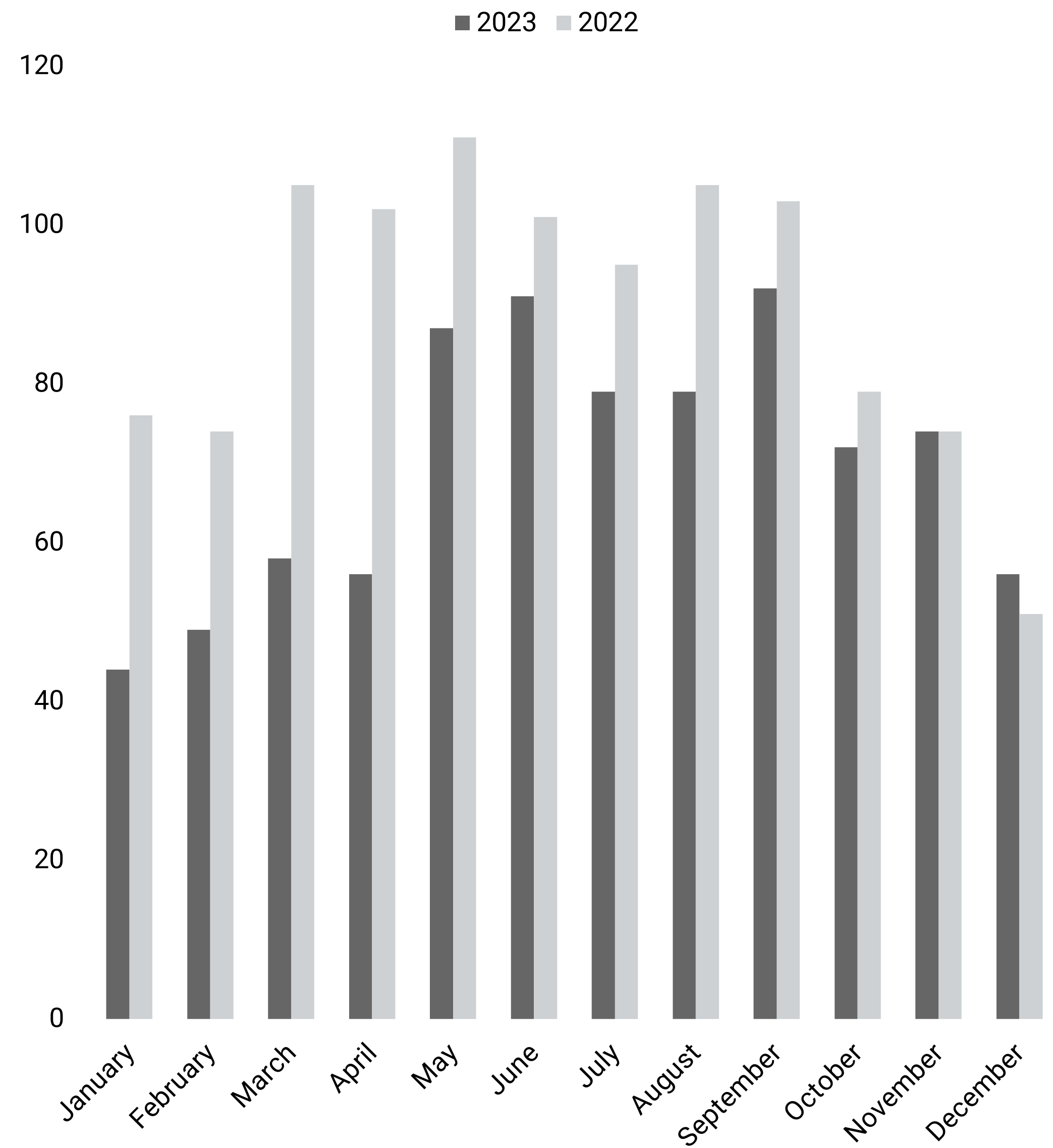


Grant: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2023	2022	% chg.
January	44	76	-42.11%
February	49	74	-33.78%
March	58	105	-44.76%
April	56	102	-45.10%
May	87	111	-21.62%
June	91	101	-9.90%
July	79	95	-16.84%
August	79	105	-24.76%
September	92	103	-10.68%
October	72	79	-8.86%
November	74	74	0.00%
December	56	51	9.80%
Total	837	1,076	
% chg.			-22.21%

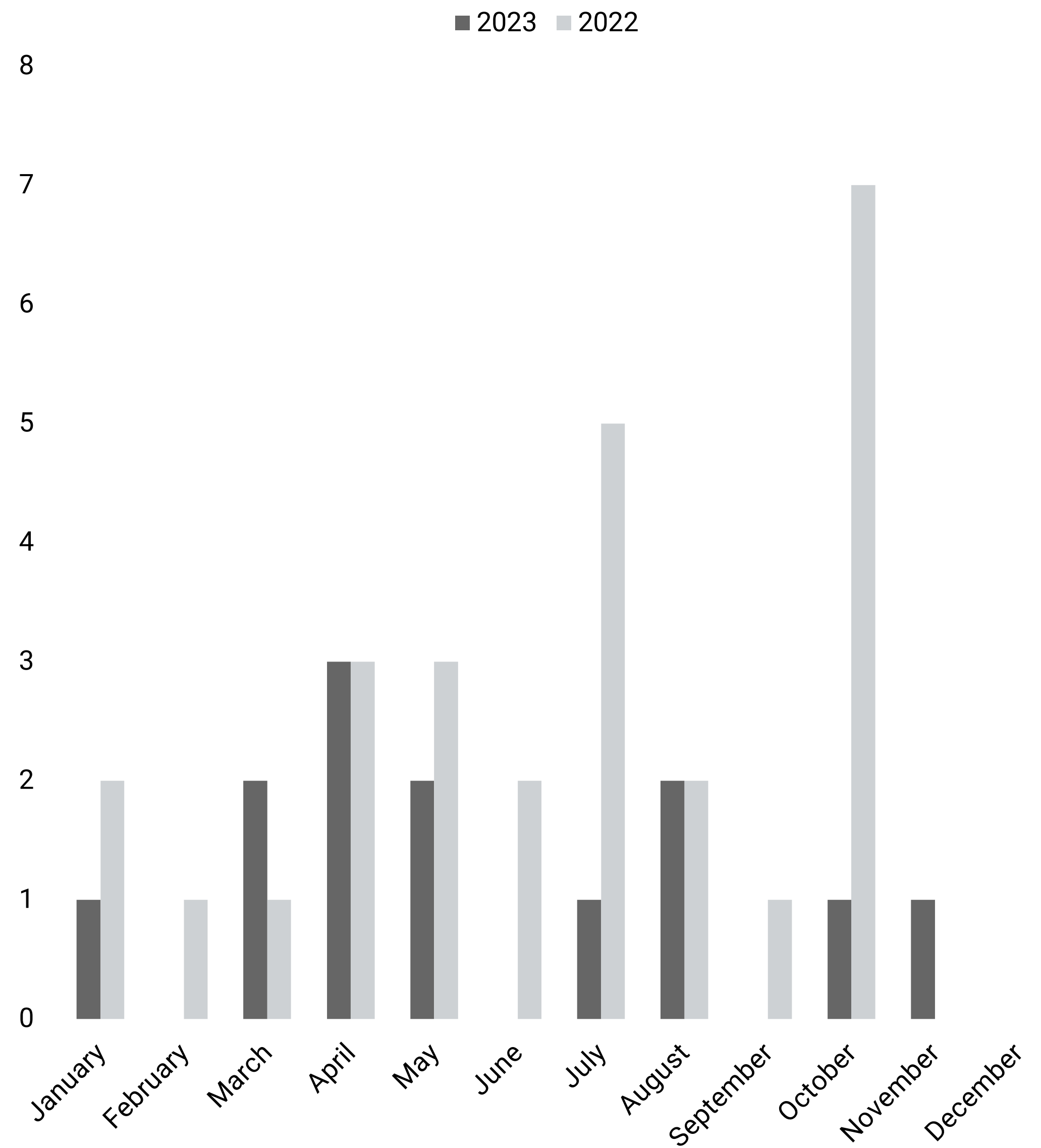


Grant: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2023	2022	% chg.
January	1	2	-50.00%
February	0	1	-100.00%
March	2	1	100.00%
April	3	3	0.00%
May	2	3	-33.33%
June	0	2	-100.00%
July	1	5	-80.00%
August	2	2	0.00%
September	0	1	-100.00%
October	1	7	-85.71%
November	1	0	0.00%
December	0	0	0.00%
Total	13	27	
% chg.			-51.85%

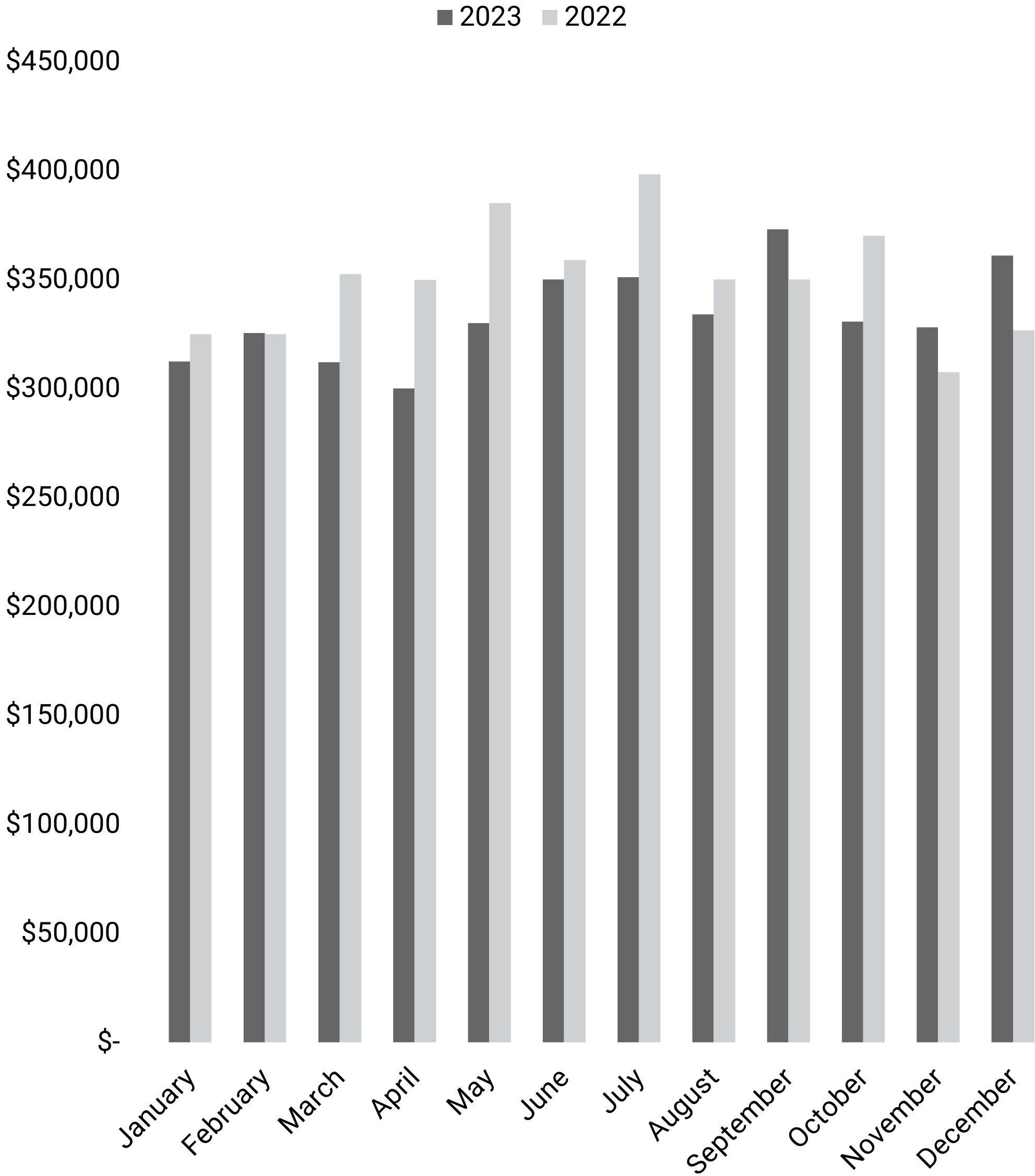


Grant: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023		2022	% chg.
January	\$ 312,390	\$ 325,000		-3.88%
February	\$ 325,485	\$ 325,000		0.15%
March	\$ 312,000	\$ 352,500		-11.49%
April	\$ 300,000	\$ 349,900		-14.26%
May	\$ 330,000	\$ 385,000		-14.29%
June	\$ 349,990	\$ 359,000		-2.51%
July	\$ 351,000	\$ 398,250		-11.86%
August	\$ 334,080	\$ 350,000		-4.55%
September	\$ 373,000	\$ 350,000		6.57%
October	\$ 330,760	\$ 370,000		-10.61%
November	\$ 327,999	\$ 307,441		6.69%
December	\$ 360,950	\$ 326,700		10.48%
Total	\$ 335,000	\$ 352,000		
% chg.				-4.83%

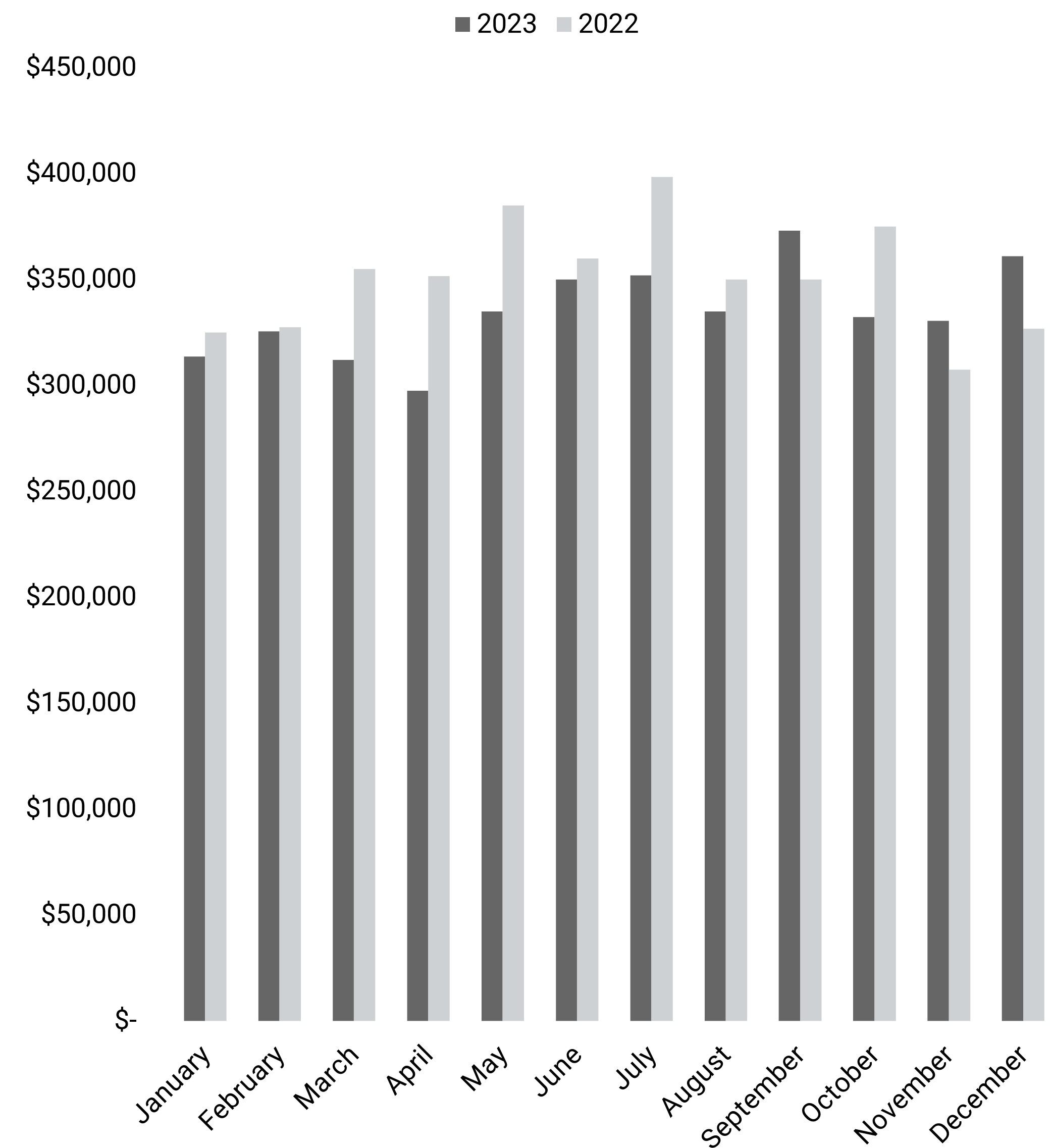


Grant: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023		2022	% chg.
January	\$ 313,695	\$ 325,000		-3.48%
February	\$ 325,485	\$ 327,500		-0.62%
March	\$ 312,000	\$ 355,000		-12.11%
April	\$ 297,495	\$ 351,546		-15.38%
May	\$ 335,000	\$ 385,000		-12.99%
June	\$ 349,990	\$ 360,000		-2.78%
July	\$ 352,000	\$ 398,500		-11.67%
August	\$ 335,000	\$ 350,000		-4.29%
September	\$ 373,000	\$ 350,000		6.57%
October	\$ 332,280	\$ 375,000		-11.39%
November	\$ 330,436	\$ 307,441		7.48%
December	\$ 360,950	\$ 326,700		10.48%
Total	\$ 335,000	\$ 354,777		
% chg.	-5.57%			

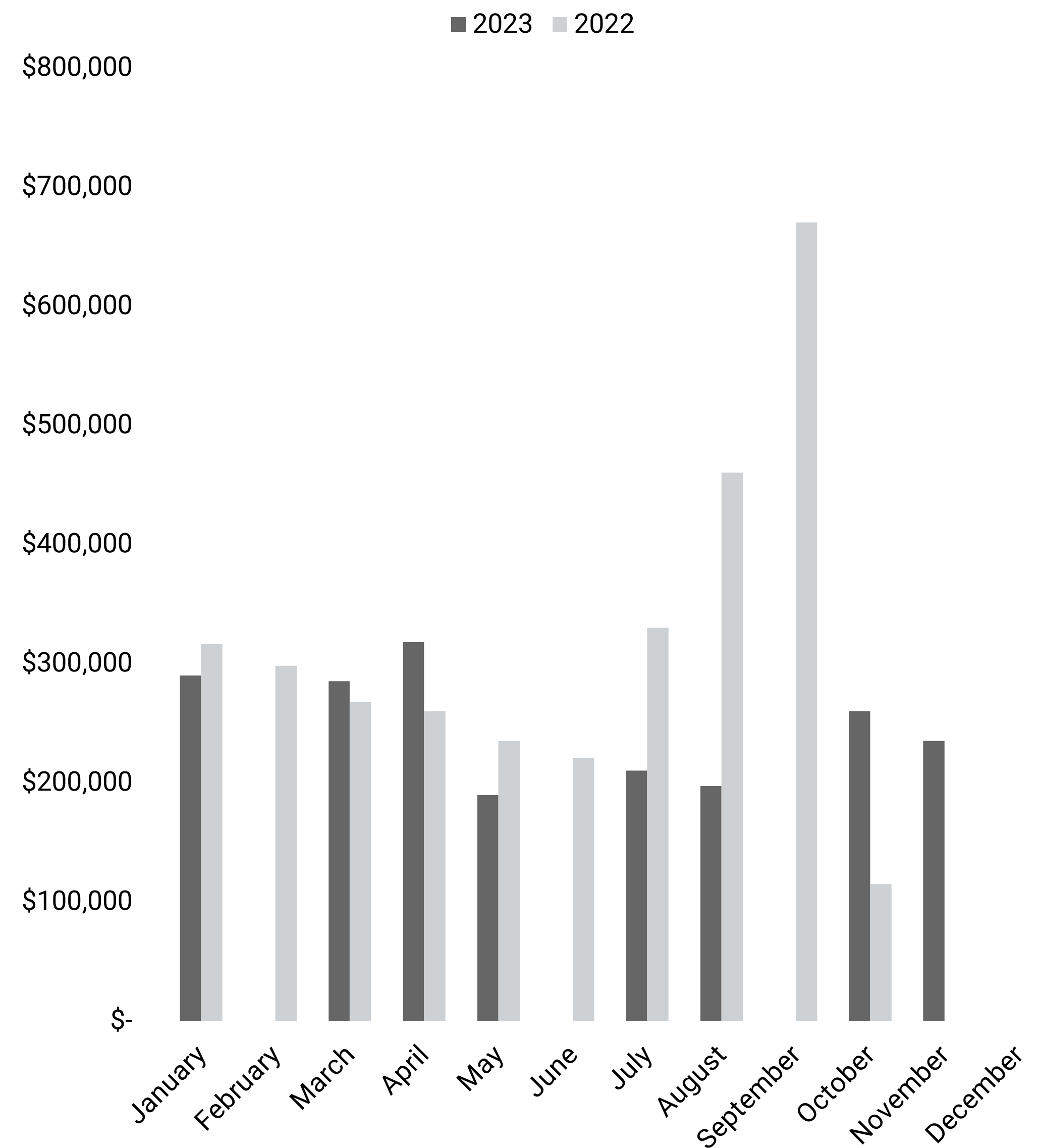


Grant: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023	2022	% chg.
January	\$ 290,000	\$ 316,375	-8.34%
February	\$ -	\$ 298,000	-100.00%
March	\$ 285,000	\$ 267,500	6.54%
April	\$ 318,000	\$ 260,000	22.31%
May	\$ 189,500	\$ 235,000	-19.36%
June	\$ -	\$ 220,950	-100.00%
July	\$ 210,000	\$ 330,050	-36.37%
August	\$ 197,000	\$ 460,000	-57.17%
September	\$ -	\$ 670,000	-100.00%
October	\$ 260,000	\$ 115,000	126.09%
November	\$ 235,000	\$ -	0.00%
December	\$ -	\$ -	0.00%
Total	\$ 239,000	\$ 235,000	
% chg.	1.70%		



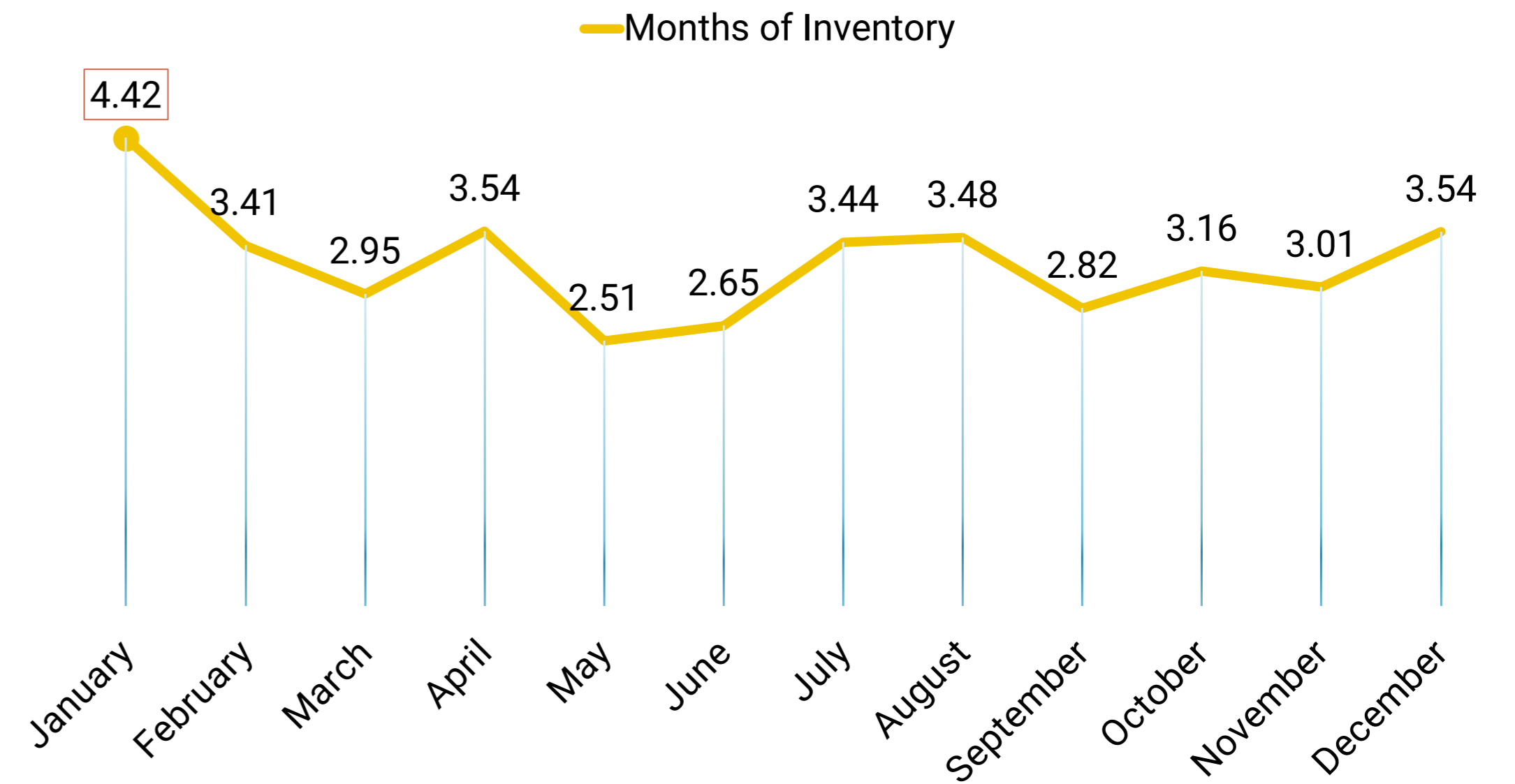
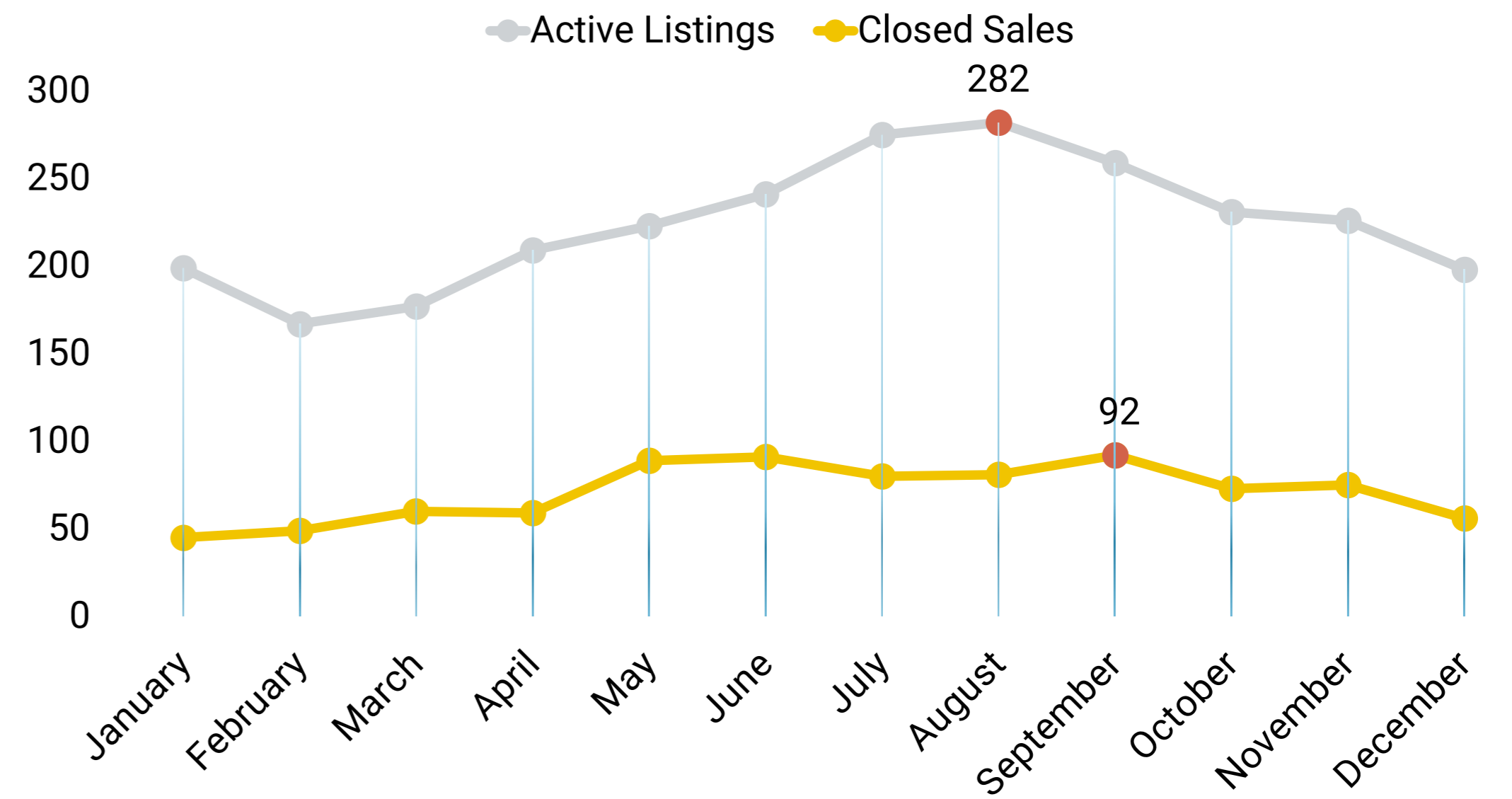
Grant: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	199	45	4.42
February	167	49	3.41
March	177	60	2.95
April	209	59	3.54
May	223	89	2.51
June	241	91	2.65
July	275	80	3.44
August	282	81	3.48
September	259	92	2.82
October	231	73	3.16
November	226	75	3.01
December	198	56	3.54



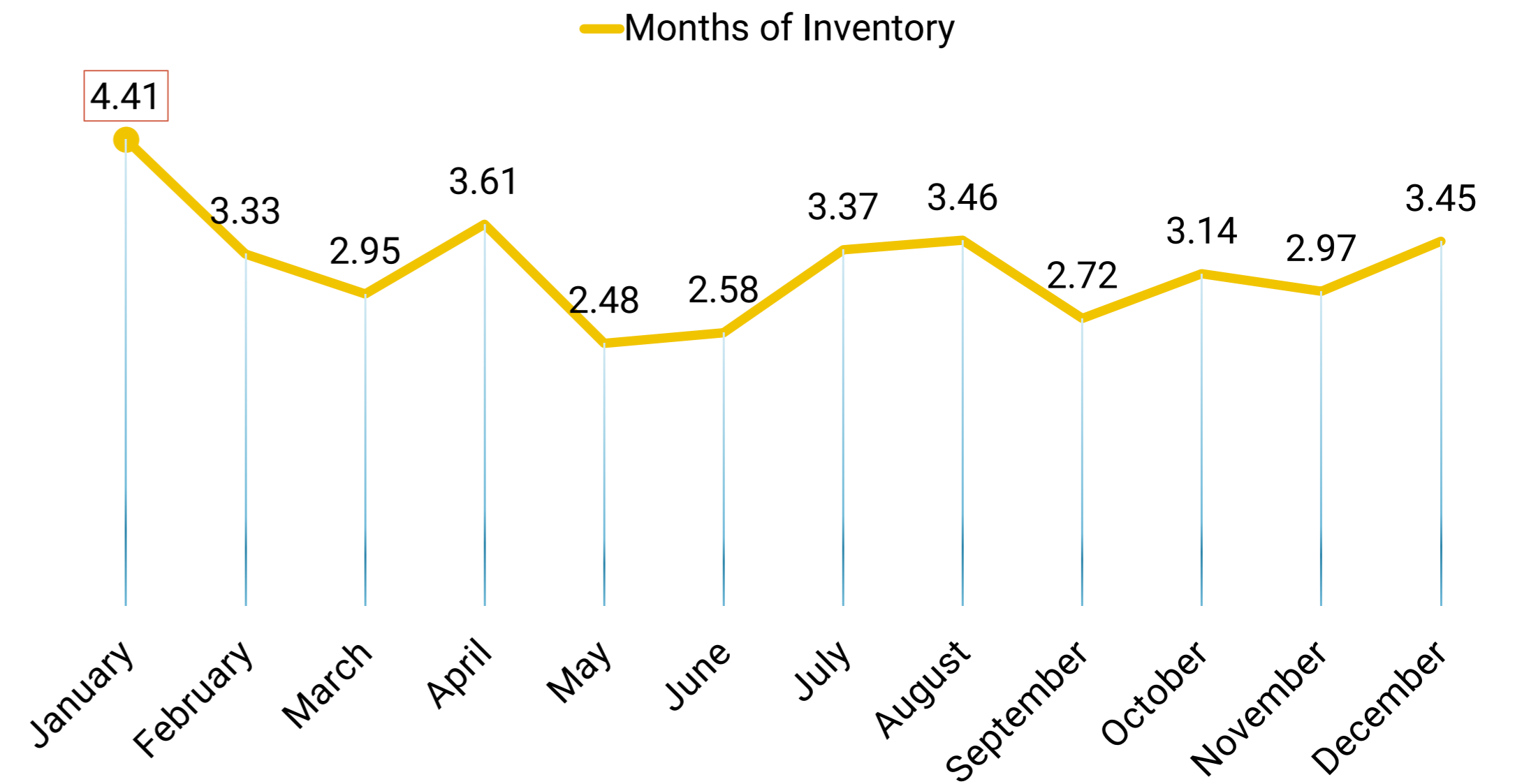
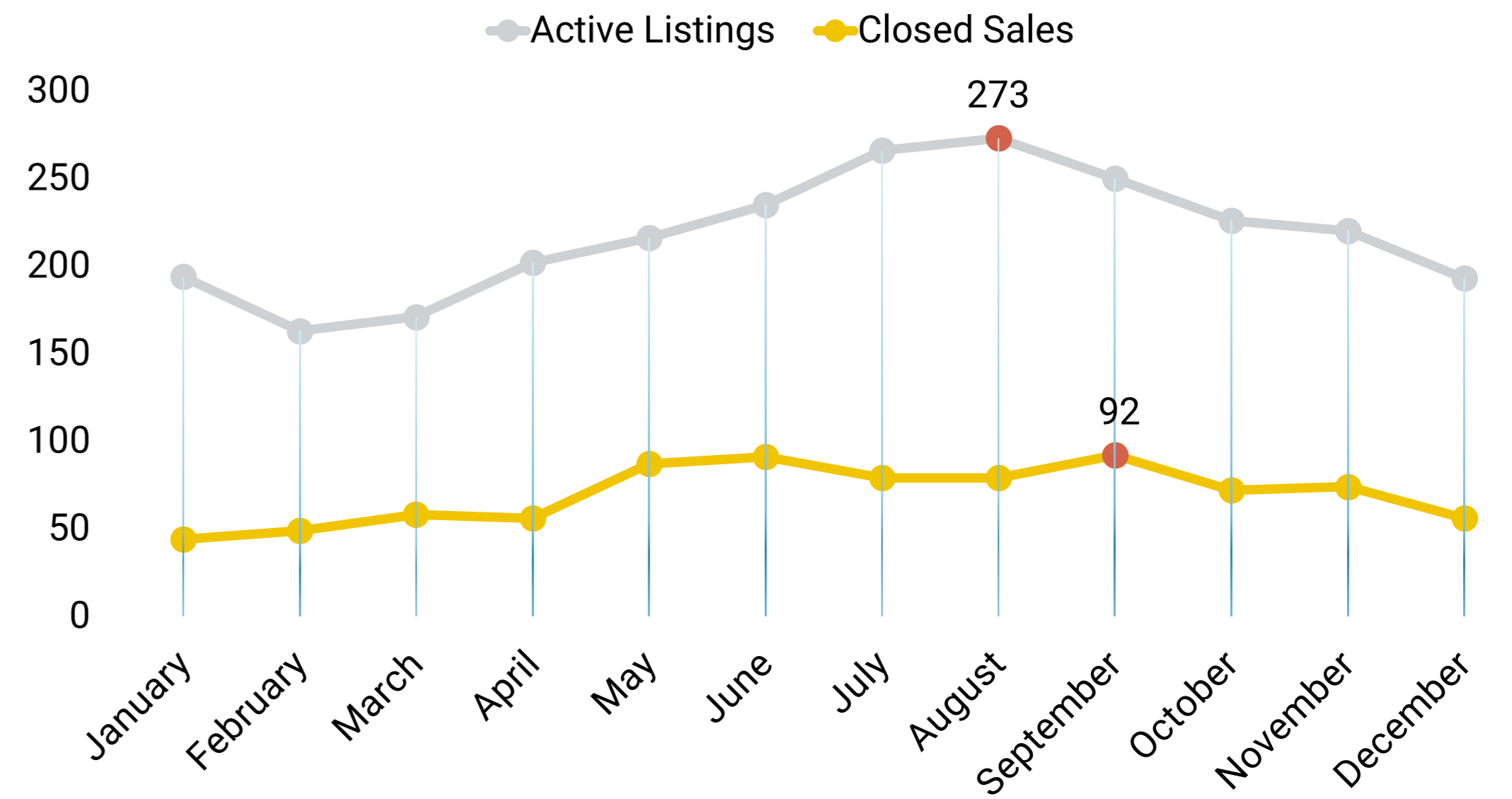
Grant: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	194	44	4.41
February	163	49	3.33
March	171	58	2.95
April	202	56	3.61
May	216	87	2.48
June	235	91	2.58
July	266	79	3.37
August	273	79	3.46
September	250	92	2.72
October	226	72	3.14
November	220	74	2.97
December	193	56	3.45



Grant: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	5	1	5.00
February	4	0	0.00
March	6	2	3.00
April	7	3	2.33
May	7	2	3.50
June	6	0	0.00
July	9	1	9.00
August	9	2	4.50
September	9	0	0.00
October	5	1	5.00
November	6	1	6.00
December	5	0	0.00

