



Powering the Region's Real Estate Industry

NORTHWEST
MULTIPLE LISTING SERVICE®

2023

Pacific

Annual Statistical Review and Highlights



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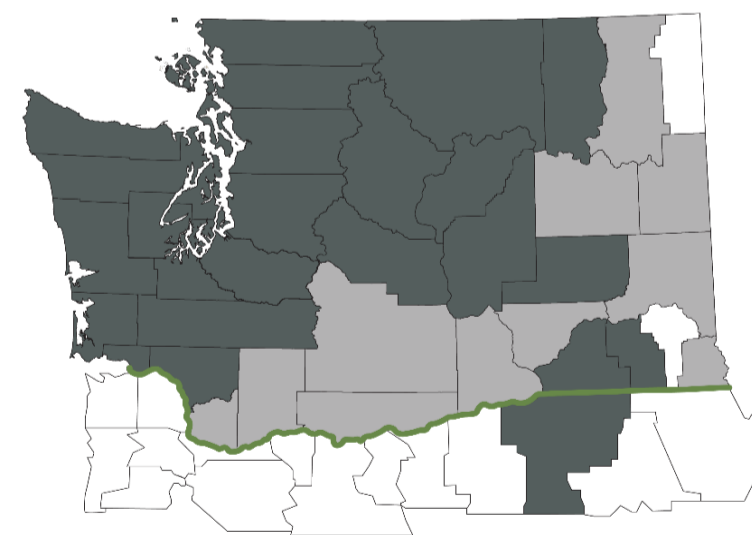
Member Offices

2,562



Total Members/Subscribers

32,478



Counties

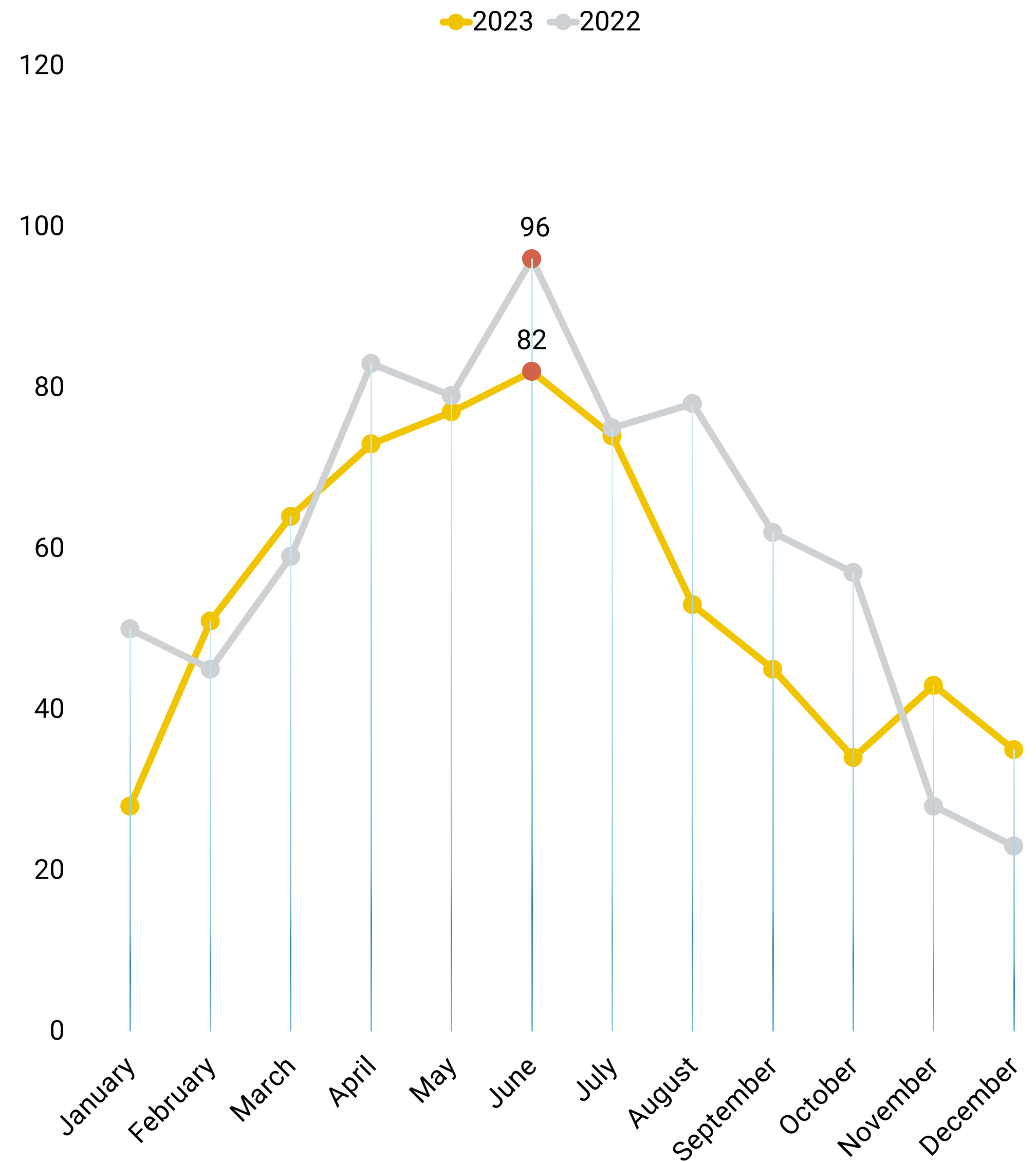
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Pacific: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	28	50	-44.00%
February	51	45	13.33%
March	64	59	8.47%
April	73	83	-12.05%
May	77	79	-2.53%
June	82	96	-14.58%
July	74	75	-1.33%
August	53	78	-32.05%
September	45	62	-27.42%
October	34	57	-40.35%
November	43	28	53.57%
December	35	23	52.17%
Total	659	735	
% chg.			-10.34%

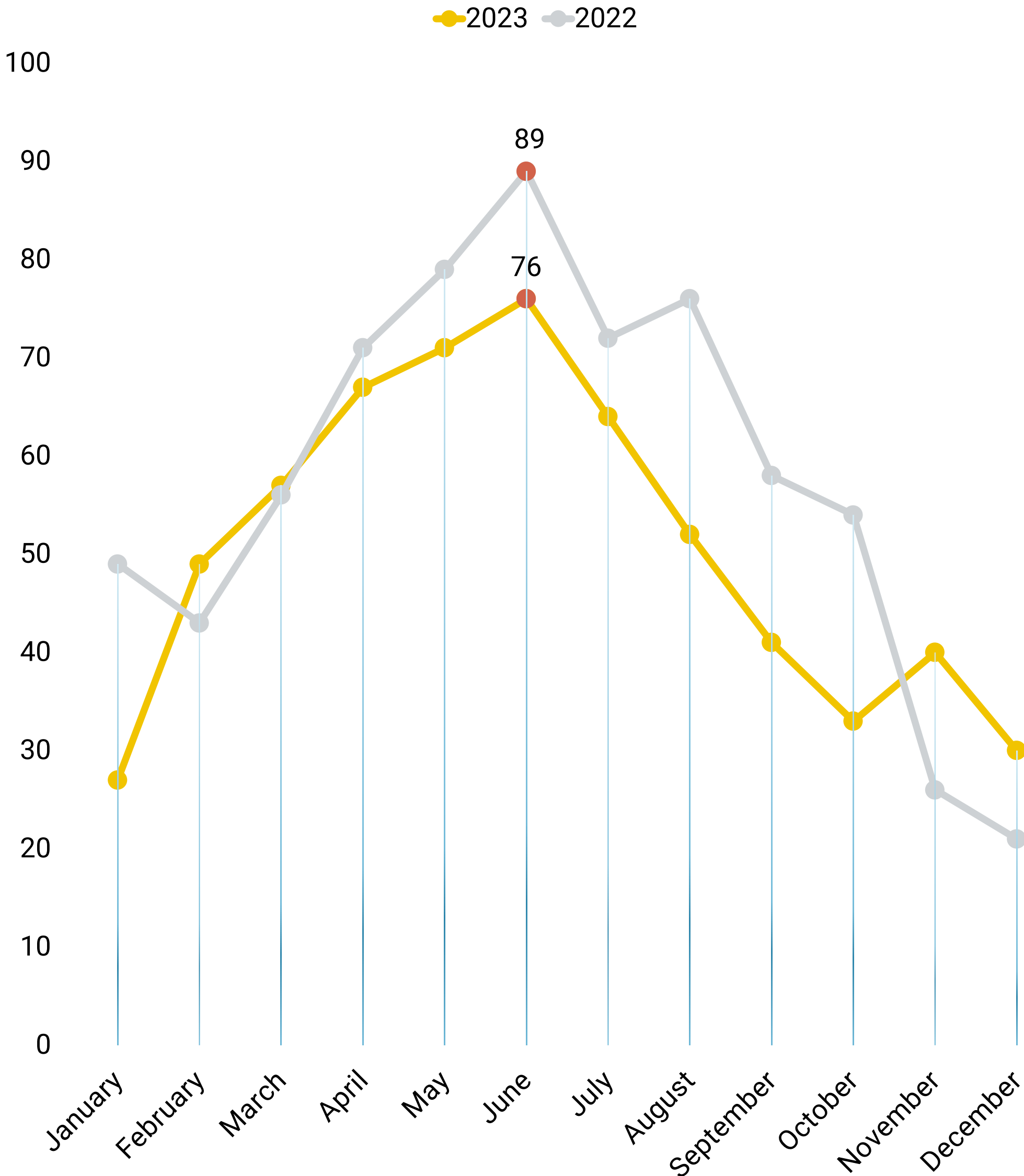


Pacific: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	27	49	-44.90%
February	49	43	13.95%
March	57	56	1.79%
April	67	71	-5.63%
May	71	79	-10.13%
June	76	89	-14.61%
July	64	72	-11.11%
August	52	76	-31.58%
September	41	58	-29.31%
October	33	54	-38.89%
November	40	26	53.85%
December	30	21	42.86%
Total	607	694	
% chg.			-12.54%

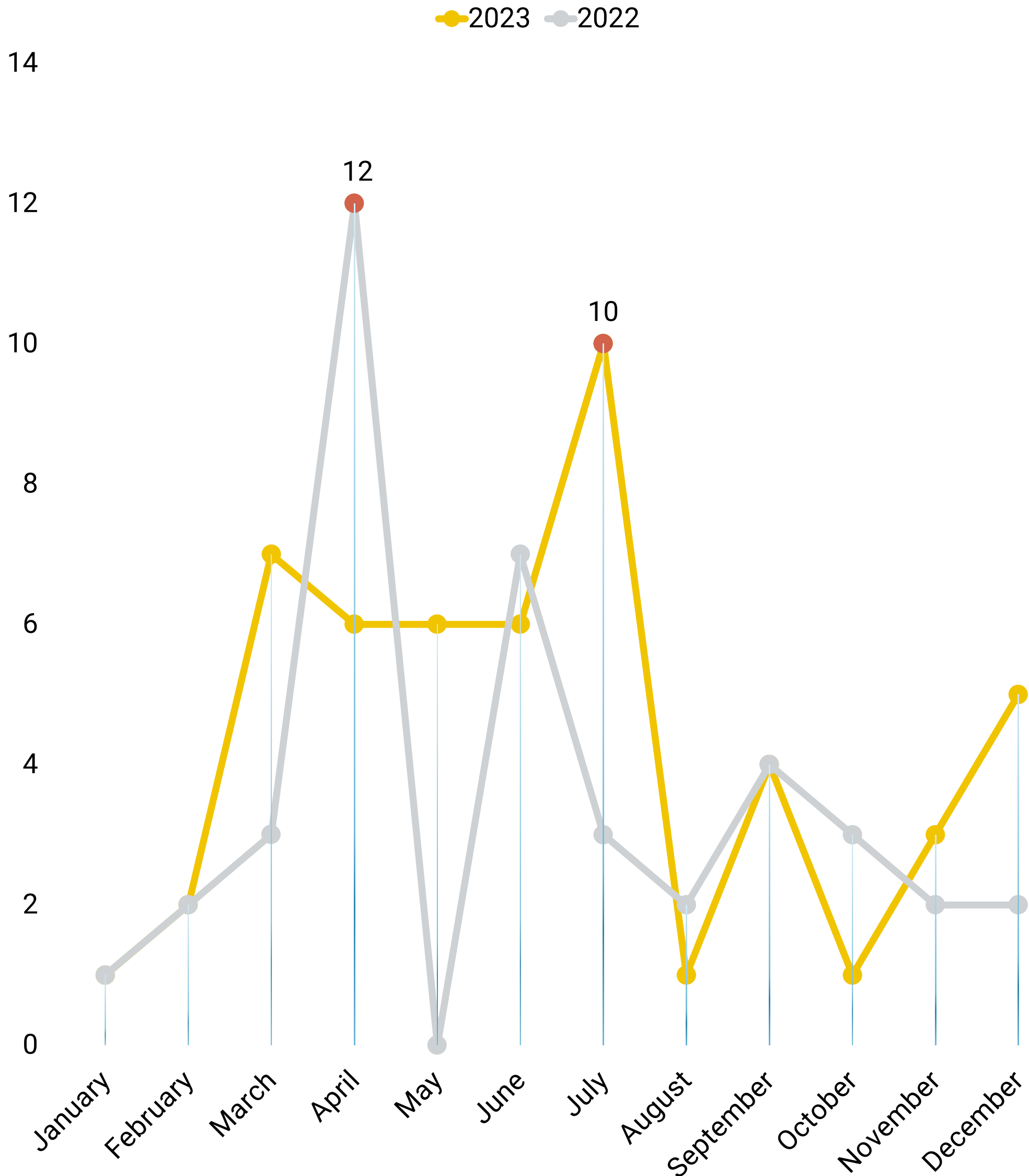


Pacific: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	1	1	0.00%
February	2	2	0.00%
March	7	3	133.33%
April	6	12	-50.00%
May	6	0	0.00%
June	6	7	-14.29%
July	10	3	233.33%
August	1	2	-50.00%
September	4	4	0.00%
October	1	3	-66.67%
November	3	2	50.00%
December	5	2	150.00%
Total	52	41	
% chg.			26.83%

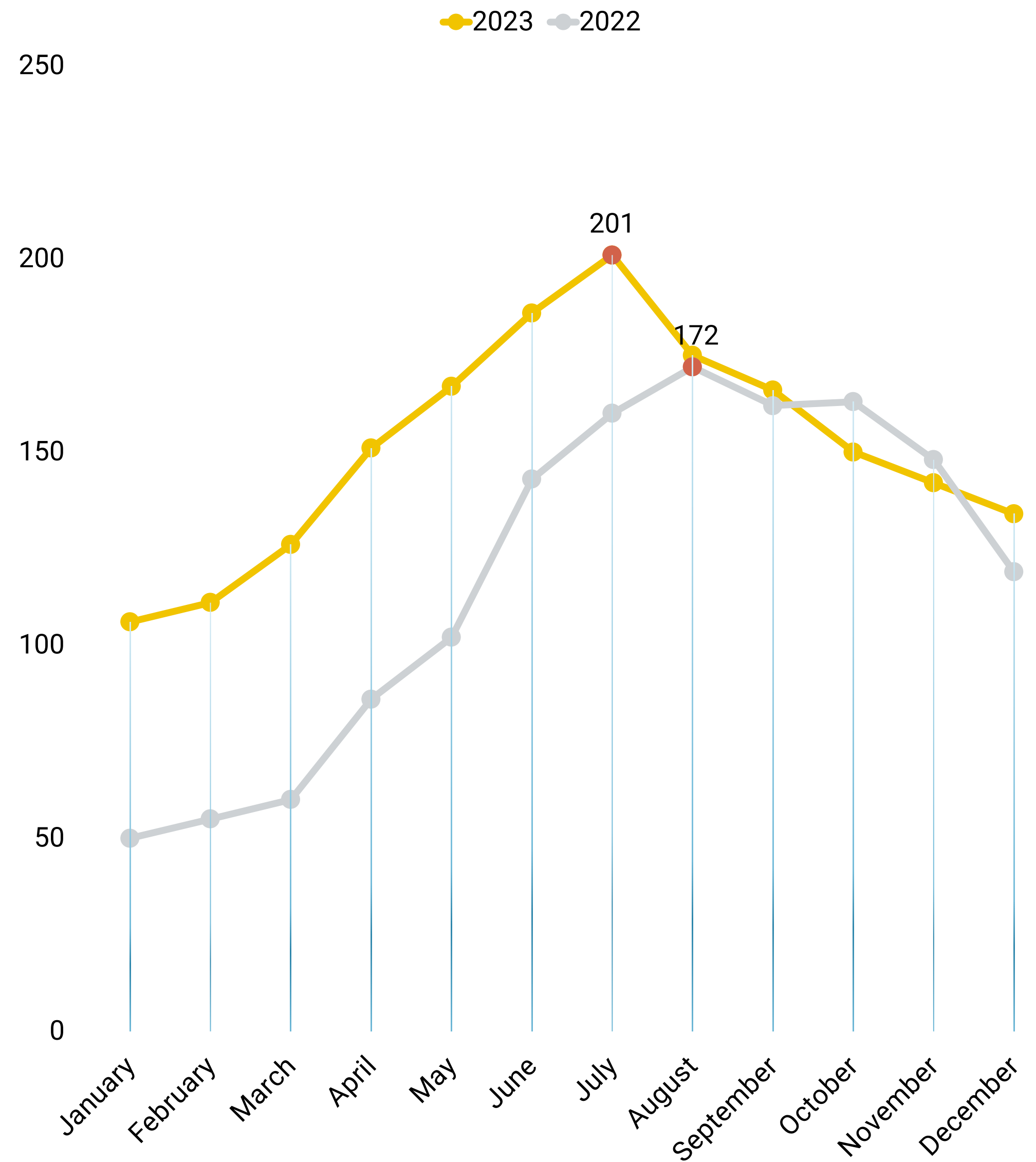


Pacific: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	106	50	112.00%
February	111	55	101.82%
March	126	60	110.00%
April	151	86	75.58%
May	167	102	63.73%
June	186	143	30.07%
July	201	160	25.63%
August	175	172	1.74%
September	166	162	2.47%
October	150	163	-7.98%
November	142	148	-4.05%
December	134	119	12.61%
Total	1,815	1,420	
% chg.			27.82%

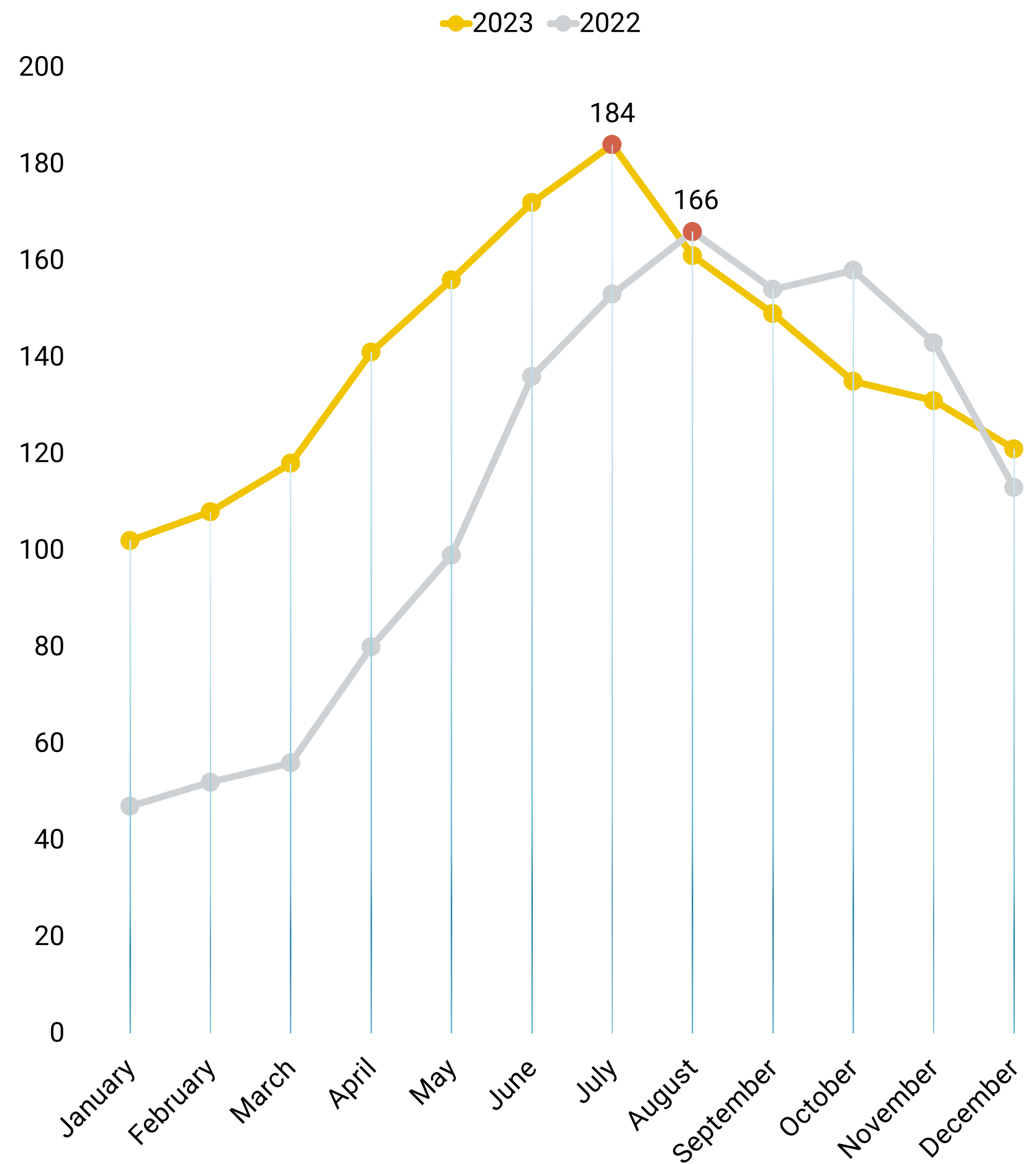


Pacific: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	102	47	117.02%
February	108	52	107.69%
March	118	56	110.71%
April	141	80	76.25%
May	156	99	57.58%
June	172	136	26.47%
July	184	153	20.26%
August	161	166	-3.01%
September	149	154	-3.25%
October	135	158	-14.56%
November	131	143	-8.39%
December	121	113	7.08%
Total	1,678	1,357	
% chg.	23.66%		

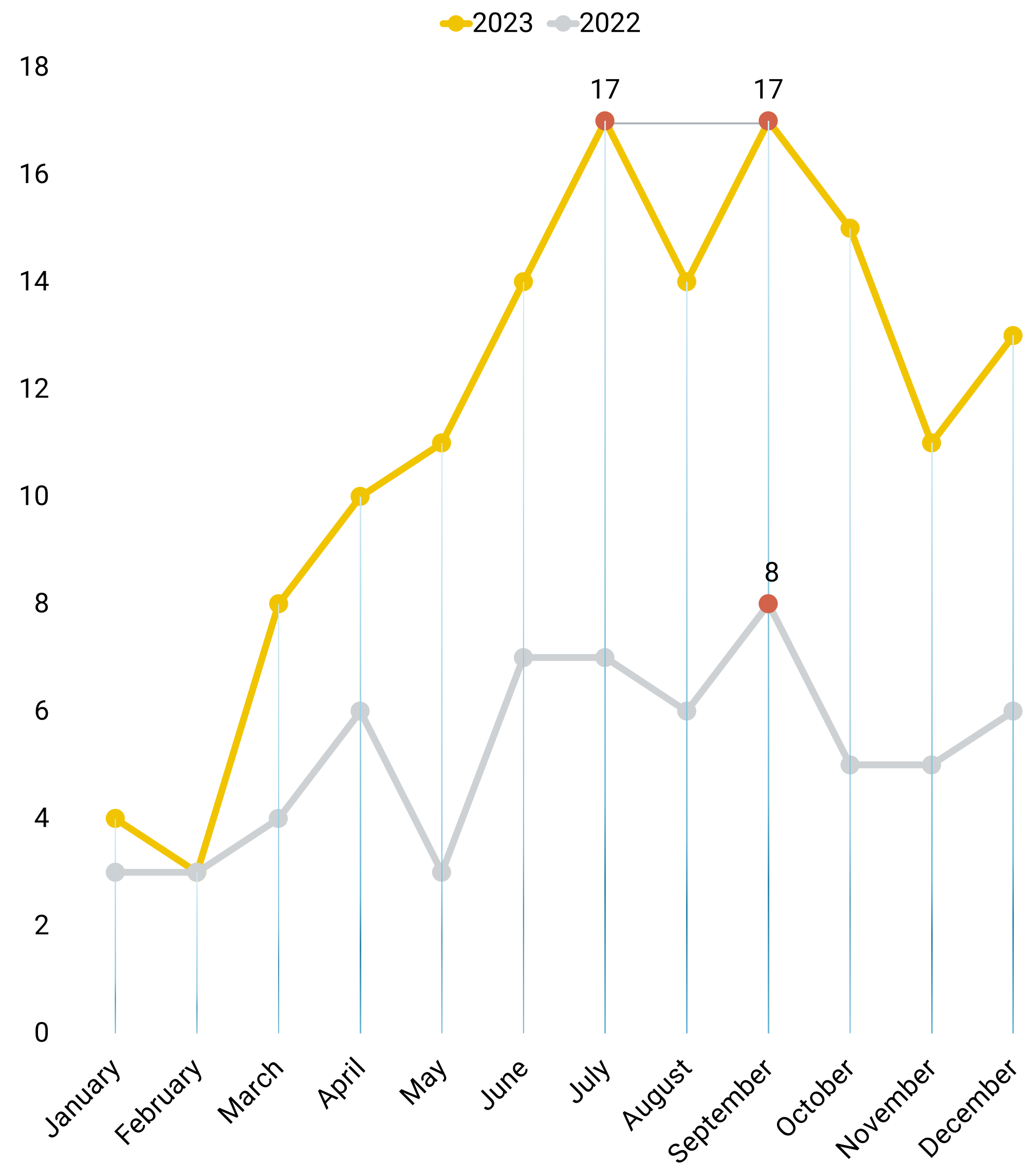


Pacific: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	4	3	33.33%
February	3	3	0.00%
March	8	4	100.00%
April	10	6	66.67%
May	11	3	266.67%
June	14	7	100.00%
July	17	7	142.86%
August	14	6	133.33%
September	17	8	112.50%
October	15	5	200.00%
November	11	5	120.00%
December	13	6	116.67%
Total	137	63	
% chg.	117.46%		



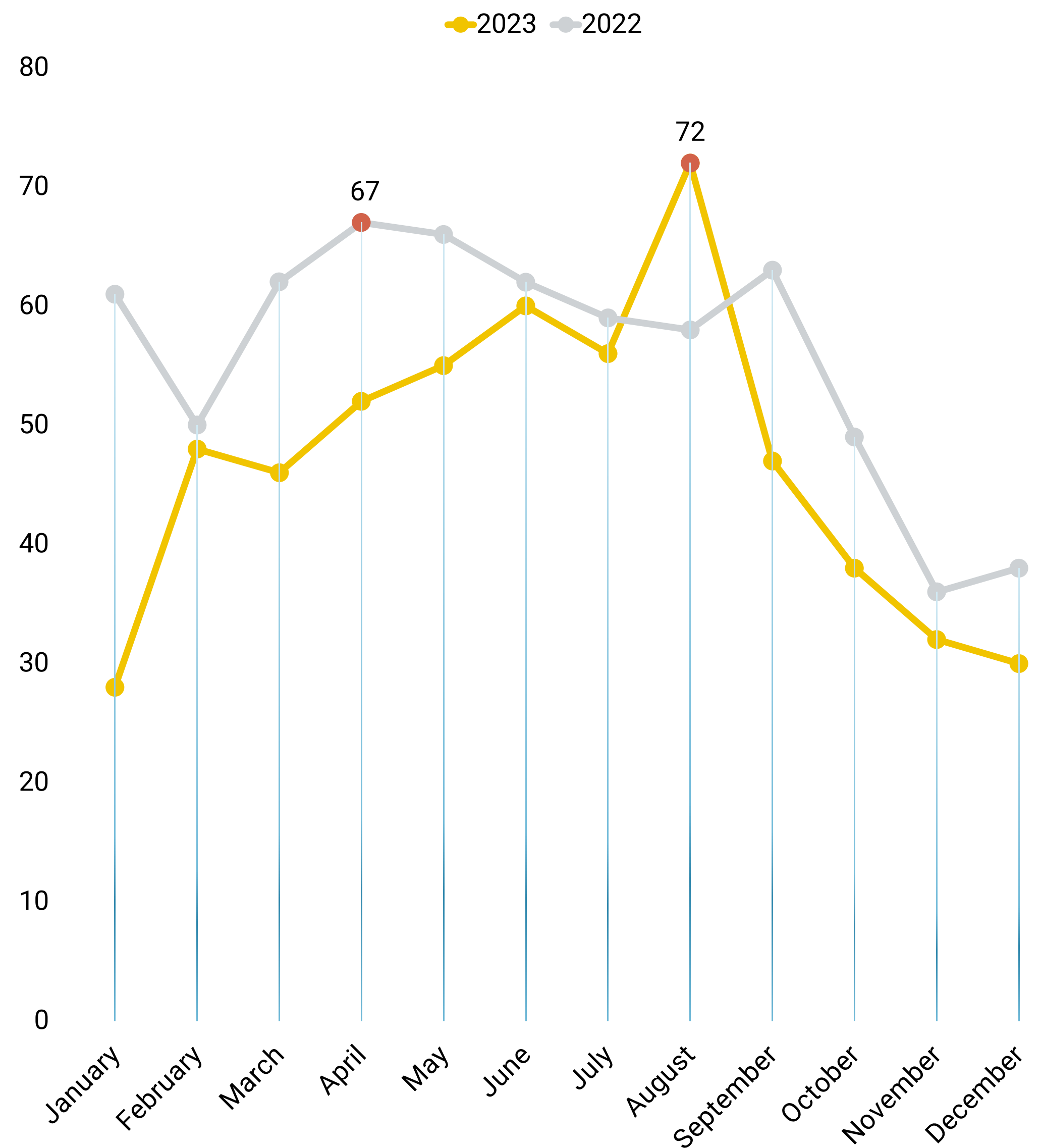
Pacific: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	28	61	-54.10%
February	48	50	-4.00%
March	46	62	-25.81%
April	52	67	-22.39%
May	55	66	-16.67%
June	60	62	-3.23%
July	56	59	-5.08%
August	72	58	24.14%
September	47	63	-25.40%
October	38	49	-22.45%
November	32	36	-11.11%
December	30	38	-21.05%
Total	564	671	
% chg.			-15.95%



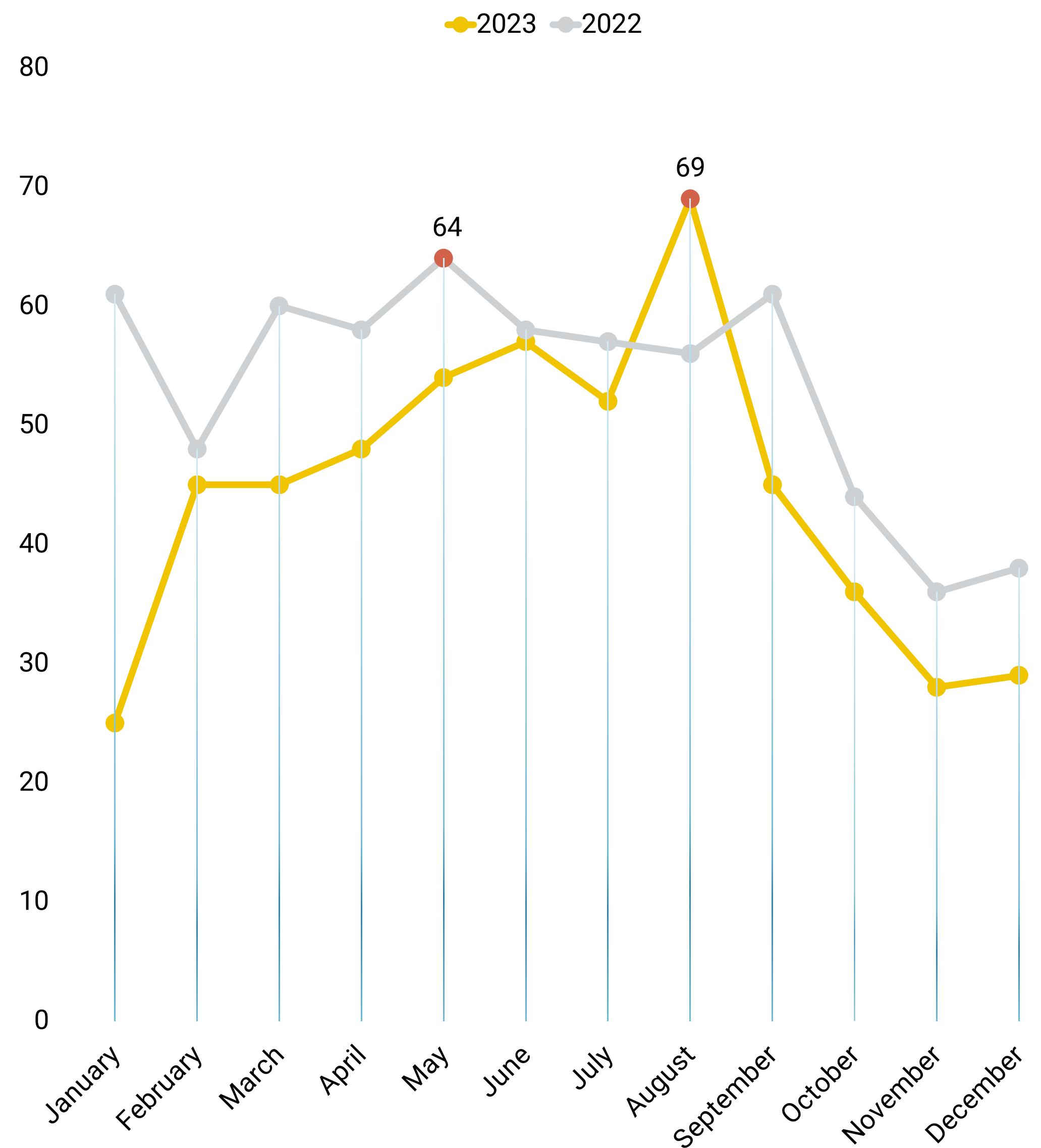
Pacific: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	25	61	-59.02%
February	45	48	-6.25%
March	45	60	-25.00%
April	48	58	-17.24%
May	54	64	-15.63%
June	57	58	-1.72%
July	52	57	-8.77%
August	69	56	23.21%
September	45	61	-26.23%
October	36	44	-18.18%
November	28	36	-22.22%
December	29	38	-23.68%
Total	533	641	
% chg.			-16.85%



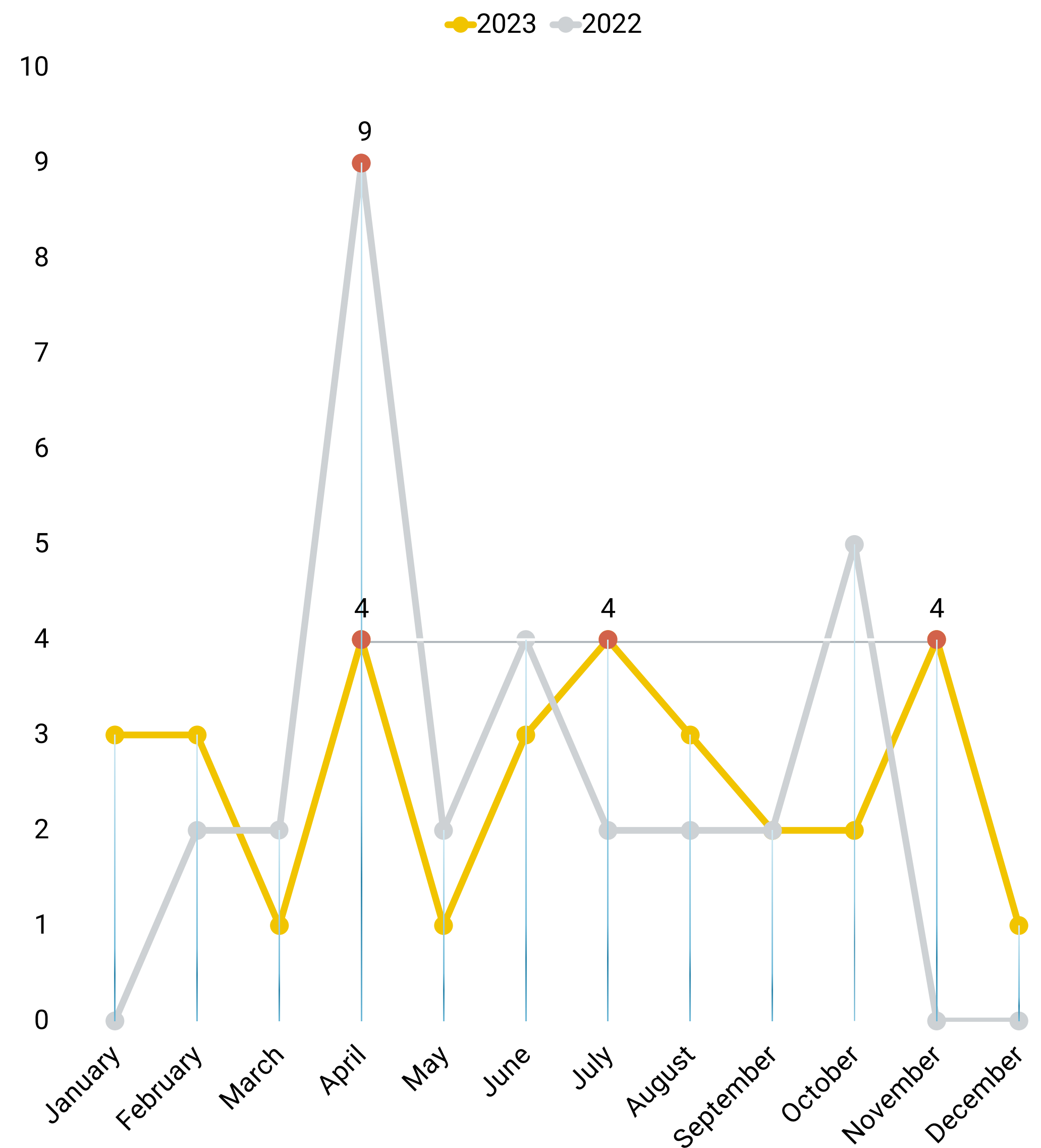
Pacific: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	3	0	0.00%
February	3	2	50.00%
March	1	2	-50.00%
April	4	9	-55.56%
May	1	2	-50.00%
June	3	4	-25.00%
July	4	2	100.00%
August	3	2	50.00%
September	2	2	0.00%
October	2	5	-60.00%
November	4	0	0.00%
December	1	0	0.00%
Total	31	30	
% chg.			3.33%

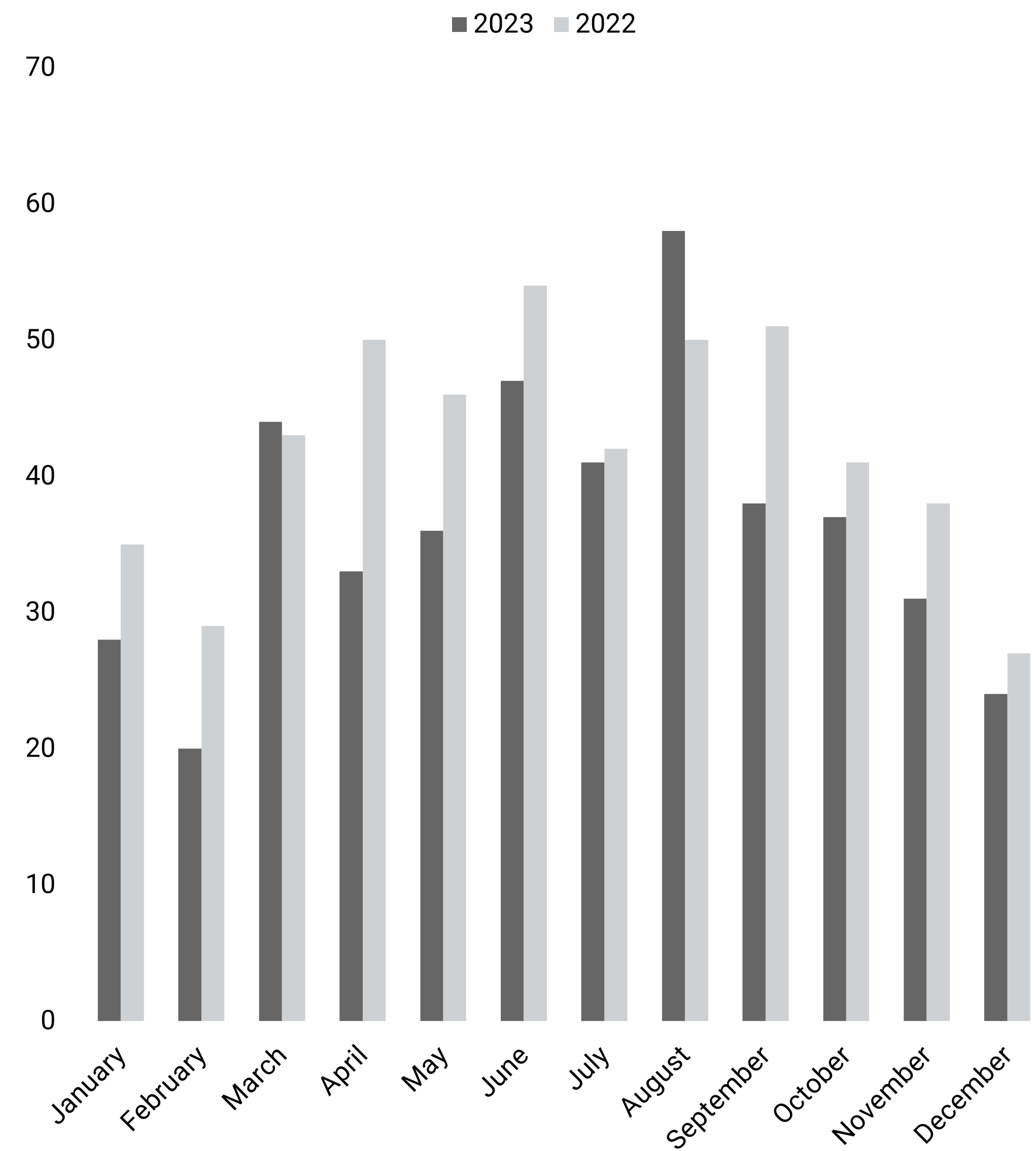


Pacific: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2023	2022	% chg.
January	28	35	-20.00%
February	20	29	-31.03%
March	44	43	2.33%
April	33	50	-34.00%
May	36	46	-21.74%
June	47	54	-12.96%
July	41	42	-2.38%
August	58	50	16.00%
September	38	51	-25.49%
October	37	41	-9.76%
November	31	38	-18.42%
December	24	27	-11.11%
Total	437	506	
% chg.			-13.64%

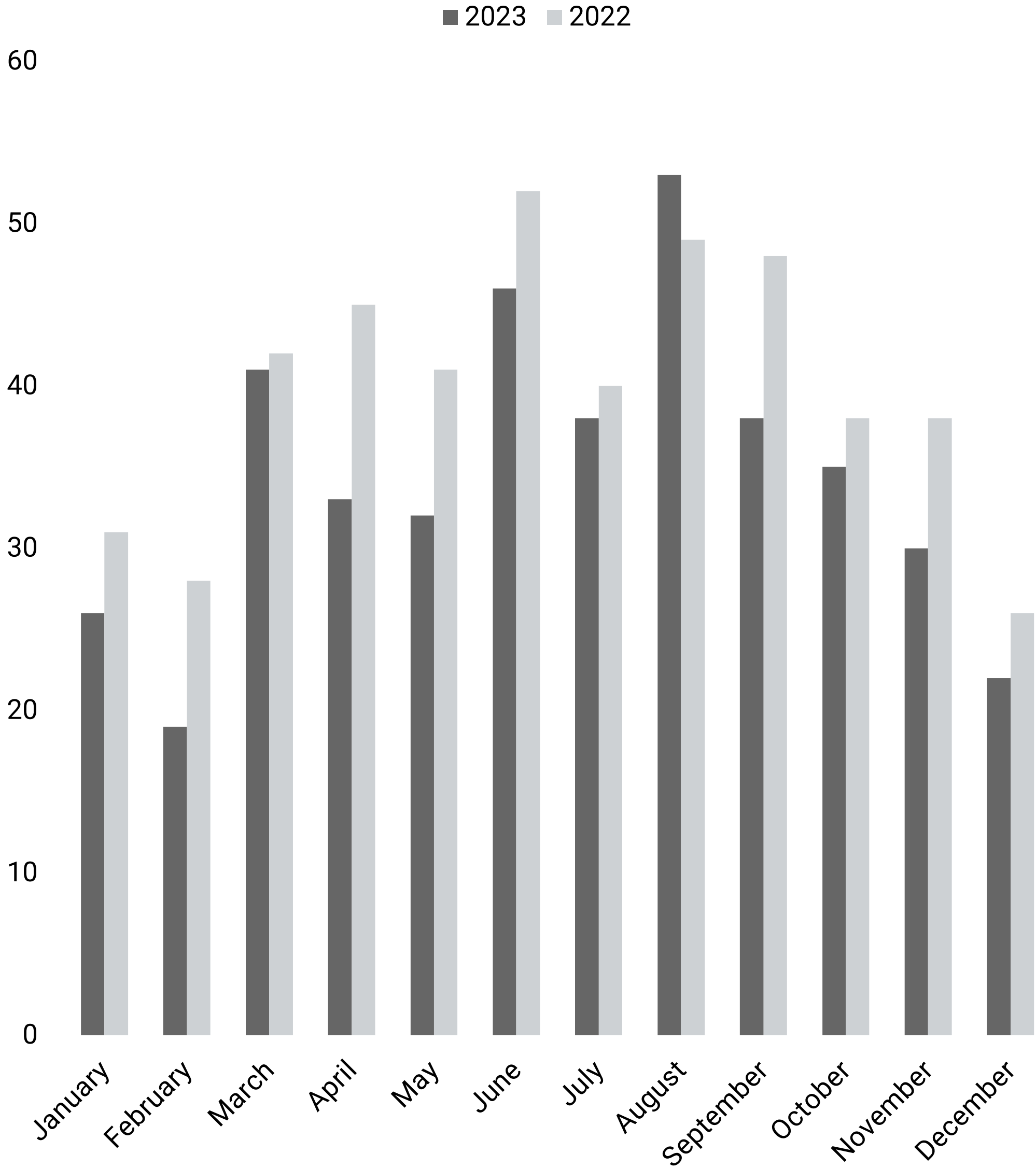


Pacific: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2023	2022	% chg.
January	26	31	-16.13%
February	19	28	-32.14%
March	41	42	-2.38%
April	33	45	-26.67%
May	32	41	-21.95%
June	46	52	-11.54%
July	38	40	-5.00%
August	53	49	8.16%
September	38	48	-20.83%
October	35	38	-7.89%
November	30	38	-21.05%
December	22	26	-15.38%
Total	413	478	
% chg.			-13.60%

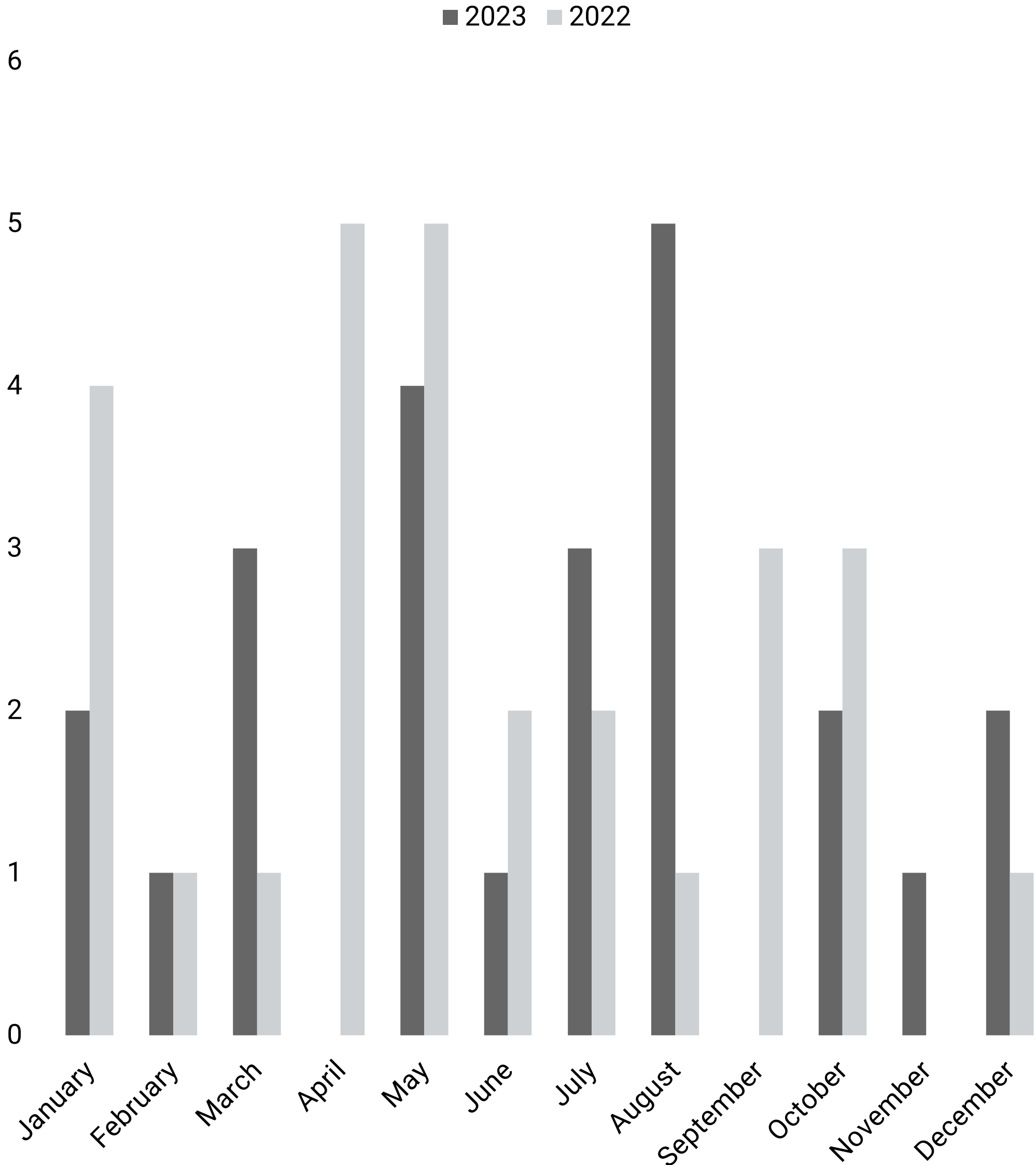


Pacific: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2023	2022	% chg.
January	2	4	-50.00%
February	1	1	0.00%
March	3	1	200.00%
April	0	5	-100.00%
May	4	5	-20.00%
June	1	2	-50.00%
July	3	2	50.00%
August	5	1	400.00%
September	0	3	-100.00%
October	2	3	-33.33%
November	1	0	0.00%
December	2	1	100.00%
Total	24	28	
% chg.			-14.29%

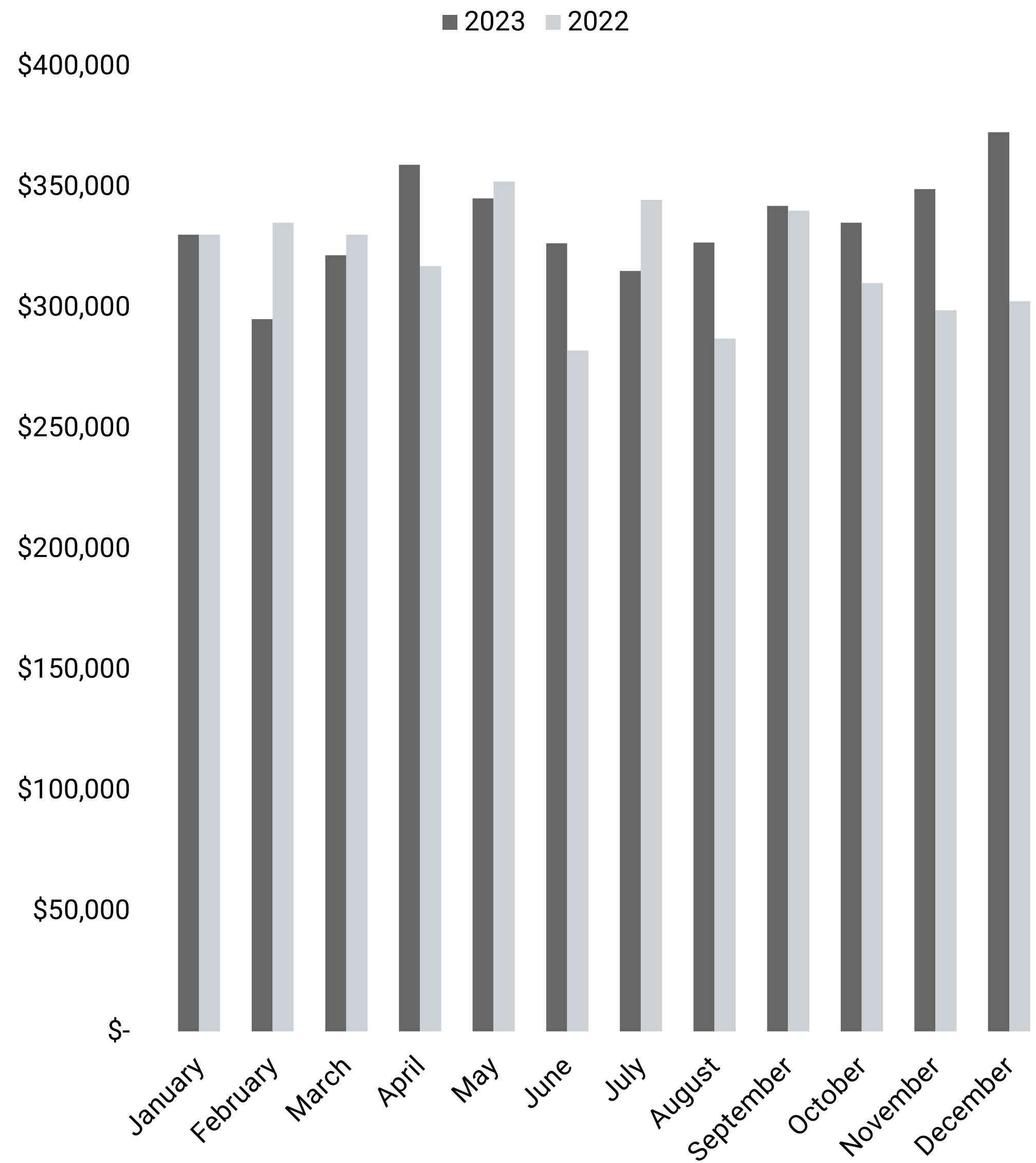


Pacific: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023	2022	% chg.
January	\$ 330,000	\$ 330,000	0.00%
February	\$ 295,000	\$ 335,000	-11.94%
March	\$ 321,550	\$ 330,000	-2.56%
April	\$ 359,000	\$ 317,000	13.25%
May	\$ 345,000	\$ 352,000	-1.99%
June	\$ 326,500	\$ 282,000	15.78%
July	\$ 315,000	\$ 344,500	-8.56%
August	\$ 326,750	\$ 287,000	13.85%
September	\$ 341,950	\$ 340,000	0.57%
October	\$ 335,000	\$ 310,000	8.06%
November	\$ 349,000	\$ 298,750	16.82%
December	\$ 372,500	\$ 302,500	23.14%
Total	\$ 330,000	\$ 325,000	
% chg.	1.54%		

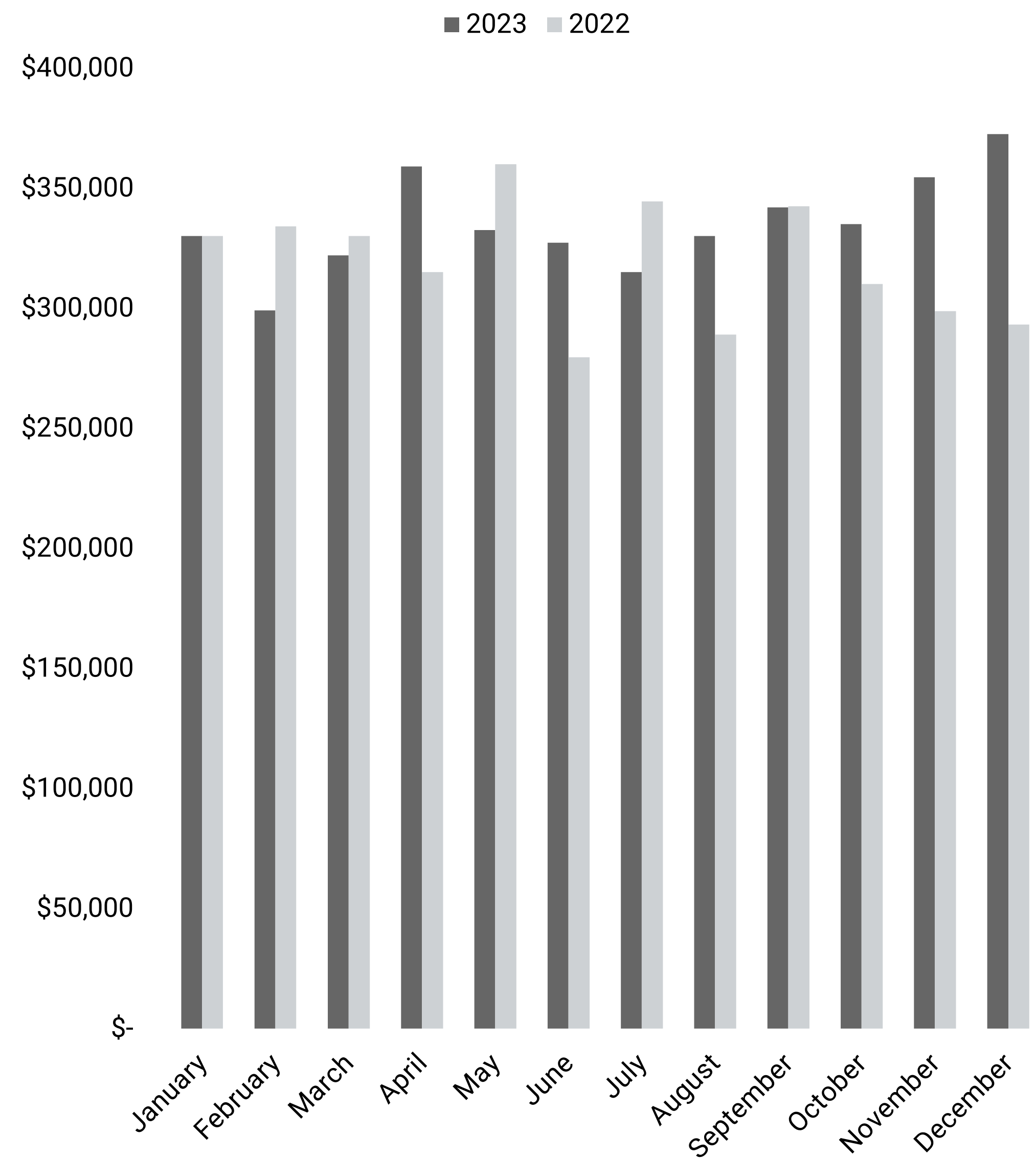


Pacific: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023	2022	% chg.
January	\$ 330,000	\$ 330,000	0.00%
February	\$ 299,000	\$ 334,000	-10.48%
March	\$ 322,000	\$ 330,000	-2.42%
April	\$ 359,000	\$ 315,000	13.97%
May	\$ 332,500	\$ 360,000	-7.64%
June	\$ 327,250	\$ 279,500	17.08%
July	\$ 315,000	\$ 344,500	-8.56%
August	\$ 330,000	\$ 289,000	14.19%
September	\$ 341,950	\$ 342,500	-0.16%
October	\$ 335,000	\$ 310,000	8.06%
November	\$ 354,500	\$ 298,750	18.66%
December	\$ 372,500	\$ 293,250	27.02%
Total	\$ 330,000	\$ 325,000	
% chg.	1.54%		

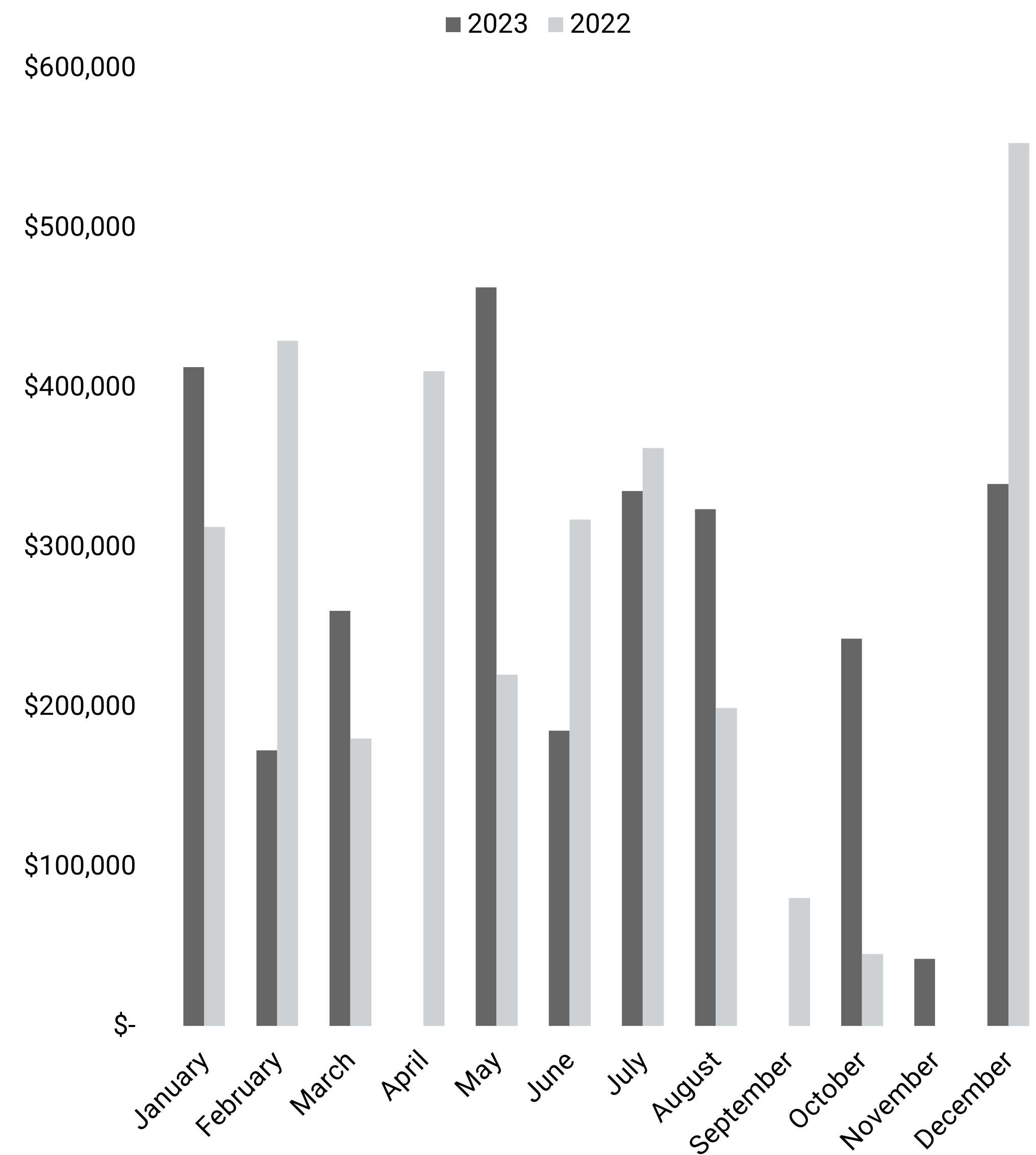


Pacific: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023	2022	% chg.
January	\$ 412,500	\$ 312,500	32.00%
February	\$ 172,500	\$ 429,000	-59.79%
March	\$ 260,000	\$ 180,000	44.44%
April	\$ -	\$ 410,000	-100.00%
May	\$ 462,500	\$ 220,000	110.23%
June	\$ 185,000	\$ 317,000	-41.64%
July	\$ 335,000	\$ 362,000	-7.46%
August	\$ 323,500	\$ 199,000	62.56%
September	\$ -	\$ 80,000	-100.00%
October	\$ 242,500	\$ 45,000	438.89%
November	\$ 42,000	\$ -	0.00%
December	\$ 339,500	\$ 553,000	-38.61%
Total	\$ 291,750	\$ 288,977	
% chg.			0.96%



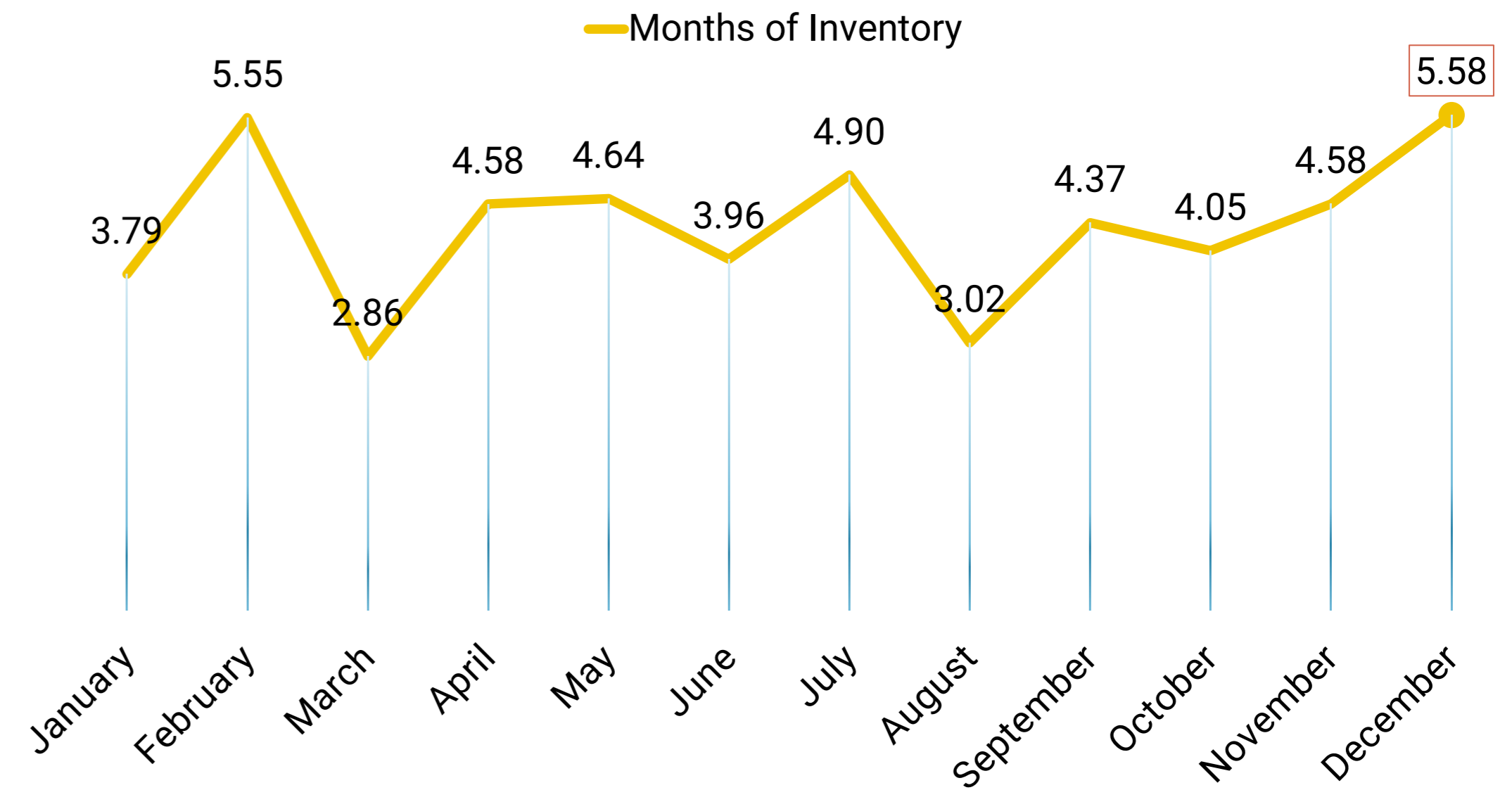
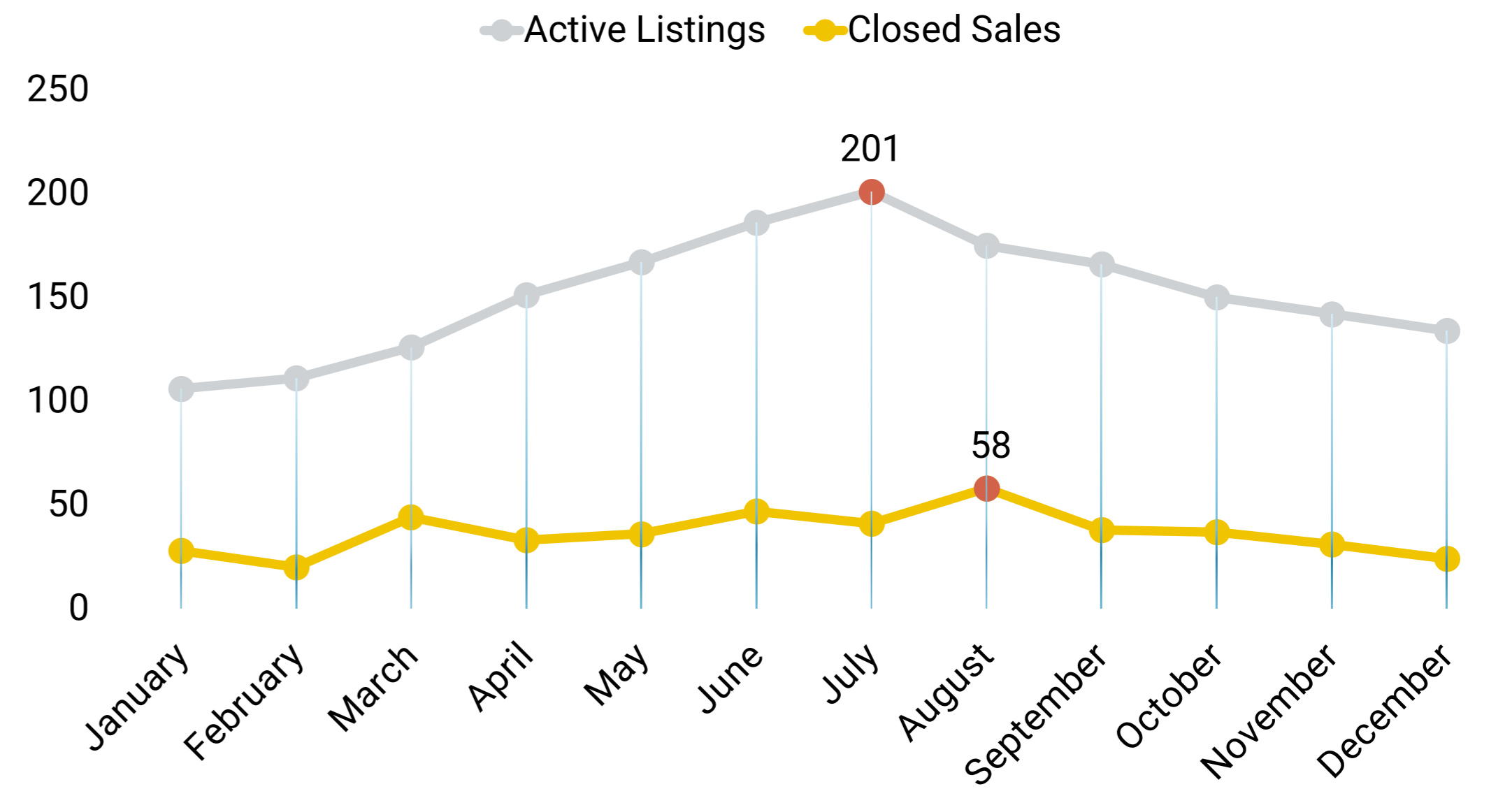
Pacific: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	106	28	3.79
February	111	20	5.55
March	126	44	2.86
April	151	33	4.58
May	167	36	4.64
June	186	47	3.96
July	201	41	4.90
August	175	58	3.02
September	166	38	4.37
October	150	37	4.05
November	142	31	4.58
December	134	24	5.58



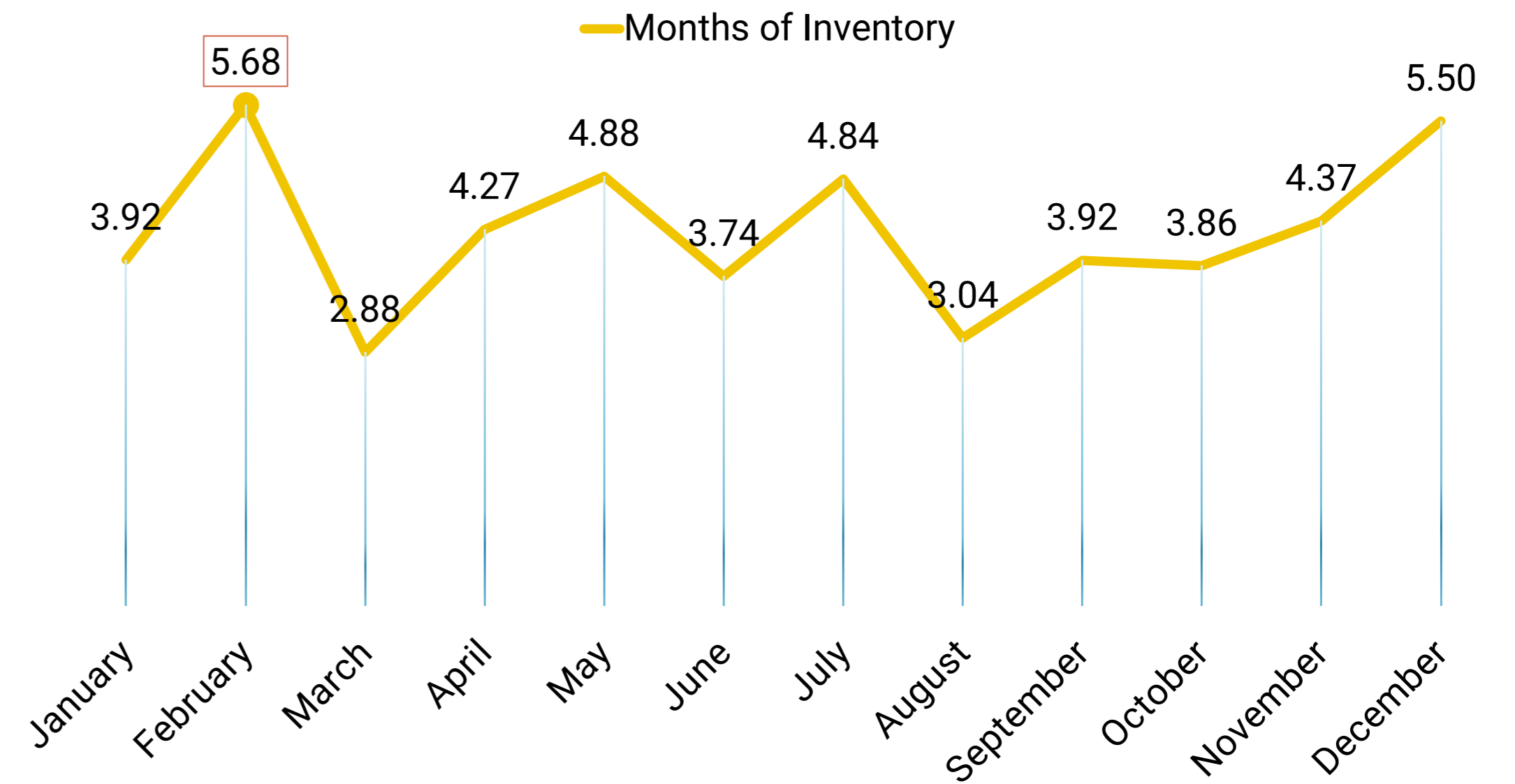
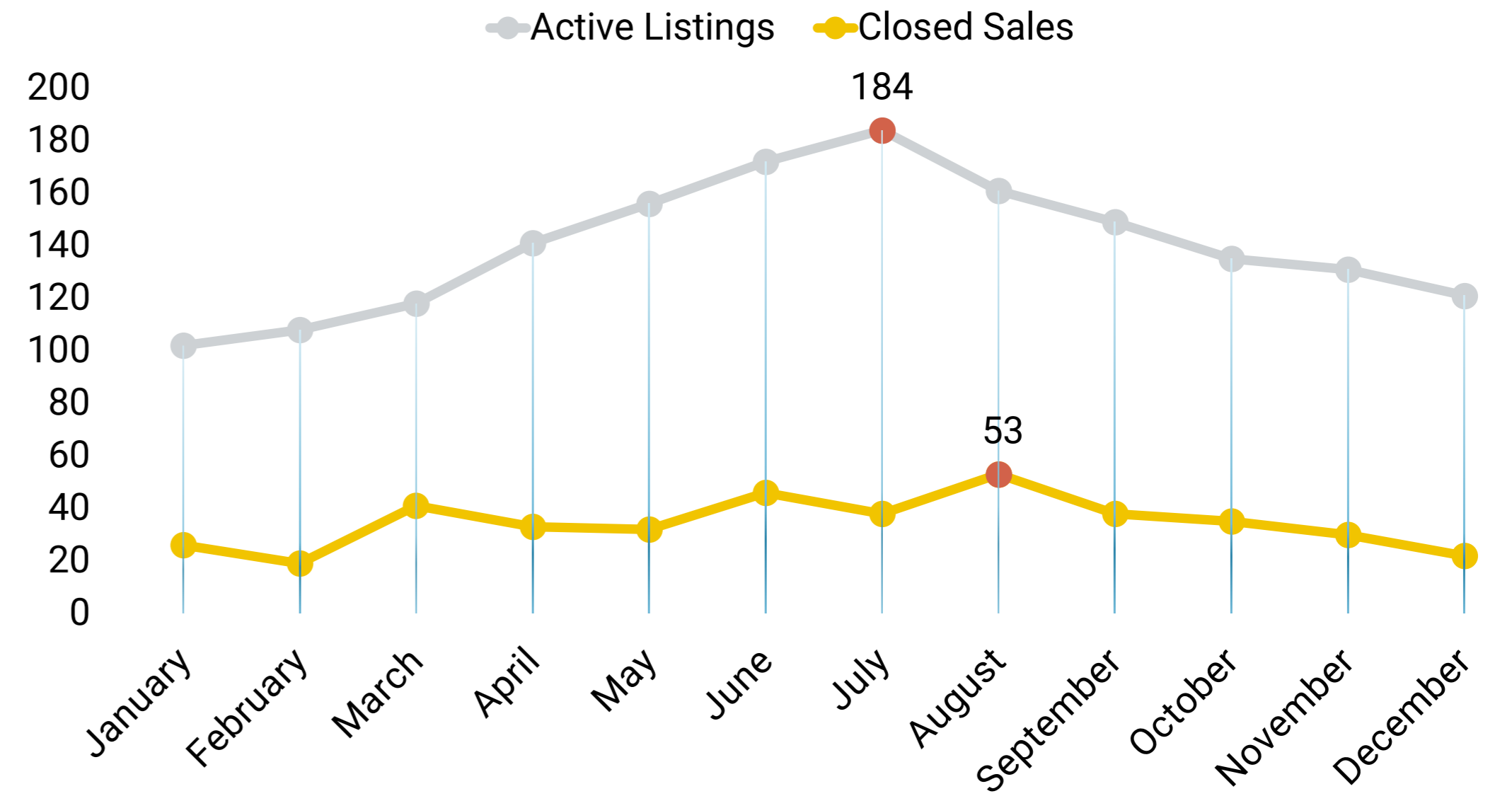
Pacific: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	102	26	3.92
February	108	19	5.68
March	118	41	2.88
April	141	33	4.27
May	156	32	4.88
June	172	46	3.74
July	184	38	4.84
August	161	53	3.04
September	149	38	3.92
October	135	35	3.86
November	131	30	4.37
December	121	22	5.50



Pacific: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	4	2	2.00
February	3	1	3.00
March	8	3	2.67
April	10	0	0.00
May	11	4	2.75
June	14	1	14.00
July	17	3	5.67
August	14	5	2.80
September	17	0	0.00
October	15	2	7.50
November	11	1	11.00
December	13	2	6.50

