



Powering the Region's Real Estate Industry

NORTHWEST
MULTIPLE LISTING SERVICE®

2023

Walla Walla

Annual Statistical Review and Highlights



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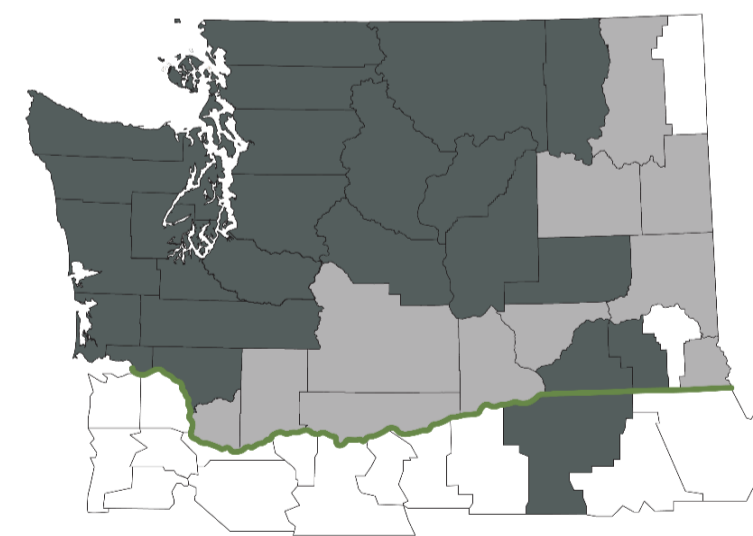
Member Offices

2,562



Total Members/Subscribers

32,478



Counties

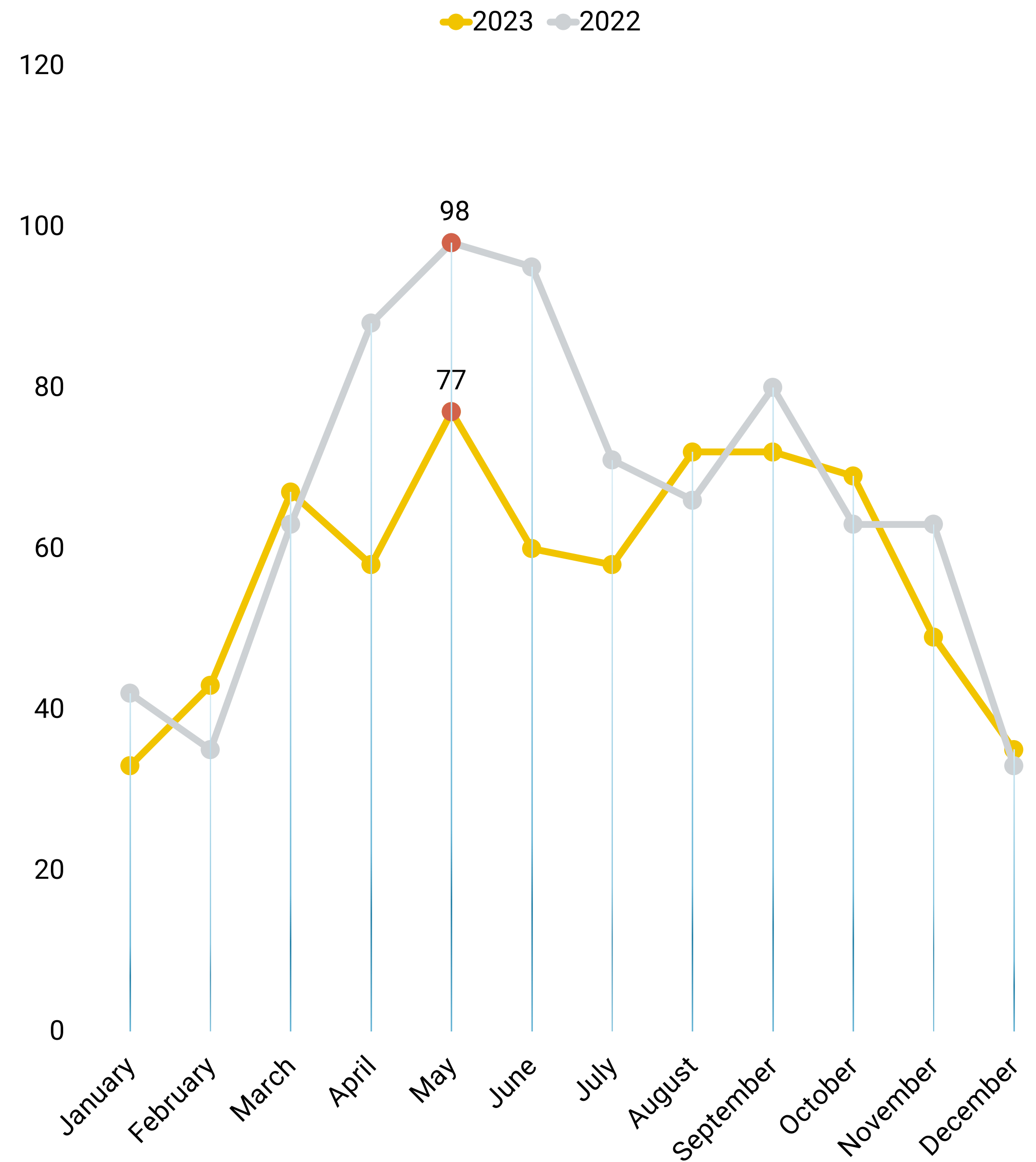
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Walla Walla: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	33	42	-21.43%
February	43	35	22.86%
March	67	63	6.35%
April	58	88	-34.09%
May	77	98	-21.43%
June	60	95	-36.84%
July	58	71	-18.31%
August	72	66	9.09%
September	72	80	-10.00%
October	69	63	9.52%
November	49	63	-22.22%
December	35	33	6.06%
Total	693	797	
% chg.			-13.05%

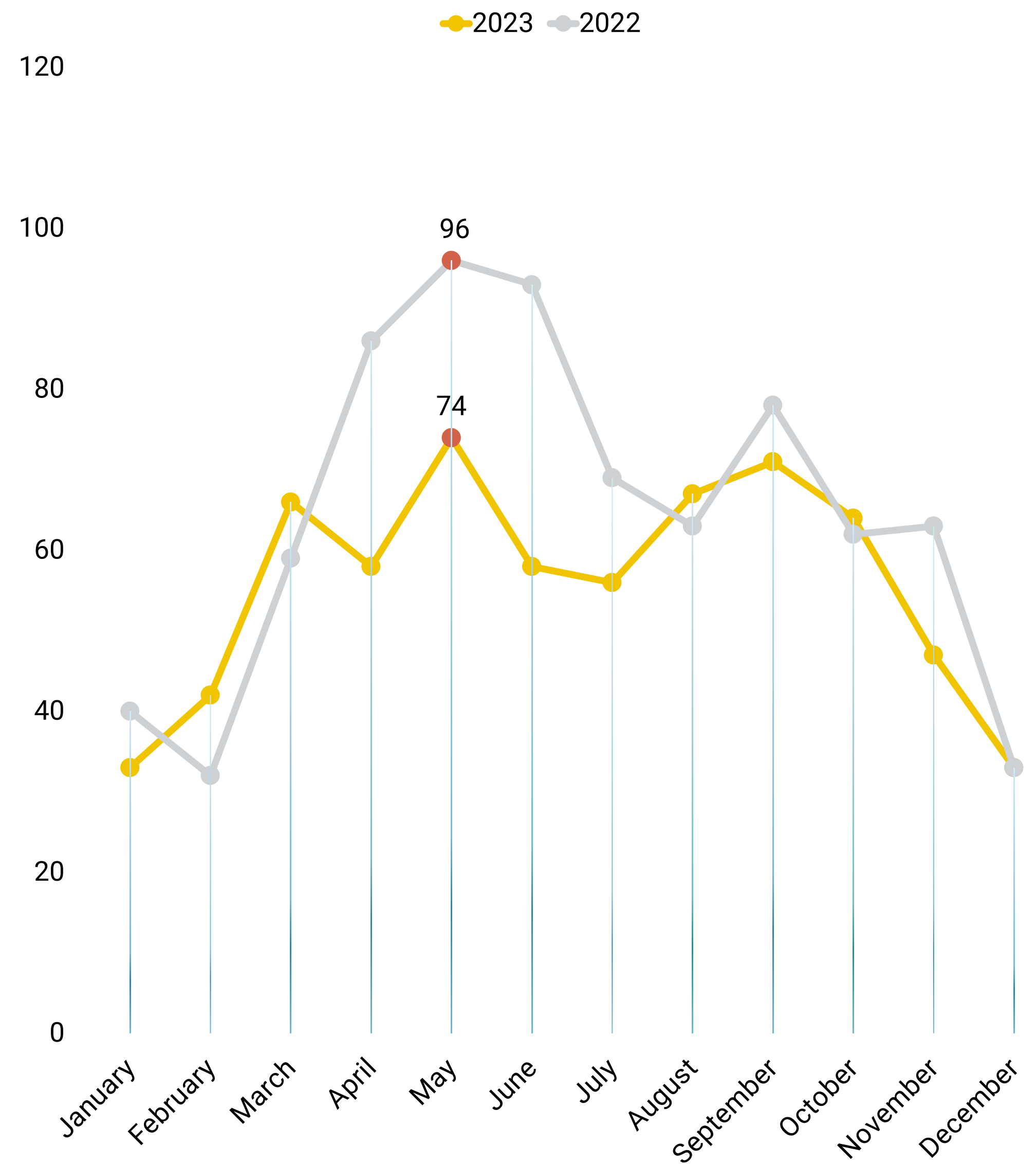


Walla Walla: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	33	40	-17.50%
February	42	32	31.25%
March	66	59	11.86%
April	58	86	-32.56%
May	74	96	-22.92%
June	58	93	-37.63%
July	56	69	-18.84%
August	67	63	6.35%
September	71	78	-8.97%
October	64	62	3.23%
November	47	63	-25.40%
December	33	33	0.00%
Total	669	774	
% chg.			-13.57%

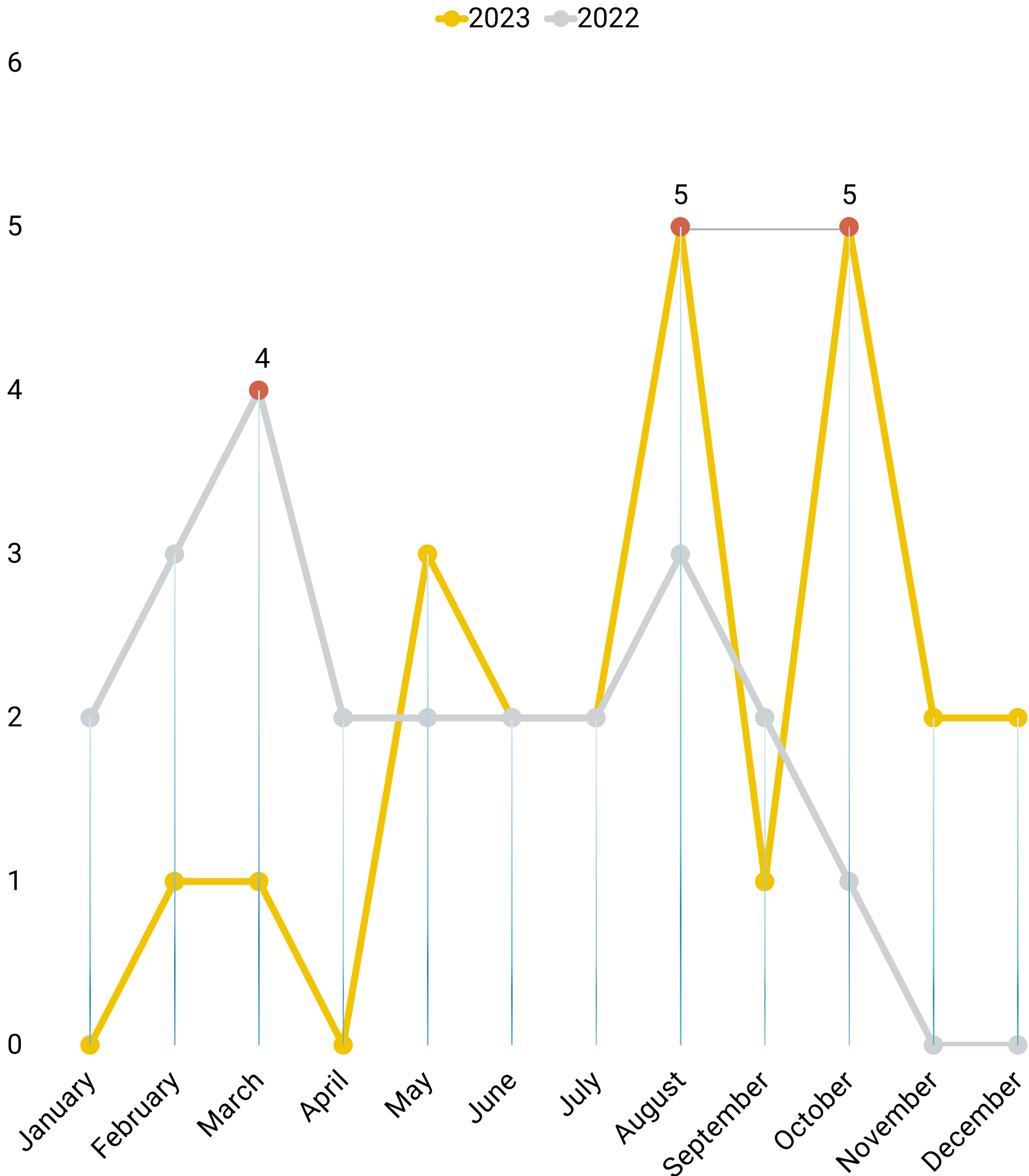


Walla Walla: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	0	2	-100.00%
February	1	3	-66.67%
March	1	4	-75.00%
April	0	2	-100.00%
May	3	2	50.00%
June	2	2	0.00%
July	2	2	0.00%
August	5	3	66.67%
September	1	2	-50.00%
October	5	1	400.00%
November	2	0	0.00%
December	2	0	0.00%
Total	24	23	
% chg.			4.35%

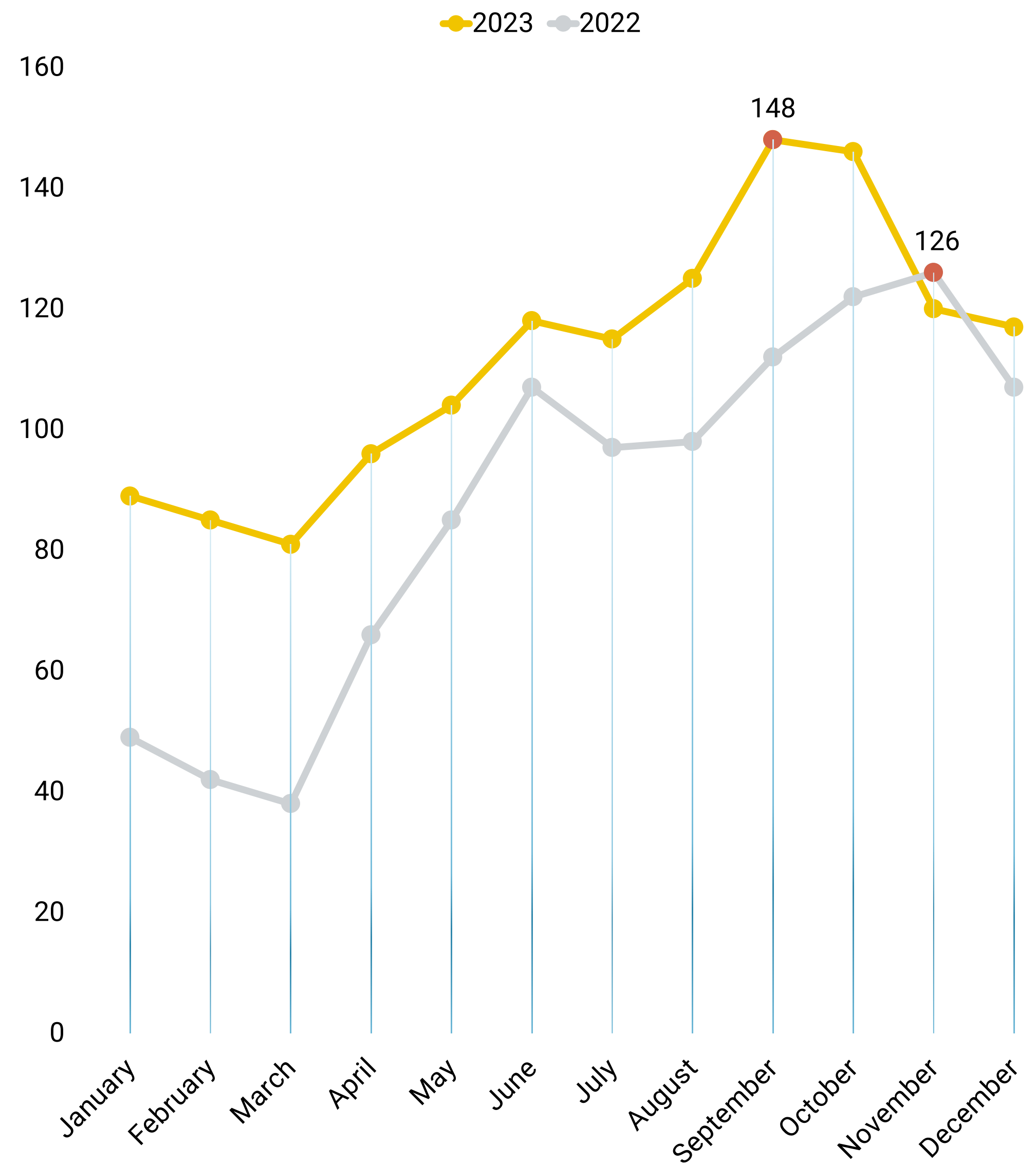


Walla Walla: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	89	49	81.63%
February	85	42	102.38%
March	81	38	113.16%
April	96	66	45.45%
May	104	85	22.35%
June	118	107	10.28%
July	115	97	18.56%
August	125	98	27.55%
September	148	112	32.14%
October	146	122	19.67%
November	120	126	-4.76%
December	117	107	9.35%
Total	1,344	1,049	
% chg.			28.12%

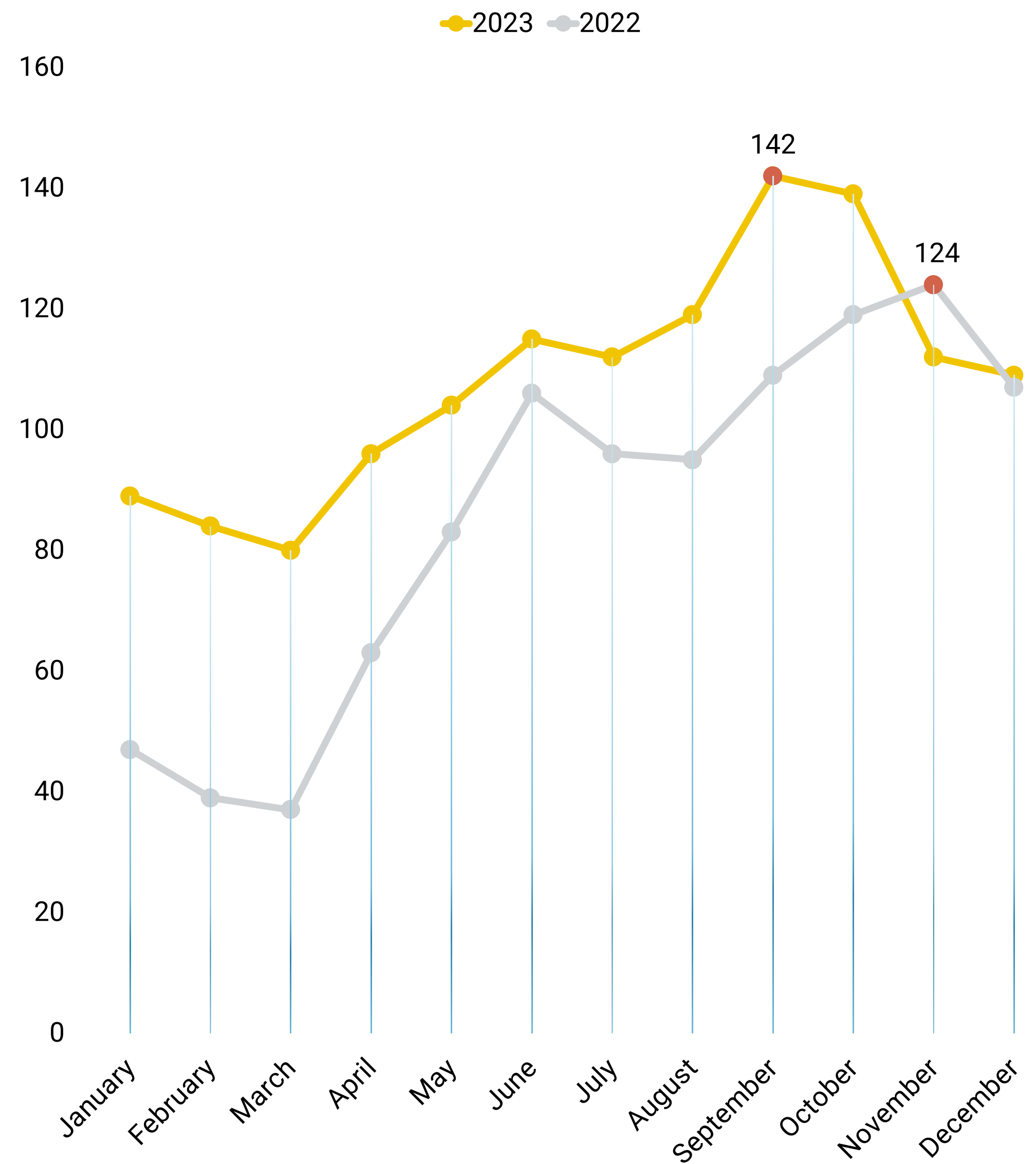


Walla Walla: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	89	47	89.36%
February	84	39	115.38%
March	80	37	116.22%
April	96	63	52.38%
May	104	83	25.30%
June	115	106	8.49%
July	112	96	16.67%
August	119	95	25.26%
September	142	109	30.28%
October	139	119	16.81%
November	112	124	-9.68%
December	109	107	1.87%
Total	1,301	1,025	
% chg.			26.93%

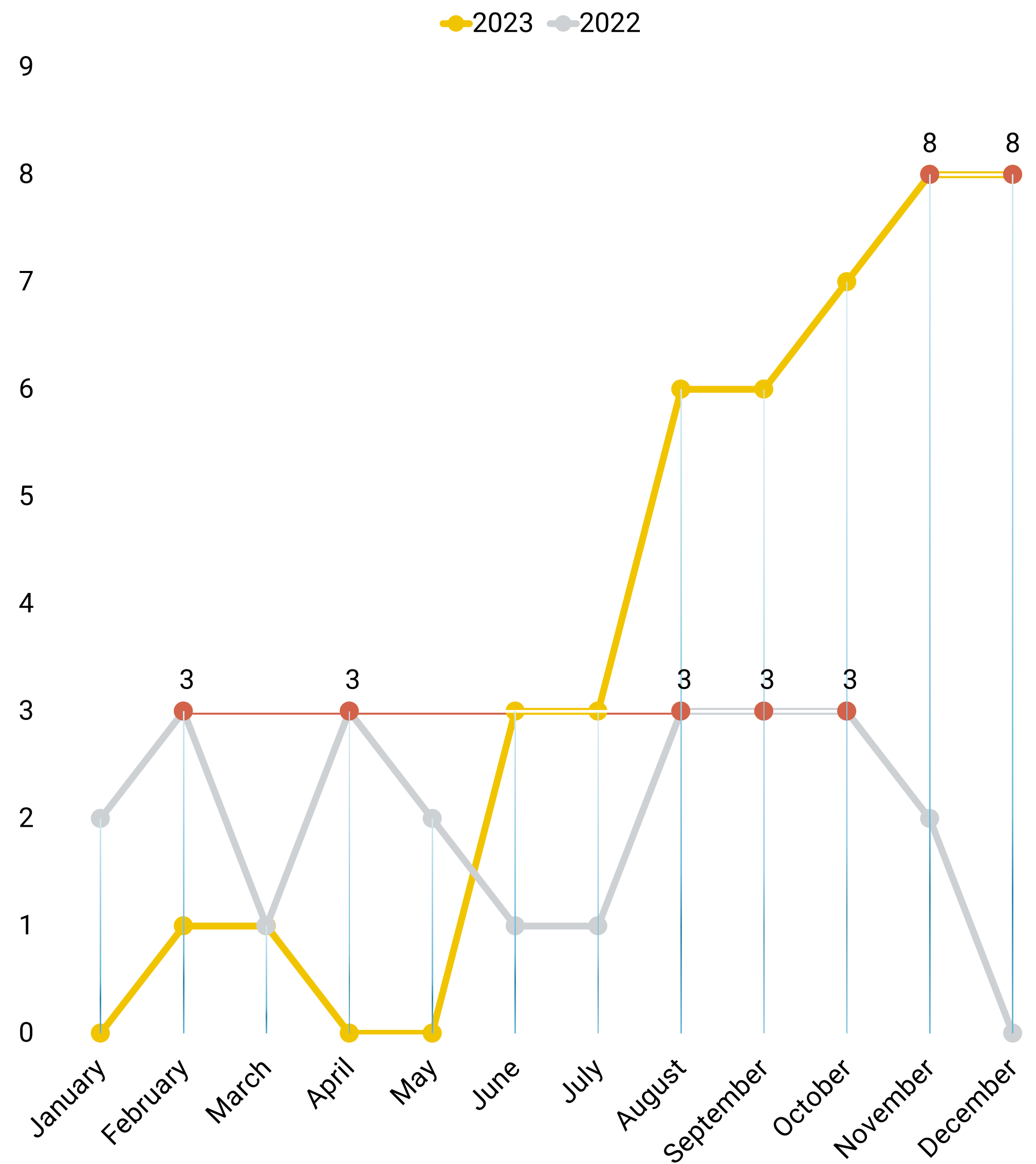


Walla Walla: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	0	2	-100.00%
February	1	3	-66.67%
March	1	1	0.00%
April	0	3	-100.00%
May	0	2	-100.00%
June	3	1	200.00%
July	3	1	200.00%
August	6	3	100.00%
September	6	3	100.00%
October	7	3	133.33%
November	8	2	300.00%
December	8	0	0.00%
Total	43	24	
% chg.			79.17%



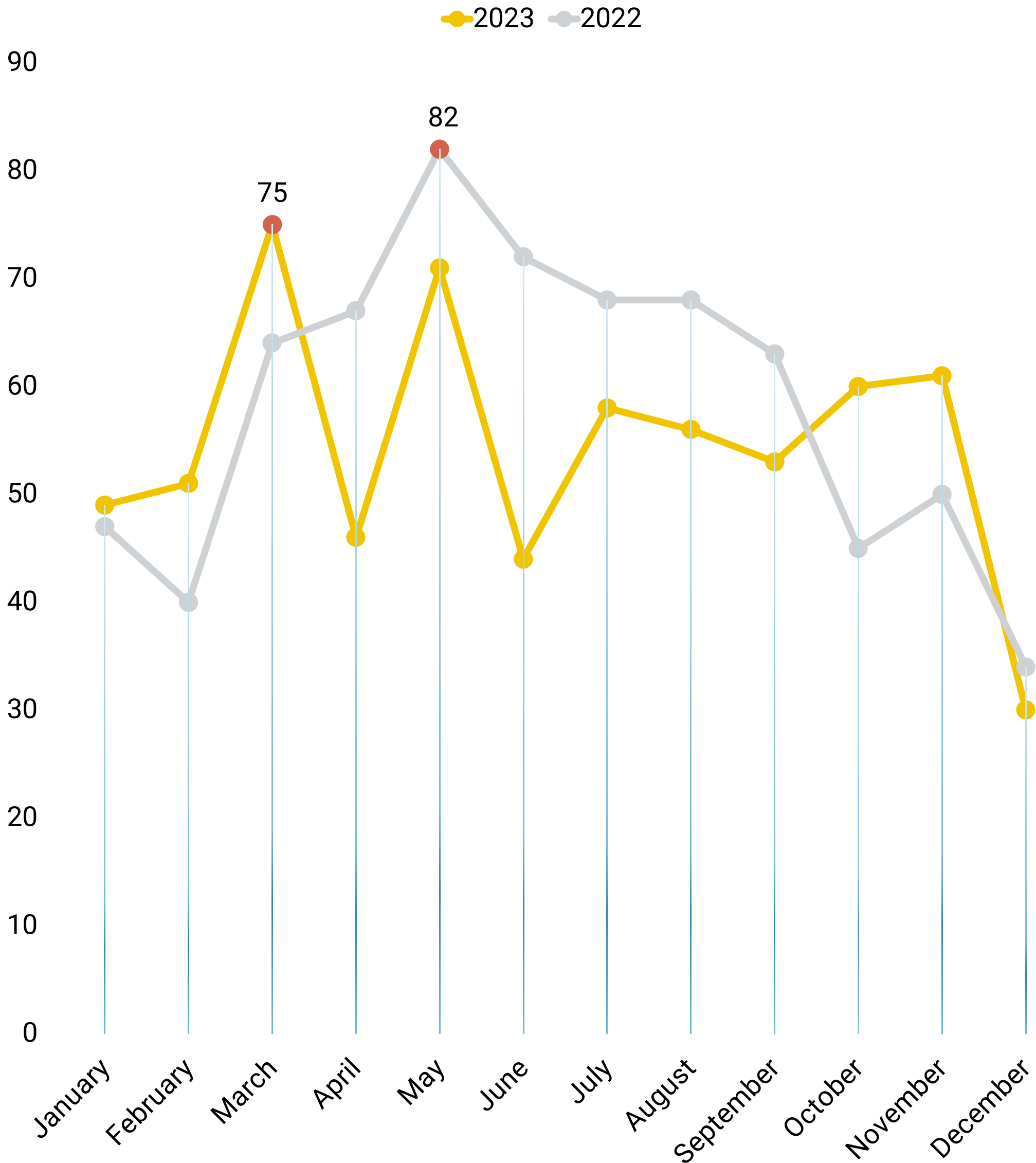
Walla Walla: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	49	47	4.26%
February	51	40	27.50%
March	75	64	17.19%
April	46	67	-31.34%
May	71	82	-13.41%
June	44	72	-38.89%
July	58	68	-14.71%
August	56	68	-17.65%
September	53	63	-15.87%
October	60	45	33.33%
November	61	50	22.00%
December	30	34	-11.76%
Total	654	700	
% chg.	-6.57%		



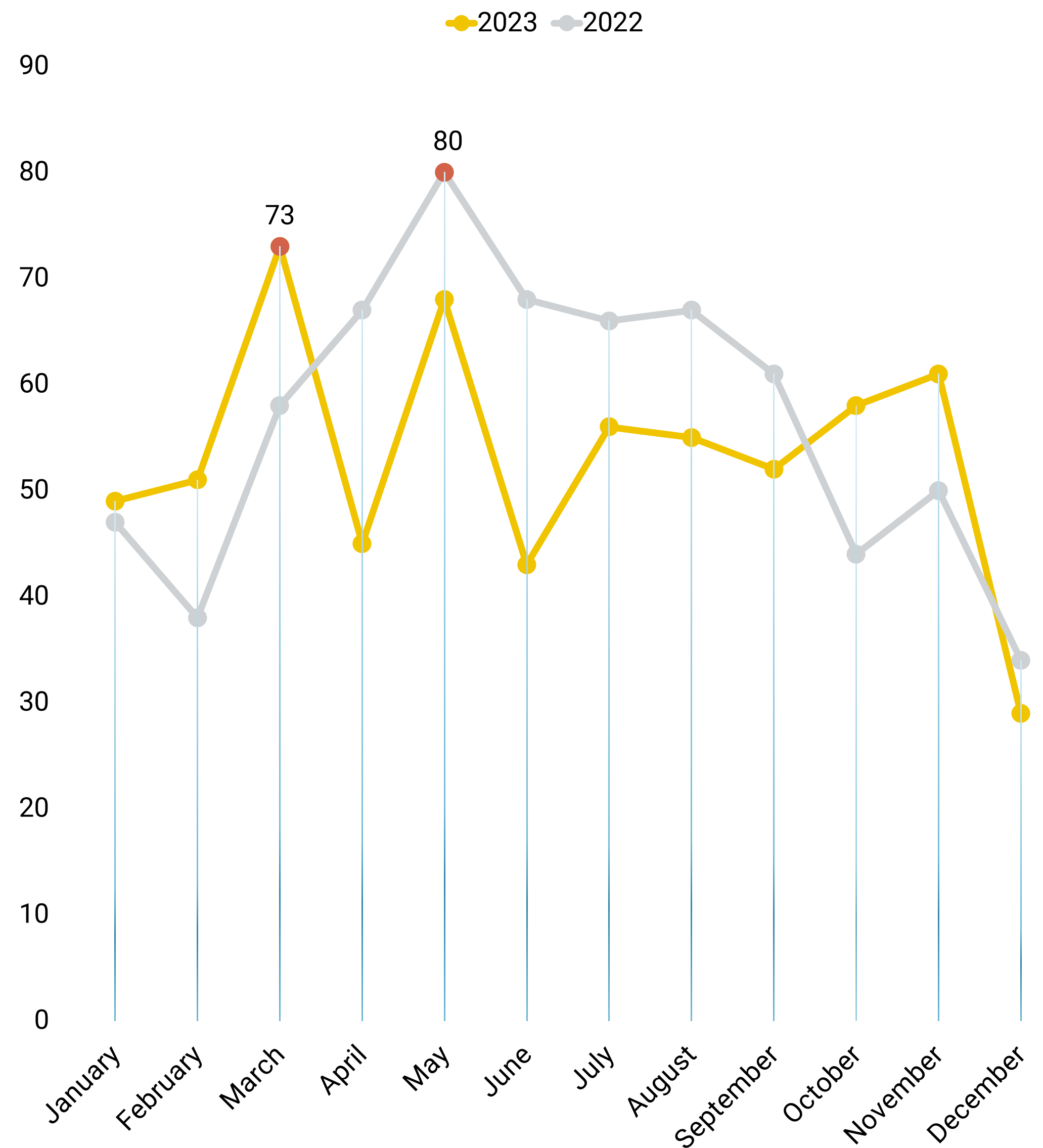
Walla Walla: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	49	47	4.26%
February	51	38	34.21%
March	73	58	25.86%
April	45	67	-32.84%
May	68	80	-15.00%
June	43	68	-36.76%
July	56	66	-15.15%
August	55	67	-17.91%
September	52	61	-14.75%
October	58	44	31.82%
November	61	50	22.00%
December	29	34	-14.71%
Total	640	680	
% chg.			-5.88%



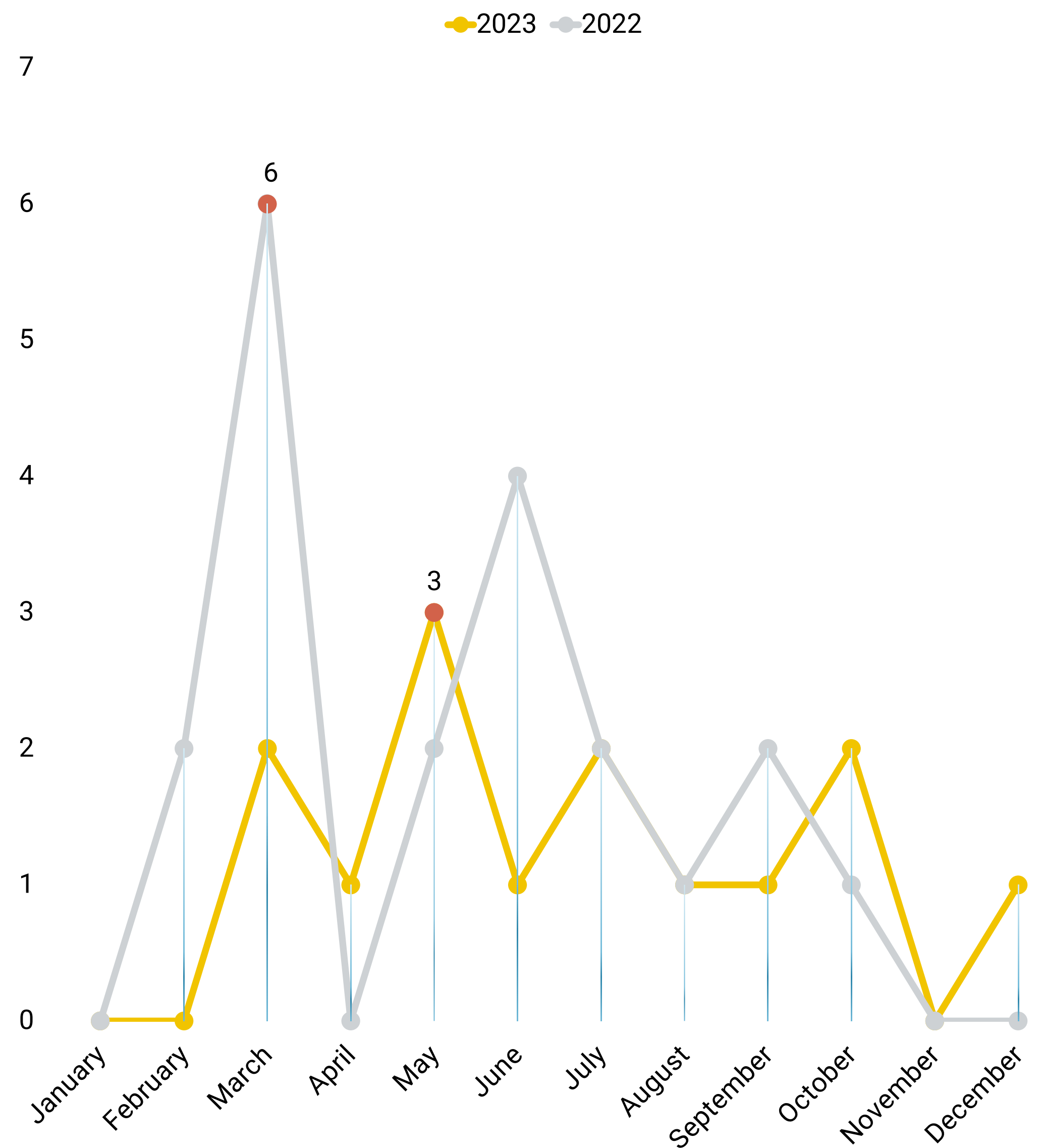
Walla Walla: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	0	0	0.00%
February	0	2	-100.00%
March	2	6	-66.67%
April	1	0	0.00%
May	3	2	50.00%
June	1	4	-75.00%
July	2	2	0.00%
August	1	1	0.00%
September	1	2	-50.00%
October	2	1	100.00%
November	0	0	0.00%
December	1	0	0.00%
Total	14	20	
% chg.			-30.00%

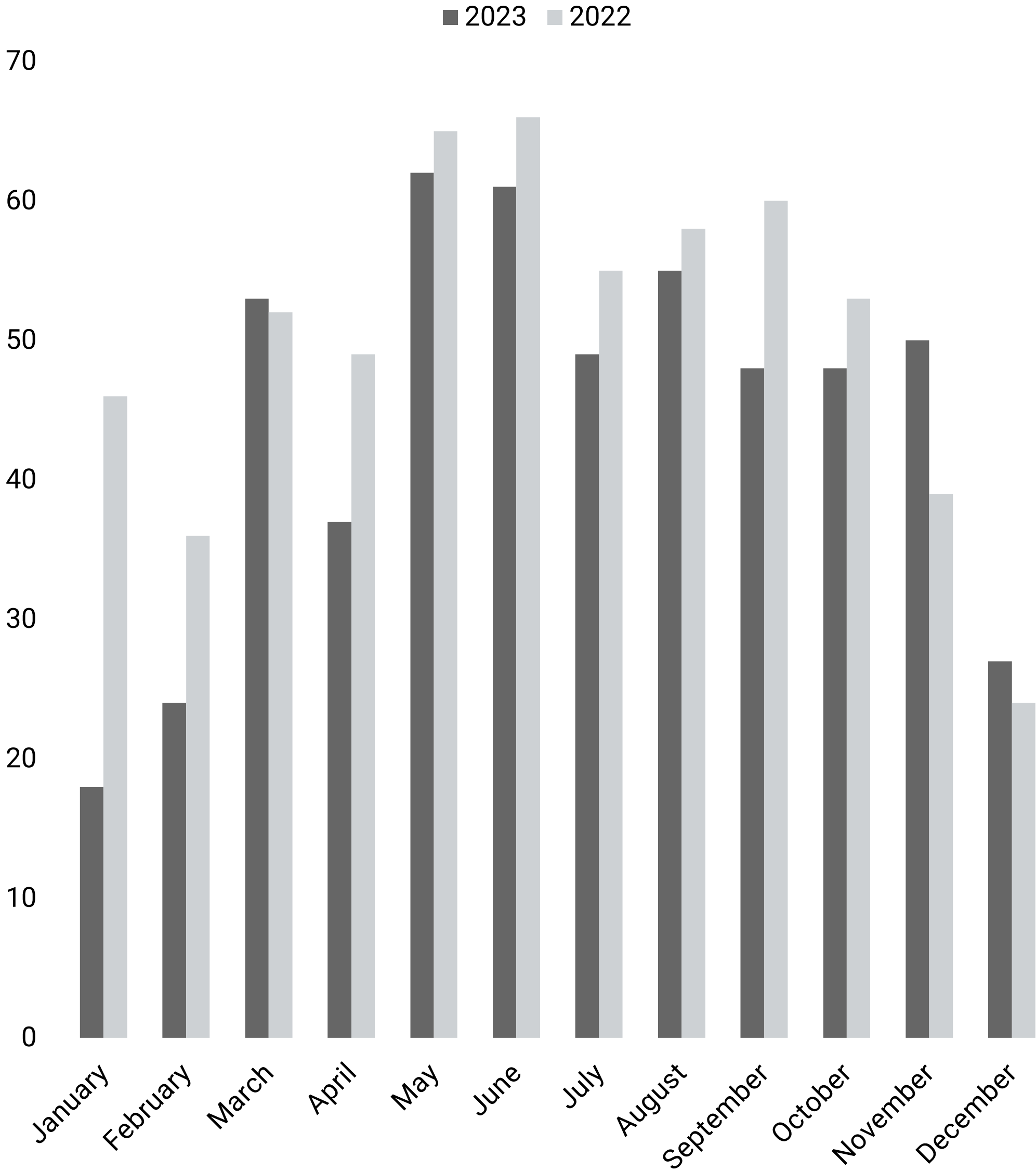


Walla Walla: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2023	2022	% chg.
January	18	46	-60.87%
February	24	36	-33.33%
March	53	52	1.92%
April	37	49	-24.49%
May	62	65	-4.62%
June	61	66	-7.58%
July	49	55	-10.91%
August	55	58	-5.17%
September	48	60	-20.00%
October	48	53	-9.43%
November	50	39	28.21%
December	27	24	12.50%
Total	532	603	
% chg.			-11.77%

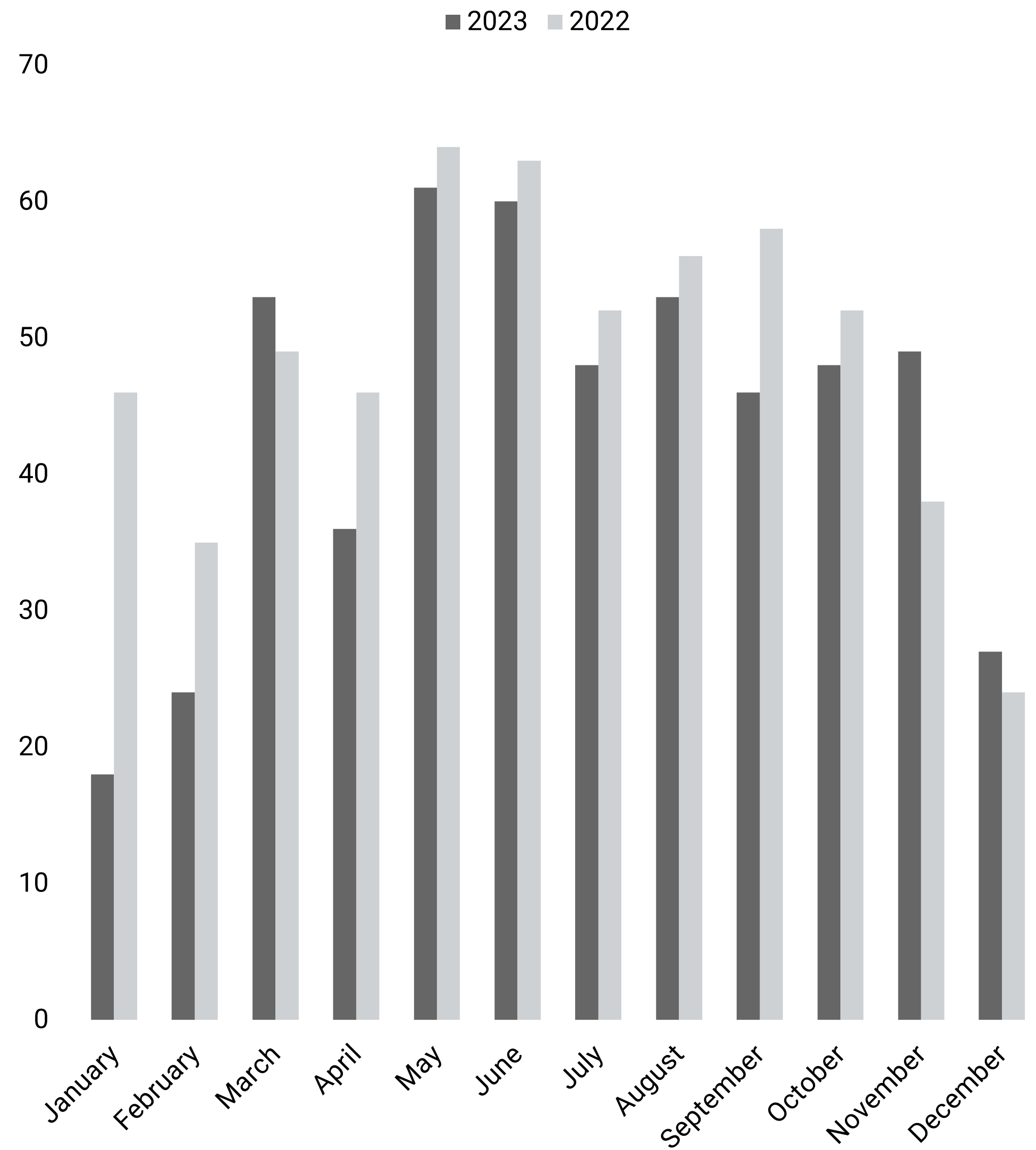


Walla Walla: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2023	2022	% chg.
January	18	46	-60.87%
February	24	35	-31.43%
March	53	49	8.16%
April	36	46	-21.74%
May	61	64	-4.69%
June	60	63	-4.76%
July	48	52	-7.69%
August	53	56	-5.36%
September	46	58	-20.69%
October	48	52	-7.69%
November	49	38	28.95%
December	27	24	12.50%
Total	523	583	
% chg.			-10.29%

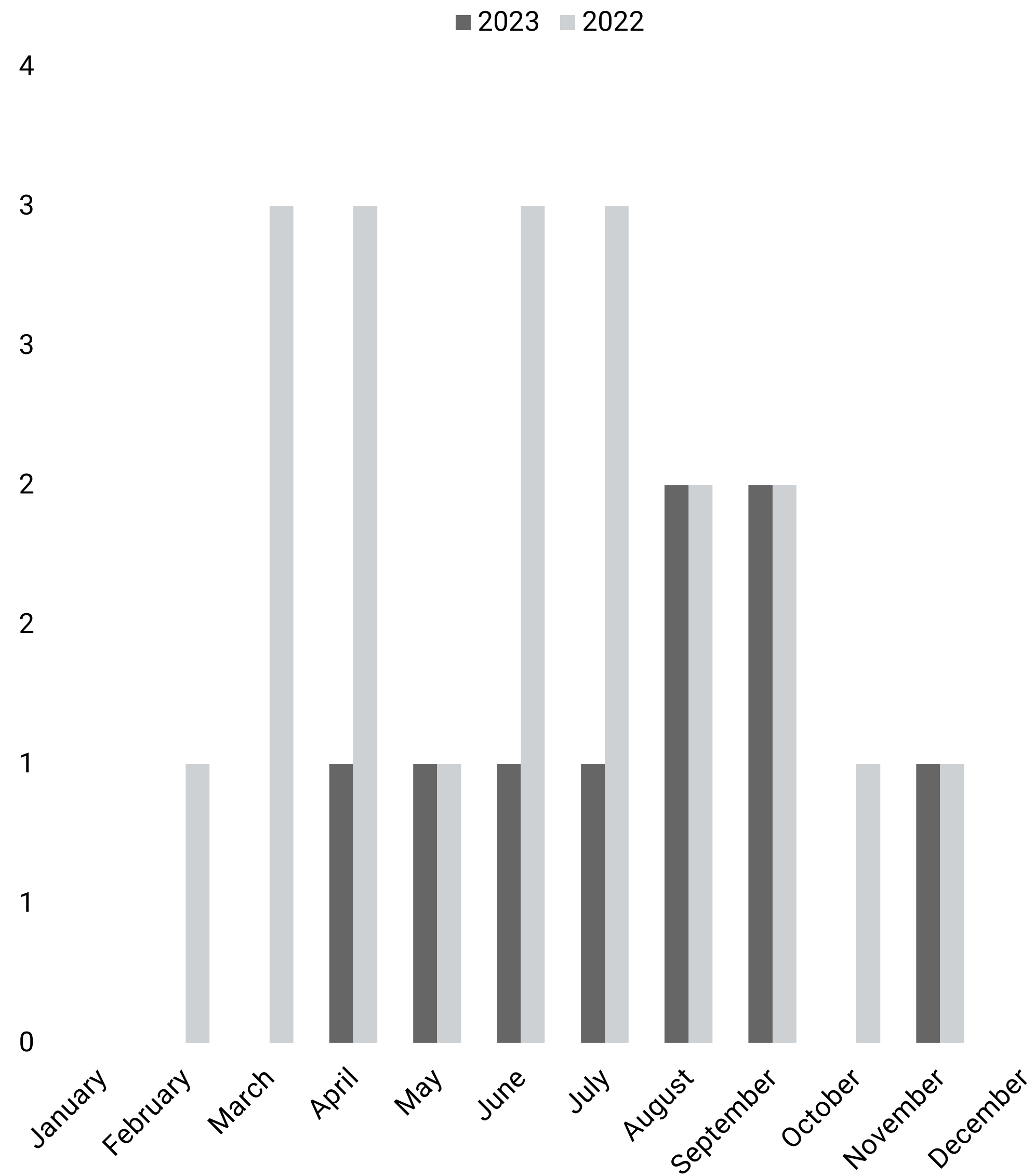


Walla Walla: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2023	2022	% chg.
January	0	0	0.00%
February	0	1	-100.00%
March	0	3	-100.00%
April	1	3	-66.67%
May	1	1	0.00%
June	1	3	-66.67%
July	1	3	-66.67%
August	2	2	0.00%
September	2	2	0.00%
October	0	1	-100.00%
November	1	1	0.00%
December	0	0	0.00%
Total	9	20	
% chg.			-55.00%

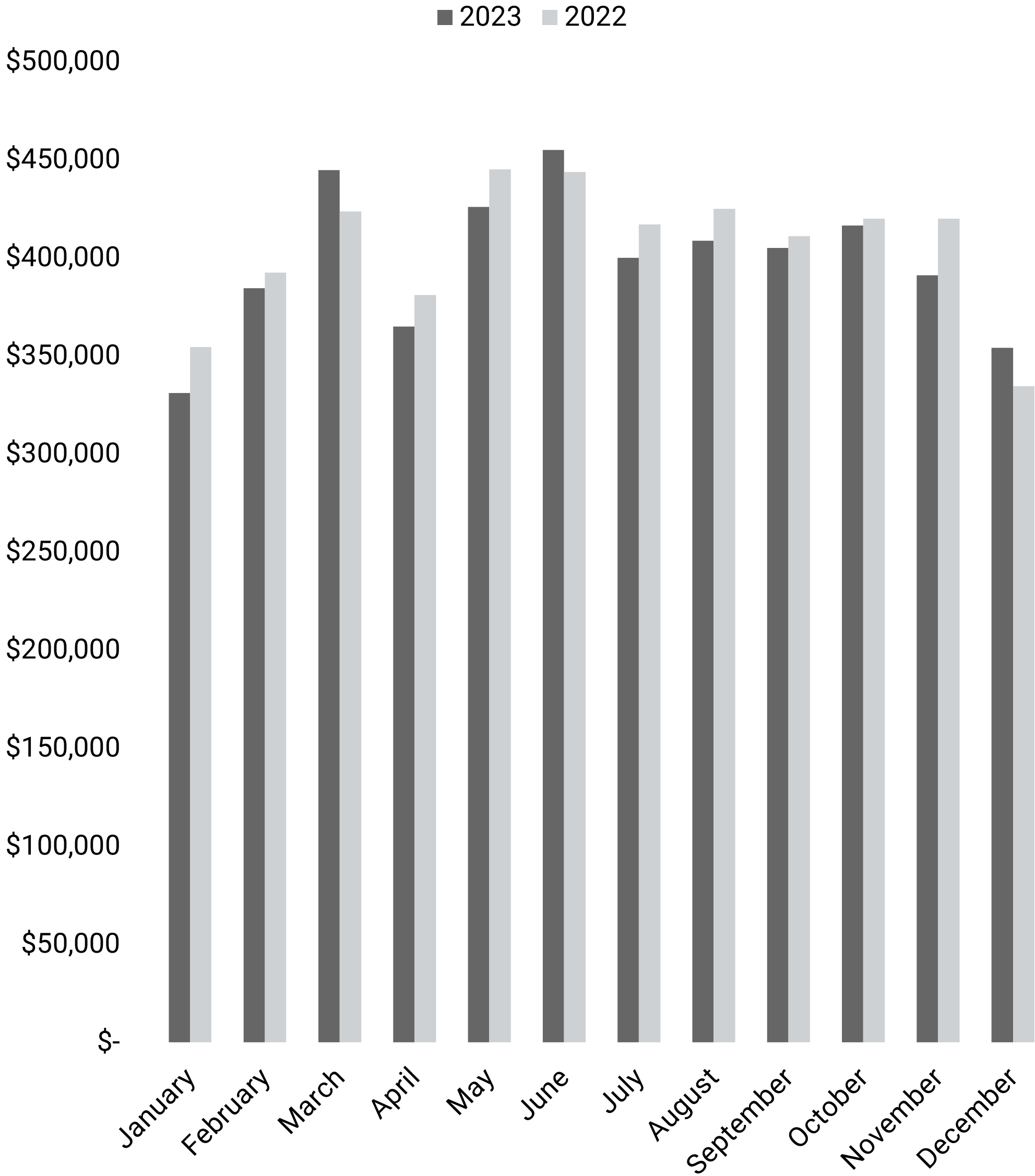


Walla Walla: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023	2022	% chg.
January	\$ 331,000	\$ 354,500	-6.63%
February	\$ 384,500	\$ 392,500	-2.04%
March	\$ 444,700	\$ 423,500	5.01%
April	\$ 365,000	\$ 381,000	-4.20%
May	\$ 426,000	\$ 445,000	-4.27%
June	\$ 455,000	\$ 443,771	2.53%
July	\$ 400,000	\$ 417,000	-4.08%
August	\$ 408,757	\$ 425,000	-3.82%
September	\$ 405,000	\$ 411,000	-1.46%
October	\$ 416,353	\$ 420,000	-0.87%
November	\$ 391,000	\$ 420,000	-6.90%
December	\$ 354,000	\$ 334,500	5.83%
Total	\$ 410,000	\$ 420,000	
% chg.			-2.38%

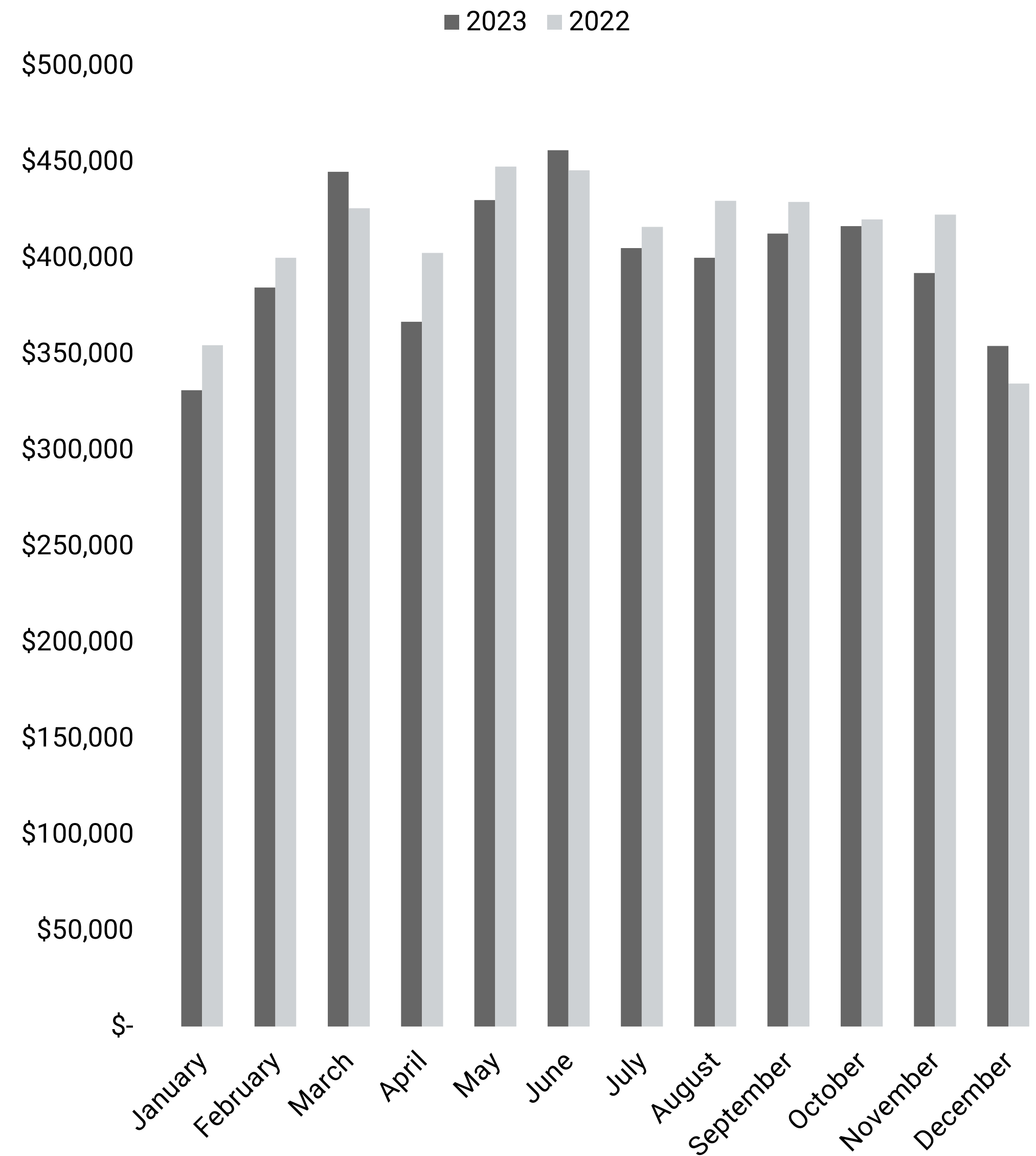


Walla Walla: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023	2022	% chg.
January	\$ 331,000	\$ 354,500	-6.63%
February	\$ 384,500	\$ 400,000	-3.88%
March	\$ 444,700	\$ 425,800	4.44%
April	\$ 366,712	\$ 402,500	-8.89%
May	\$ 430,000	\$ 447,500	-3.91%
June	\$ 456,000	\$ 445,542	2.35%
July	\$ 405,000	\$ 416,000	-2.64%
August	\$ 399,915	\$ 429,500	-6.89%
September	\$ 412,500	\$ 429,000	-3.85%
October	\$ 416,353	\$ 420,000	-0.87%
November	\$ 392,000	\$ 422,500	-7.22%
December	\$ 354,000	\$ 334,500	5.83%
Total	\$ 411,000	\$ 423,000	
% chg.			-2.84%

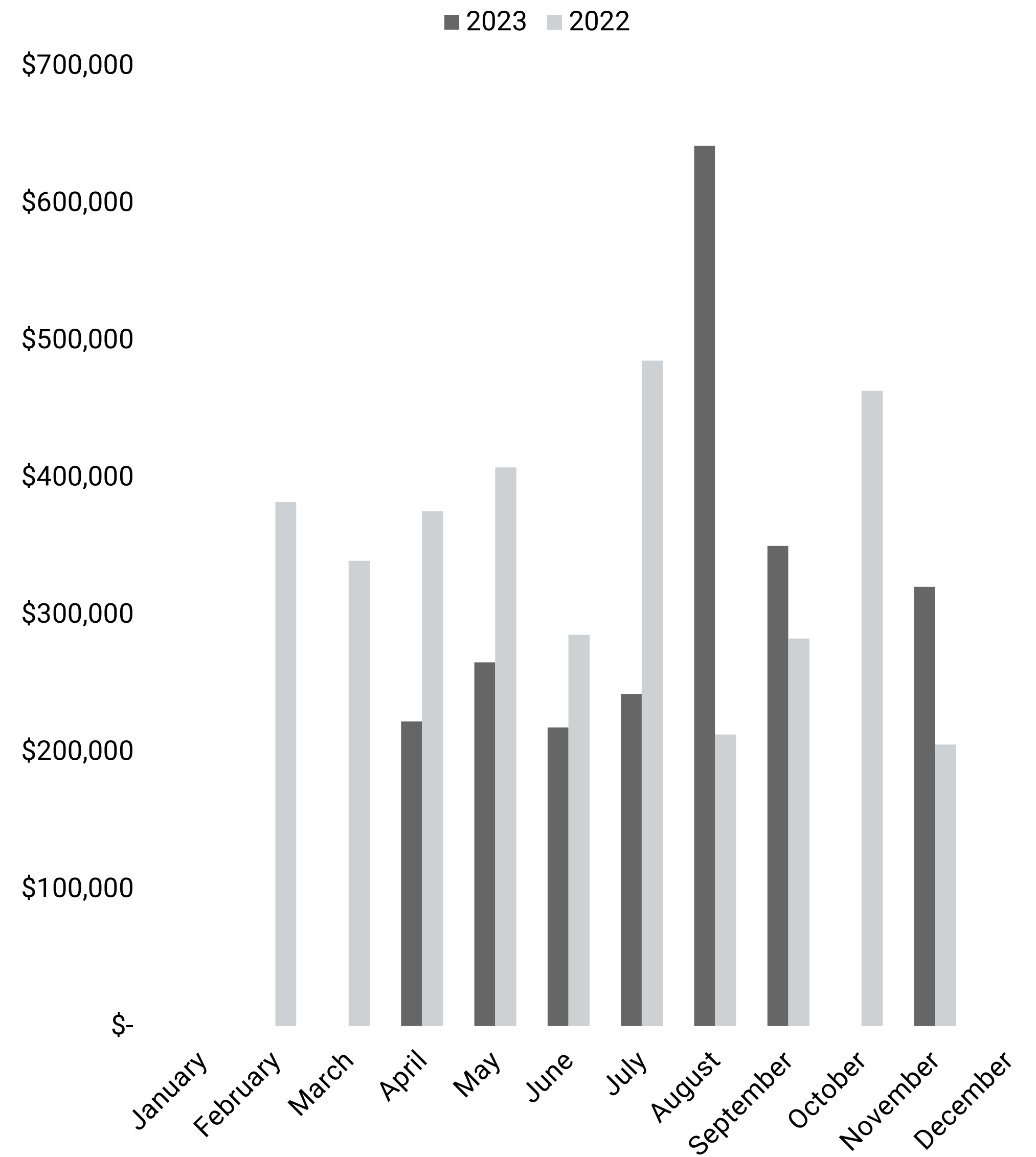


Walla Walla: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023		2022	% chg.
January	\$ -	\$ -	\$ -	0.00%
February	\$ -	\$ -	\$ 382,000	-100.00%
March	\$ -	\$ -	\$ 339,000	-100.00%
April	\$ 222,000	\$ -	\$ 375,000	-40.80%
May	\$ 265,000	\$ -	\$ 407,000	-34.89%
June	\$ 217,500	\$ -	\$ 285,000	-23.68%
July	\$ 242,000	\$ -	\$ 485,000	-50.10%
August	\$ 641,500	\$ -	\$ 212,396	202.03%
September	\$ 350,000	\$ -	\$ 282,500	23.89%
October	\$ -	\$ -	\$ 463,000	-100.00%
November	\$ 320,000	\$ -	\$ 205,000	56.10%
December	\$ -	\$ -	\$ -	0.00%
Total	\$ 300,000	\$ -	\$ 342,000	
% chg.				-12.28%



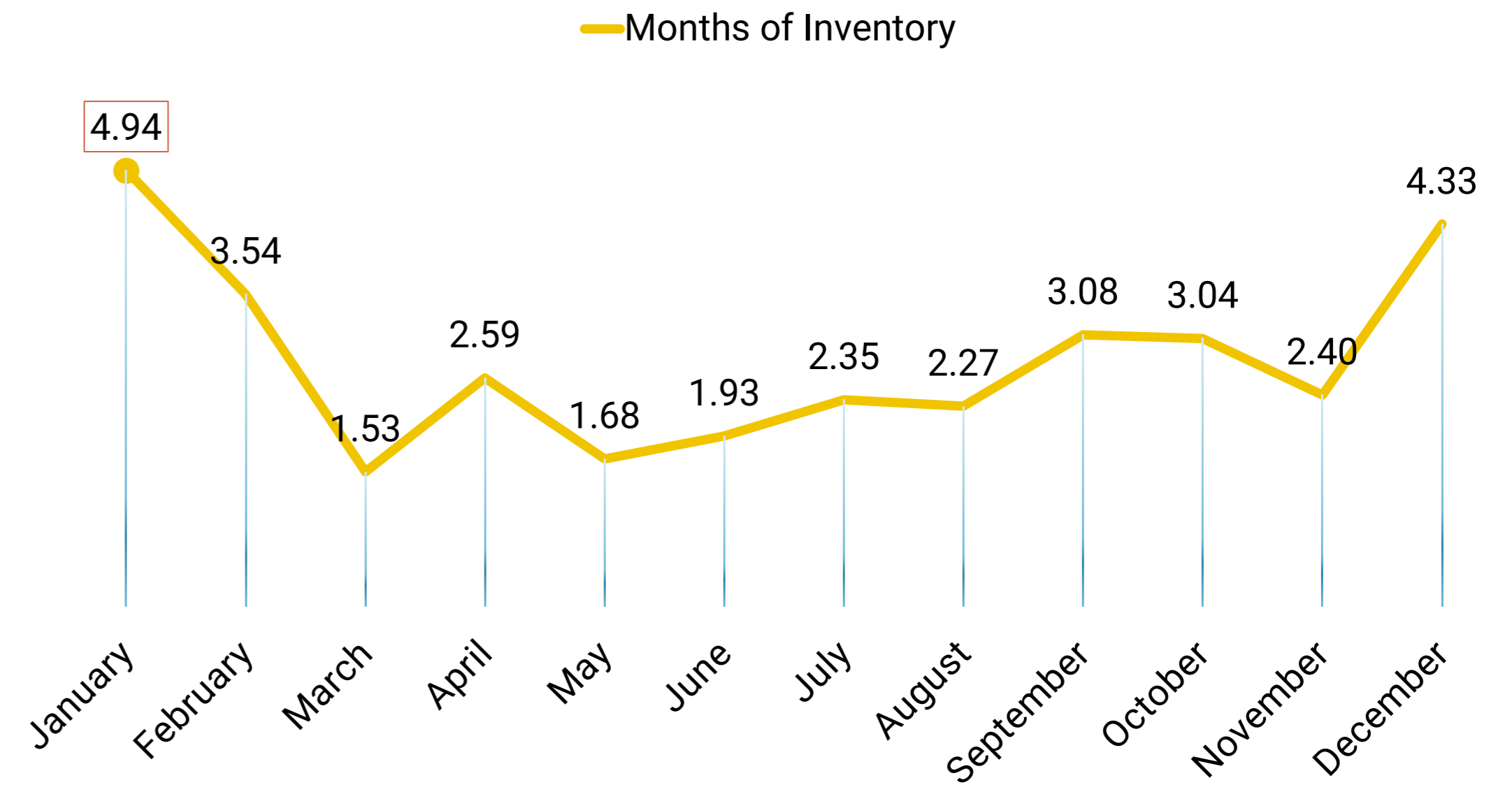
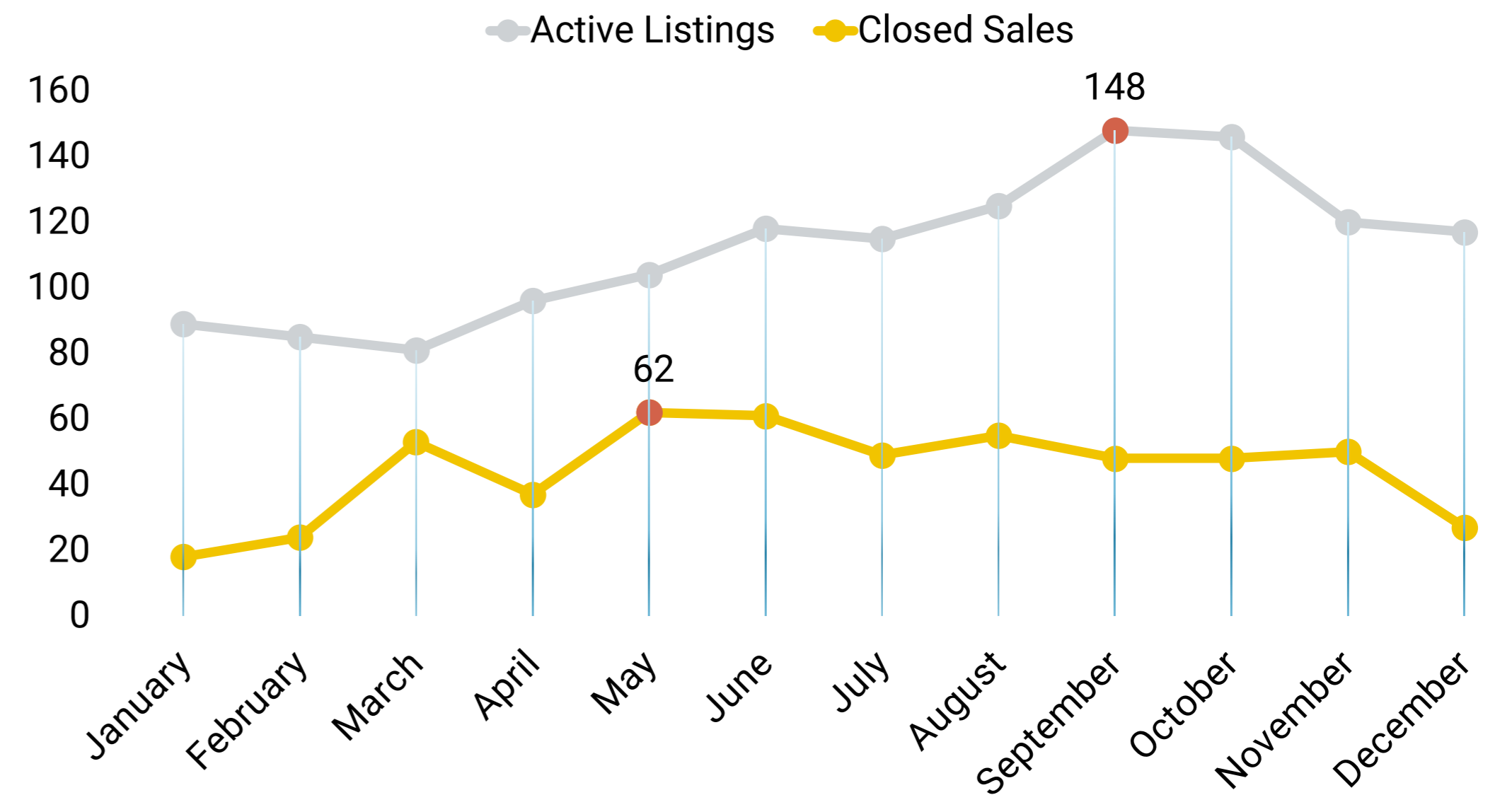
Walla Walla: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	89	18	4.94
February	85	24	3.54
March	81	53	1.53
April	96	37	2.59
May	104	62	1.68
June	118	61	1.93
July	115	49	2.35
August	125	55	2.27
September	148	48	3.08
October	146	48	3.04
November	120	50	2.40
December	117	27	4.33



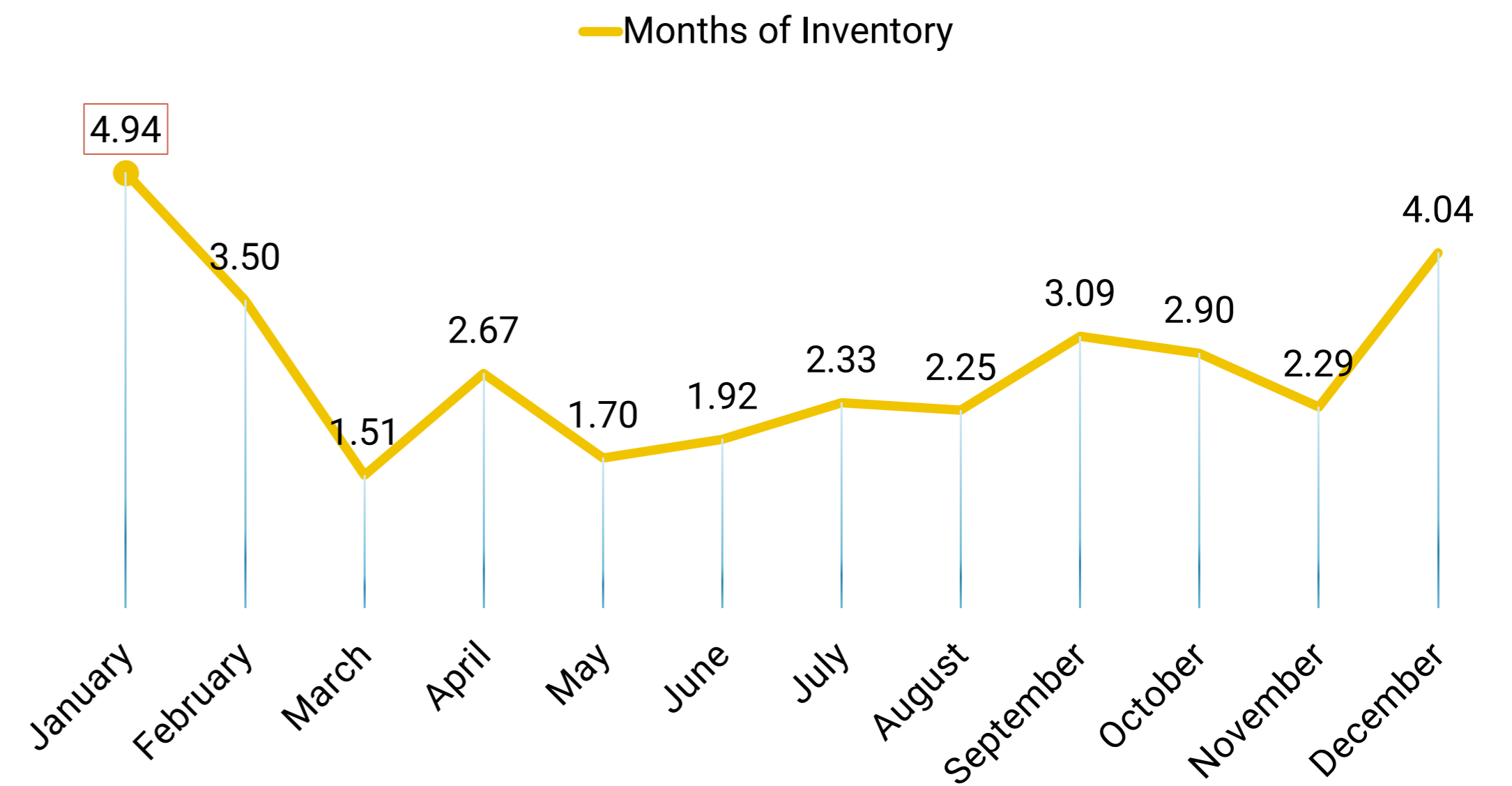
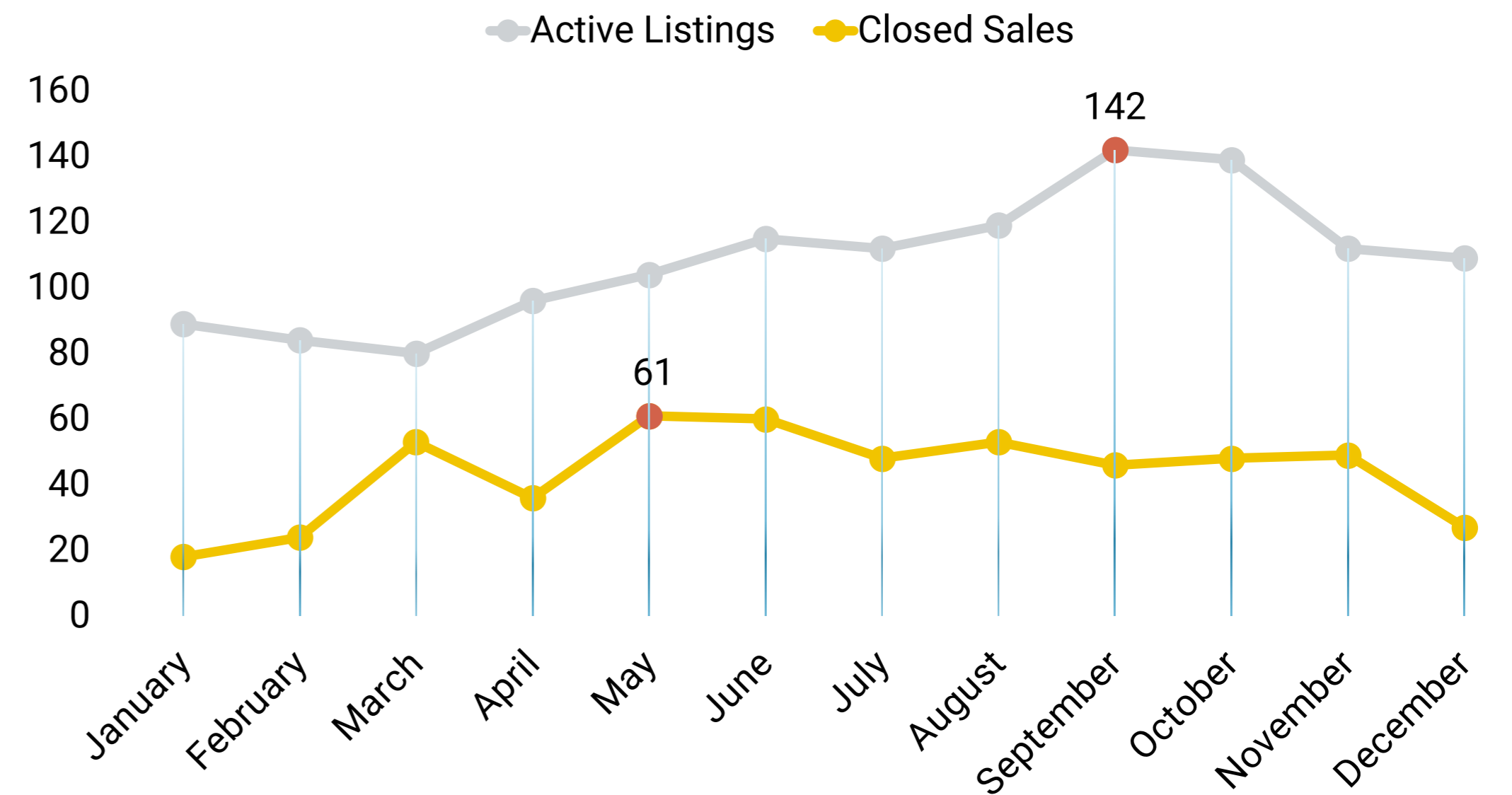
Walla Walla: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	89	18	4.94
February	84	24	3.50
March	80	53	1.51
April	96	36	2.67
May	104	61	1.70
June	115	60	1.92
July	112	48	2.33
August	119	53	2.25
September	142	46	3.09
October	139	48	2.90
November	112	49	2.29
December	109	27	4.04



Walla Walla: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	0	0	0.00
February	1	0	0.00
March	1	0	0.00
April	0	1	0.00
May	0	1	0.00
June	3	1	3.00
July	3	1	3.00
August	6	2	3.00
September	6	2	3.00
October	7	0	0.00
November	8	1	8.00
December	8	0	0.00

